# **ARCHIVED REPORT**

For data and forecasts on current programs please visit www.forecastinternational.com or call +1 203.426.0800

# Analysis 1 The Market for Radar Systems

### **Table of Contents**

Executive Summary	
Introduction	3
Trends	
Market Statistics	
Competitive Environment	
Analysis	
Table 1 - The Market for Radar Systems Unit Production by Headquarters/Company/Program 2011 - 2020	
Table 2 - The Market for Radar Systems  Value Statistics by Headquarters/Company/Program 2011 - 2020	33
Figure 1 - The Market for Radar Systems Unit Production 2011 - 2020 (Bar Graph)	53
Figure 2 - The Market for Radar Systems Value Statistics 2011 - 2020 (Bar Graph)	53
Table 3 - The Market for Radar Systems Unit Production % Market Share by Headquarters/Company 2011 - 2020	54
Table 4 - The Market for Radar Systems  Value Statistics % Market Share by Headquarters/Company 2011 - 2020	57
Figure 3 - The Market for Radar Systems Unit Production % Market Share 2011 - 2020 (Pie Chart)	60
Figure 4 - The Market for Radar Systems Value Statistics % Market Share 2011 - 2020 (Pie Chart)	60
Figure 5 - The Market for Radar Systems Segment Unit Statistics % Market Share 2011 - 2020 (Pie Chart)	61
Figure 6 - The Market for Radar Systems Segment Value Statistics % Market Share 2011 - 2020 (Pie Chart)	61
Conclusion	67





## The Market for Radar Systems

## **Executive Summary**

Radar is a vital part of most military electronics suites and forms an integral part of aircraft avionics, battlefield command networks, missile defense shields, ship defense suites, and air traffic control systems. Defense departments and ministries are the primary buyers of military radars, and air traffic control agencies and airlines the primary buyers of commercial systems.

#### \$49 Billion Market in the Next Decade

Based on an evaluation of the 127 radar programs covered in this study, Forecast International estimates the radar market to be worth just over \$49 billion from 2011-2020. Over this timeframe, Forecast International expects 17,400 radars to be produced. Monies will be split as follows: 34 percent will be allocated to RDT&E projects, procurement programs and operations and maintenance funding, and the lion's share of 66 percent will be allocated for production efforts. The true market value will likely be much higher when classified programs, company-developed projects, and programs yet to be announced are included.

#### **Designing for Current Military Threats**

A vast portion of the radar industry caters to military customers. An important factor in this market share is the current threat environment. Many of today's enemies make use of low-tech solutions and asymmetric tactics. New radar designs have better capabilities in urban areas and against insurgents firing mortars from well-hidden and short-range locations. The threat of attack from advanced cruise and ballistic missiles has also fueled radar production and development. Additionally, new designs are replacing multiple legacy radars with a single unit, aiding mobility and allowing easier maintenance and logistics support.

#### **AESA Gains Market Share**

Advancing technology, along with a growing need for battlefield surveillance and intelligence gathering, is driving worldwide radar sales. In this regard, active electronically scanned array technology represents a key development in the radar industry. AESA radars are being sold in increasingly large numbers.

Ground-based radar systems such as the Three-Dimensional Expeditionary Long-Range Radar (3DELRR) and the Ground/Air Task Oriented Radar (G/ATOR) being developed for the U.S. military will

include AESA technology. Ground Master and the Counter Battery Radar (COBRA) already feature AESA technology. For naval applications, BAE Systems produces the ARTISAN and Sampson radars, while Thales sells the APAR radar. Also, Raytheon is developing its SPY-3 Dual Band Radar suite with AESA technology.

AESA technology is the most prevalent among airborne radars. Northrop Grumman's APG-77 and APG-81 equip the F-22 Raptor and the F-35 Joint Strike Fighter (JSF), respectively. Raytheon's APG-63(V)3 and APG-79 are currently in production, and the APG-82 is in limited initial production. Most radars that equip unmanned aerial vehicles (UAVs) employ AESA technology. Euroradar, Phazotron, Thales and V. Tikhomirov NIIP are now developing or testing AESA variants of their airborne radars. SELEX, meanwhile, markets the Seaspray and Vixen AESA radars and Saab produces the Erieye AESA radar.

#### Billion-Dollar Programs

The radar industry has shifted to a model of fewer programs that individually have a higher value. In the context of this analysis, 14 programs are each forecast to be worth at least \$1 billion during the next decade. These include both production and RDT&E programs, and military and commercial efforts. More specifically, these programs involve the following systems: AWACS, Ballistic Missile Defense (BMD) sensors, the Joint Land Attack Cruise Missile Defense Elevated Netted Sensor (JLENS), the Medium Extended Air Defense System (MEADS), the NATO Alliance Ground Surveillance (AGS) system, the Space Fence system, the APG-63, the APG-81, the Bars radar, the ECR-90 radar, the EQ-36 radar, the RDR-4000 radar, the WXR-2100 radar, and the Zhuk radar.

#### Radar Market Leaders

Based on this analysis, the two top spots in terms of funding are held by market leaders Northrop Grumman and Raytheon. The top five are rounded out by Lockheed Martin, Rockwell Collins and V. Tikhomirov NIIP. Other noteworthy companies covered in this study are the Euroradar consortium, Finmeccanica, Honeywell, Israel Aerospace Industries (IAI), the MEADS consortium, Phazotron, Saab and Thales.

\* \* \*

#### Introduction

Radar is the acronym for radio detection and ranging. Radar is a device or system usually consisting of a synchronized radio transmitter that emits very high-frequency radio waves and a receiver that processes their reflections to determine an object's distance, speed and direction. World War II represents the first organized use of radar by the military.

The radar industry continues to evolve. World events guide industry in developing new products and modernizing legacy systems. New technological advances make improved capabilities possible. The products must support the needs of soldiers, sailors, airmen, marines, border patrol agents, civilian pilots and airport operators, and others that depend on radar systems. The products must also be affordable.

The growing availability of advanced cruise missiles and ballistic missiles has created a need for radar systems that can detect both low-flying small radar cross-section targets and low-Earth-orbit objects. Radar is increasingly being incorporated into sensor suites and being included in sensor fusion schemes. The

capabilities of computers and processors are increasing, allowing data from multiple sensors to be fused together and giving military planners a more accurate picture of the battlefield in real time. New radar systems also have basic electronic warfare and datalink capabilities. The threat from terrorists and insurgents has changed the way militaries fight wars, with soldiers requiring lightweight radars that are easily transportable and rapidly set up, and that require minimal manpower for operation.

While more and more demands are being placed on radar systems by the world's militaries, the capabilities of these systems are also increasing. The same processing and computing power that enables network-centric warfare is allowing radar systems to get smaller and more capable. In addition, active electronically scanned array (AESA) technology has significantly improved the capabilities of radar systems. These radars are considered to have better range, resolution, and reliability than their mechanically scanned counterparts.

#### **Trends**

Radar manufacturers must adapt their systems to reflect the changes in military conflicts. High-speed digital processors and electronic solid-state antennas have vastly increased the capabilities of radar systems. AESA radars are entering service in larger numbers and taking market share away from mechanical and passive phased-array radars. These technological advancements, and many others, will maintain the vitality of the radar industry. In addition, radar systems are being integrated into suites that include a wide variety of sensors to increase situational awareness.

#### Advanced Technology and Sensor Suites

Advancements in digital and electronic technology are further improving radar capabilities. Today's radars use advanced digital processing to acquire precise target data, and offer improved reliability to enhance availability. Designers capitalize on increasingly powerful computers and complex software to convert the returned energy into useful information. More stable components increase the sensitivity of receivers and make more discrete measurements of signal phase relationships. Digitizing this process has made what was once thought impossible, commonplace.

Sensor suites that include radar, electro-optical sensors, computers, and datalinks are becoming more prevalent. Radars form an important part of these overall datafusion schemes as part of the growing trend toward network-centric warfare. Under these plans, data is collected by multiple types of sensors and is then integrated by computers and disseminated within a network through the use of datalinks and other communications equipment.

#### AESA: A Key Development

The development of AESA technology has been important to the advancement of the radar industry. AESA's market share relative to older mechanical and passive phased-array radars is rapidly growing, especially in the military airborne radar market. New developments are spreading this technology to ground-based and ship-based applications as well. While mechanically scanned airborne weather radar systems continue to be sold in high numbers for use aboard civil aircraft, military buyers are increasingly demanding AESA systems to meet their radar requirements.

AESA radars are being sold in increasingly large numbers. As AESA radar production goes up, costs come down. As this happens, the technology gains appeal with a wider group of military buyers. Buyers such as Australia, Singapore, and the United Arab Emirates have already signed contracts to purchase AESA radar from U.S. companies for their new fighter aircraft. Other competitions are currently under way for platforms that will include AESA radars. All entries in the Brazilian FX-2 and Indian Medium Multi-Role Combat Aircraft (MMRCA) competitions include AESA radars.

In terms of the market for radar systems from 2011-2020, AESA radar programs account for over 28 percent of the overall value; phased array radar programs, nearly 20 percent; mechanical array radar programs, about 18 percent; and RDT&E funding, 34 percent.

As demand for AESA radars increases, radar producers will need to include the technology in their latest offerings. For a time, U.S. companies had a distinct advantage over international competitors. However, Euroradar will produce an AESA version of the ECR-90 Captor radar for Eurofighter Typhoons, Thales has tested an AESA variant of the RBE2, and Phazotron is developing an AESA version of the Zhuk. SELEX, meanwhile, markets the Seaspray and Vixen AESA radars. In addition, SELEX is working with Saab to develop an AESA radar for the Gripen NG. And finally, Saab produces the Erieye AESA radar.



Seaspray 7500E AESA Radar

Source: U.S. Coast Guard

Radar manufacturers believe there is a large market for retrofitting AESA radars on older in-service aircraft. The U.S. Air Force's decision to upgrade its aging F-15s with Raytheon's APG-63(V) AESA radar could lead to

new demand. At the same time, the U.S. Customs and Border Patrol is upgrading surveillance aircraft with the SELEX Vixen AESA radar. And both Raytheon and Northrop Grumman have introduced low-cost radars to be used in upgrade programs for older aircraft worldwide. The Raytheon Advanced Combat Radar (RACR) and Northrop Grumman's Scalable Agile Beam Radar (SABR) are specifically targeted at countries looking to upgrade their F-16 fleets.

Ground-based radar systems such as the Three-Dimensional Expeditionary Long-Range Radar (3DELRR) being developed for the U.S. Air Force and the Ground/Air Task Oriented Radar (G/ATOR) for the U.S. Marine Corps will include AESA technology. Meanwhile, the Ground Master being sold by ThalesRaytheonSystems and the Counter Battery Radar (COBRA) sponsored by the United Kingdom, France and Germany already include AESA technology.

For naval applications, BAE Systems produces the ARTISAN and Sampson radars, while Thales sells the APAR AESA radar. Also, the CEAFAR AESA radar, from CEA Technologies, recently underwent sea trials on board a Royal Australian Navy ANZAC class frigate. In still other activity, Raytheon is developing its SPY-3 Dual Band Radar suite with AESA technology. Additionally, the U.S. Navy is currently funding development of the Air and Missile Defense Radar (AMDR), which will likely include AESA technology.



HMS Daring sails with multiple radars.

Source: U.K. Royal Navy

#### Surveillance from the Sky

One of the largest surveillance radar programs in the world is the U.S. Air Force Airborne Early Warning Surveillance and Control System (AWACS) program. The E-3 AWACS aircraft is a modified Boeing 707-320B airframe with a dorsal radome that houses the rotating surveillance radar system antenna.



**USAF E-3 Sentry AWACS** 

Source: Senior Airman Diane S. Robinson, U.S. Air Force

The AWACS continues to play a vital role in U.S. military planning since it supports anti-drug efforts, the coordination of fighter and attack aircraft, and the protection of national borders, among other operations.

The U.S. E-8C Joint Surveillance Target Attack Radar System (JSTARS) is a modified Boeing 707 platform that carries an advanced radar, processor, and data display system. The system locates and tracks moving ground vehicles and can discriminate tracked from non-tracked targets while operating day or night and in most weather conditions. The radar was designed to operate in a robust electronic countermeasures environment. JSTARS provides tactical commanders with battlefield information in real time.

Surveillance radar systems are becoming more widely available. Airborne early warning and control (AEW&C) systems such as Saab's Erieye and Northrop Grumman's MESA have won contracts worldwide. Their price tags are much lower than those of earlier AWACS and AEW&C systems, making them easier to obtain by countries with smaller defense budgets such as South Korea, Turkey, and Pakistan. Both Erieye and MESA feature AESA technology.



Saab 340 AEW Platform with Erieye Radar

Source: Royal Thai Air Force

The members of the NATO Alliance Ground Surveillance (AGS) program have chosen to move forward with a UAV-only solution for airborne ground surveillance based on the Northrop Grumman Global Hawk high-altitude, long-endurance (HALE) UAV and the Multi-Platform Radar Technology Insertion Program (MP-RTIP). MP-RTIP continues to progress, and the technology could possibly be installed in the U.S. JSTARS as part of a modernization program.

The United States plans to install radars on many of its future UAVs. The Navy, for example, intends to deploy the Northrop Grumman Multi-Function Active Sensor (MFAS) which features an AESA surveillance radar on its Broad Area Maritime Surveillance (BAMS) UAV.



Raven UAV Conducting Surveillance in Baghdad

Source: U.S. Department of Defense

The U.S. Army Extended Range, Multi-Purpose (ERMP) UAV will provide division- and corps-level commanders with long-range surveillance capability (12-hour on-station time at 300 km). Service documents also refer to this requirement as the Extended Range/Mission Payload UAV. The UAV will operate at altitudes of 15,000 to 25,000 feet and will replace the Army's Hunter UAVs. While this UAV will initially be deployed without a radar, one will most likely be added to the platform as an upgrade.

The Watchkeeper program is defined as an intelligence, surveillance, target acquisition, and reconnaissance (ISTAR) unmanned system that will deliver battlefield intelligence to British Army unit commanders. British troops in Afghanistan are dependent on unmanned aircraft to provide intelligence on the movements of hostile forces. The Watchkeeper UAV will be equipped with the Thales I-Master radar.

In addition to the above-mentioned radars, the General Atomics APY-8 Lynx, IAI Elta EL/M-2022, Northrop Grumman STARLite, and SELEX Gabbiano and Seaspray 5000 are designed for UAV and some light aircraft applications.

In addition to fixed-wing platforms and UAVs, aerostats are also being employed as surveillance platforms. The U.S. Army's Joint Land Attack Cruise Missile Defense Elevated Netted Sensor (JLENS) system will consist of an unmanned, elevated balloon (aerostat) that will carry radar and other surveillance systems to detect and track low-flying cruise missiles.



JLENS Airborne Surveillance Platform

Source: U.S. Department of Defense

#### Asymmetric Warfare

The threat of asymmetric forces, such as those in Afghanistan, has grown, and ground combat has changed dramatically. Three concerns of military planners are mobility, the capacity to operate close to the enemy, and the ability to maneuver in urban areas.

New radar systems are better than older versions at dealing with insurgents and asymmetric warfare. Lockheed Martin is developing a new battlefield radar to replace its venerable FIREFINDER system. The Enhanced TPQ-36, or EQ-36, will have better capabilities in urban areas and against insurgents firing mortars from well-hidden and short-range locations.

New radar systems are replacing multiple radars with a single unit, aiding mobility and allowing easier maintenance and logistics support. The U.S. Marine Corps is developing the Ground/Air Task Oriented Radar (G/ATOR), which will replace the TPS-63, TPS-73/79, MPQ-62, and TPQ-46A with a single system. Under the G/ATOR program, the Marines are developing a lightweight AESA radar with enhanced capabilities that is easily transportable. The radar will support air defense, air surveillance, counterbattery, and air traffic control operations.

Special Forces and light units involved in counterinsurgency need more mobility than regular

Army and Marine Corps units. These units look for man-portable hardware such as the Syracuse Research Corp (SRC) TPQ-50 Lightweight Counter-Mortar Radar (LCMR). The TPQ-50 and its earlier variant, the TPQ-48, can be divided into two packs that can be carried by Special Forces parachuting from a military transport aircraft.



Lightweight Counter Mortar Radar (LCMR)

Source: U.S. Marine Corps

Finally, the increased threat of mines and improvised explosive devices (IEDs) has changed the way wars are fought. Radar systems are being developed that will be able to detect these deadly weapons under the ground or even hidden in rubble. Governments have begun purchasing ground-penetrating radar to meet this need.



PSS-14 Mine Detecting Set

Source: U.S. Army

One example is the L-3 Communications- CyTerra PSS-14 Mine Detecting Set that combines ground penetrating radar (GPR), highly sensitive metal detector (MD) technology, and advanced data fusion algorithms to reliably detect metallic and non-metallic antipersonnel and anti-tank mines.

\* \* \*

#### Market Statistics

**The Market Sample.** This analysis of the market for military and civilian radars is based on a review of the major systems in development or production that are considered representative of the entire radar market. Projections are adjusted each year as the market develops. Included in this analysis are the 127 systems and programs covered by Forecast International analysts throughout the year.

**Methodology.** This report analyzes the current radar market by studying various radar programs that are currently in production or about to enter production, or are in the research and development phase. The programs included in this report are drawn from the reports that Forecast International produces throughout the year.

The individual 10-year forecasts of the systems involved are correlated. Forecasts are divided into four sections. The first section is unit production, which includes systems that are currently in production or about to enter production. Forecast International estimates an average price for each unit produced and uses that figure to calculate values for units produced. The second section covers operation and maintenance (O&M) funding. The third section covers RDT&E spending. This covers programs launched to develop new systems or technology. The last section covers procurement funding. This covers programs for which funding has been allocated to procure various equipment that has yet to be produced; i.e., programs having no unit production. O&M, RDT&E, and procurement programs are listed in the value charts but not the unit production charts.

This analysis does not cover every radar program in production or development, but rather those systems and programs that Forecast International believes are indicative of trends in the industry. In addition, Forecast International can only report on known programs and requirements.

The data Forecast International gathered for this report came from open, unclassified sources, including government agencies, company officials, industry experts, and defense publications.

**Identifying Contractors.** The prime manufacturer is usually listed for each system, although it is recognized

that programs involve subcontractors and second sources as well. In these situations, it is difficult to assign a particular market percentage to each company. Therefore, for purposes of this study, the prime contractor is given credit for the entire program. When teams, joint ventures, and consortiums are involved in a program, projecting the market share of each member of the team is impossible. In most cases, this is proprietary information that cannot be obtained. For forecasting purposes, the value of the program is assigned to the team as a unit in the case of joint ventures.

**System Pricing.** Estimating the prices of radar systems is challenging. Unit prices can vary depending on quantities ordered, adjustments for inflation, discounts, offsets, and provision of additional services. International military sales may also affect prices. However, market analysis requires determination of the most probable unit prices in order to be of greatest value.

Prices are estimated based on an analysis of contracting data and other available cost information, as well as on a comparison with equivalent items. A unit price is then determined that represents the best-guess price of a typical system. Many times the prices listed are averages based on information obtained from various sources or contracts.

The most representative figure is one based on the type of system, its complexity, prices of comparable systems, and a general understanding of the marketplace.

'Snapshot in Time' Concept. The information in this report is accurate as of October 20, 2011. The statistics herein represent a "snapshot in time" of the projected 10-year market performance of the systems or programs listed below. Forecast International continually updates its database, and therefore it is possible that the figures in a particular report do not match the numbers in this analysis. Also, the analysis cannot take into account events that occur after the date the numbers were compiled.

At the time of publication, Forecast International reported on 127 radar systems and programs, which are listed in the table that follows.

SYSTEM	PRIME CONTRACTOR
APAR	Thales
APG-63	Raytheon
APG-68	Northrop Grumman
APG-77	Northrop Grumman
APG-77 APG-78	Longbow LLC
APG-79	Raytheon
APG-80	Northrop Grumman
APG-81	Northrop Grumman
APN 200	Raytheon
APN-232	NavCom Defense Electronics
APN-241	Northrop Grumman
APQ-186	Raytheon
APS-143	Griffon
APS-145	Lockheed Martin
APS-147	Griffon
APS-150	Honeywell International
APY-8	General Atomics
APY-9	Lockheed Martin
APY-10	Raytheon
Arabel	Thales
ARSS-1	Griffon
ARTHUR	Saab AB
ARTISAN	BAE Systems
ASR-11	Raytheon
ASR-12	Northrop Grumman
Bars	V. Tikhomirov NIIP
BPS-16	Northrop Grumman Corp
CEAFAR	CEA Technologies Pty Ltd
COBRA	Euro-Art International EWIV
ECR-90C	Euroradar
EL/M-2022	Israel Aerospace Industries (IAI)
EL/M-2032	Israel Aerospace Industries (IAI)
EL/M-2075	Israel Aerospace Industries (IAI)
EL/M-2129	Israel Aerospace Industries (IAI)
EMPAR	SELEX Sistemi Integrati
EQ-36	Lockheed Martin
Erieye	Saab AB
Gabbiano	SELEX Galileo
G/ATOR	Northrop Grumman
Giraffe	Saab AB
Global Hawk ISS	
Grifo	Raytheon
	Pakistan Aeronautical Complex (PAC)/SELEX Galileo
Ground Master	ThalesRaytheonSystems
Herakles	Thales
I-MASTER	Thales
Irbis	V. Tikhomirov NIIP
KLJ-7/Type 1478	Pakistan Aeronautical Complex (PAC)/Nanjing
.,	Research Institute of Technology
Mesa	Northrop Grumman
MPQ-64	ThalesRaytheonSystems
MP-RTIP Sensor	Northrop Grumman
Ocean Master	Thales
Orion	SELEX Sistemi Integrati
PPS-5	DRS Technologies /SRCTec
PS-05/A	Saab AB
RAT-31/DL	SELEX Sistemi Integrati

SYSTEM	PRIME CONTRACTOR
Raven ES-05	SELEX Galileo
RBE2	Thales
RDR-1600	Griffon
RDR-4000	Honeywell International
RDY	Thales
Sampson	BAE Systems
Scipio	SELEX Galileo
Scout	Thales
Sea Giraffe	Saab AB
Searchwater ASaC	Thales
Seaspray 5000E	SELEX Galileo
Seaspray 7000E	SELEX Galileo
Seaspray 7300E	SELEX Galileo
Seaspray 7500E	SELEX Galileo
SMART L	Thales
SMART MW08	Thales
SMART S Mk 2	Thales
SMART S1850M	Thales
SPQ-9B	Northrop Grumman
SPS-48	ITT
SPS-67	DRS Technologies
SPS-73	Raytheon
SPY-1	Lockheed Martin
SPY-3	Raytheon
SSR/MSSR ATC Radar Series	Raytheon
STARLite	Northrop Grumman
Stir/Sting	Thales
TPQ-50	Syracuse Research Corp (SRC)
TPS-77	Lockheed Martin
TPS-79	Lockheed Martin
TRGS	European Aeronautic Defence and Space Co (EADS)
TRS-3D	European Aeronautic Defence and Space Co (EADS)
Type 1009	Kelvin Hughes
Type 2007	Kelvin Hughes
WXR-2100	Rockwell Collins
Zhuk M	Phazotron NIIR

O&M PROGRAM	PRIME CONTRACTOR
APG-78	Lockheed Martin/Longbow LLC
APQ-174	Raytheon
APS-137	Raytheon
APS-147	Griffon
COBRA	COBRA PDS Alliance Consortium
Jindalee	BAE Systems/Lockheed Martin
MPQ-64	ThalesRaytheonSystems
Sampson	BAE Systems
Sea Giraffe	Saab AB
SPS-48	ITT
Stir/Sting	Thales
TPQ-36	ThalesRaytheonSystems
TPQ-48	SRCTec

RDT&E PROGRAM	PRIME CONTRACTOR
ATCALS	MFR Varies
AUSPAR	CEA Technologies
AWACS	MFR Varies
BMD Sensors	MFR Varies
Combat Identification Technology	MFR Varies
Electromagnetic Systems Applied Research	MFR Varies
(U.S. Navy)	
Integrated Sensor Is Structure (ISIS)	MFR Varies
Jindalee Phase 5/6	Lockheed Martin
JLENS	Raytheon
Joint STARS	MFR Varies
LCMR/LSTAR Enhancements	SRCTec
MEADS Program	MEADS International
MP-RTIP	Northrop Grumman
Range Improvement	MFR Varies
RF Sensors & Countermeasures (USAF)	MFR Varies
S3I Technology	MFR Varies
Sensor Fusion Technology	MFR Varies
Ship Self-Defense System (SSDS)	Raytheon
Silent Knight Radar (SKR)	Raytheon
Space Fence	MFR Varies
Three-Dimensional Expeditionary Long-	MFR Varies
Range Radar (3DELRR)	
U.S. Navy Air Control Engineering	MFR Varies

PROCUREMENT FUNDING	PRIME CONTRACTOR
NATO Alliance Ground Surveillance (AGS)	MFR Not Selected

\* \* \*

## Competitive Environment

The radar industry is extremely competitive, and sellers need to focus on a number of issues to gain contracts. The growth of terrorism as the primary threat to industrialized nations has changed the focus of many militaries away from radar toward other sensor systems, such as electro-optical devices. That said, radar continues to enhance a nation's ability to gather battlefield intelligence. Radar is an important part of sensor suites, but it must now share defense dollars with other sensor systems.

#### Software Improves Performance

Military buyers require adaptable equipment, and open architecture and flexibility are pressing design requirements. Software-based equipment and open architecture allow performance enhancement through programming changes without significant hardware modification. Buyers have moved away from military-unique, one-of-a-kind, single-purpose systems. In the past, older systems were replaced by new hardware to improve capabilities. Now, open-architecture systems can be updated with new software and firmware to incorporate additional capabilities.

Range, sensitivity, reliability, adaptability, and software reprogramming capability are all significant factors in radar selection. Superior performance can put a product on the inside track, but when performance is equal, price, ease of use, logistical support, and maintenance requirements usually dominate selection. As the cost of new systems increases, upgrade potential becomes an important consideration.

#### **Price and Politics**

Price is another major consideration, but when a crucial need must be met, price becomes secondary. High-cost systems continue to be closely scrutinized by the military, legislators, and the media. Performance, price, and public relations become intertwined. Many companies offer options that allow a customer to customize a system to optimize price and meet performance requirements.

Another factor affecting buying decisions is politics. Militaries tend to trust a contractor with which they have a long business history. Many nations that purchase equipment from international companies factor in the political and economic benefits associated with doing business with a particular country.

In addition, legislators in most countries typically favor programs that provide employment for their districts. Politicians in most countries have just as much power in making purchasing decisions as military leaders. Companies wishing to gain contracts in a given country need to convince political as well as military leaders of the importance of a weapon or system.

Workshare or offsets are another increasingly important consideration. Governments that purchase billions of dollars worth of military equipment want significant funding to go toward improving employment in their own countries. Many countries, such as Brazil and India, also want technology transfers in order to develop their own military-industrial base.

Final considerations are the product's perceived as well as proven quality or reliability and the level of customer support provided by the manufacturer. Usually, the contractor supplies the required system along with many administrative and logistical services, including technical documentation needed for training and maintenance along with technical support personnel, as well as spare parts. These services have become essential as hardware and software grow in complexity.

#### Fewer Systems Produced

The latest radar systems are more expensive than older models, forcing nations to replace many legacy systems with fewer new systems. However, new technology enables militaries to buy a single system that can complete the same missions that previously required multiple systems. In addition, newer radar designs often require fewer people for set-up and operation.

The current conflict against insurgents has created a greater need for many different types of sensors, such as infrared and electro-optical sensors. Therefore, radar is sharing defense dollars with these sensors.

The reduced numbers of radar systems being produced has changed the industry. Quite often, only one contract is awarded to replace multiple systems, where previously three or four contracts to separate companies were required. This has caused a number of mergers and buyouts. Now, most of the largest radar companies are an amalgamation of many different manufacturers that have been merged or purchased by a single company. For example, Northrop Grumman purchased Westinghouse in 1996, and Raytheon purchased Hughes in 1997. In addition, a company may be part of more than one competing team, acting as the prime for its bid and acting as a subcontractor on a second bid. Even if a company loses out as the prime contractor, it may be chosen as a subcontractor by the winning bidder.

#### Cooperation Takes Many Forms



The reduction of international barriers has contributed to this growth of cooperation within the radar industry. The world has become more open since the end of the Cold War, with free-trade agreements as well as workshare agreements now a part of contracts for new equipment. In addition, the growth of economic cooperation agreement frameworks, such as the European Union, has encouraged countries to work together to satisfy military needs. These factors have increased the ability of countries and militaries to work together to meet collective security and economic needs.

A radar market trend is the creation of teams made up of companies from many different countries. As an example, German, Italian, and U.S. companies formed a consortium to design and build the MEADS air defense system. The Euroradar consortium consists of EADS Deutschland (Germany), Indra Sistemas (Spain), and branches of SELEX Galileo from both the U.K. and Italy. Euroradar produces the ECR-90 Captor radar for the Eurofighter Typhoon. Thales and Raytheon are each one-half of the transatlantic joint venture ThalesRaytheonSystems (TRS). TRS manufactures the MPQ-64 and Ground Master radars.

Elsewhere, the three national governments involved in the Counter Battery Radar (COBRA) program (the U.K., France, and Germany) have required that all

intellectual property rights and full commercial and technical authority over system design be under their control at all times. Other programs, such as the APG-81 AESA radar for the Joint Strike Fighter, are headed by a single prime contractor but are truly international efforts. These programs meet the defense needs of a number of nations that then spread out the cost of development and production. Radar suppliers have entered into a number of alliances, teams, and consortiums to survive, and the ones that do it best are the ones that thrive.

#### Competition and Cooperation Increase

The radar industry has become more competitive, as the industry has shifted to one with fewer programs that individually have a higher value. At the same time, there is more cooperation among suppliers. Many companies are involved in more than one bid for any given contract. Many others work in consortiums, with each company gaining a piece of the contract in return for supply of its particular area of expertise.

For example, Northrop Grumman and Lockheed Martin are partners in the joint venture, Longbow LLC. Longbow LLC produces the APG-78 radar for the Boeing AH-64 Apache Longbow helicopter.

# **Analysis**

#### Radar Industry Forecast at \$49 Billion

Based on an evaluation of the 127 radar programs reviewed in this study, Forecast International estimates the radar market to be worth just over \$49 billion over the next 10 years. The true market value will likely be much higher when classified programs, company-developed projects, and programs yet to be announced are included.

As this analysis indicates, a growing trend in the radar industry is the use of AESA technology on military radar systems. Based on the study population reviewed in preparing this analysis, AESA radars will represent 35 percent of the value of all radar production in 2011. By 2020, the value of production of AESA radars will have increased to 65 percent of all production. Mechanically scanned array radars will still have a place in the market, but they will be relegated almost solely to commercial applications. For example, the Eurofighter Typhoon is currently equipped with the Euroradar ECR-90 Captor mechanically scanning radar. However, discussions are under way for future Typhoons to be

equipped with an ECR-90 AESA variant. In 2020, the most notable mechanical array radars will be two weather radars: the Honeywell RDR-4000 IntuVue and the Rockwell Collins WXR-2100 MultiScan.

Passive phased-array radars will suffer a large decline in market share. Based on the study population reviewed in preparing this analysis, passive phased-array radars will represent approximately 35 percent of the value of all radar production in 2011. By 2020, the value of production of these radars will have decreased to 8 percent of all production.

Traditionally, passive phased-array radars have dominated the ground-based and seaborne segments of the market. However, AESA radars are beginning to take over these roles as well. The U.S. Air Force's ground-based 3DELRR and the Navy's ship-based AMDR will most likely include AESA technology. Other AESA radars, such as the BAE Systems ARTISAN, the EADS Tactical Radar Ground Surveillance (TRGS) system Euro-Art's COBRA, the

ThalesRaytheon Ground Master, and Thales' APAR, and have already won contracts.

#### Less Is More

The radar industry has shifted to a model of fewer programs that individually have a higher value. In the context of this analysis, 14 programs are each forecast to be worth at least \$1 billion during the next decade. These include both production and RDT&E programs, and military and commercial efforts. More specifically, these programs include development and/or production of the following systems: AWACS, Ballistic Missile Defense (BMD) sensors, the Joint Land Attack Cruise Missile Defense Elevated Netted Sensor (JLENS), the Medium Extended Air Defense System (MEADS), the NATO Alliance Ground Surveillance (AGS) system, the Space Fence system, the APG-63, the APG-81, the Bars radar, the ECR-90 radar, the EQ-36 radar, the RDR-4000 radar, the WXR-2100 radar, and the Zhuk radar.

#### Production and R&D Funding

Production programs are expected to receive the lion's share of funding in the next decade. In terms of the market for radar systems for the period 2011-2020, production programs encompass nearly two-thirds of the total value of the market as covered in this analysis. This equates to nearly \$32.4 billion. Research and development programs are worth just over 28 percent of the market value, or just over \$13.9 billion. The NATO AGS program is classified as a procurement program, but consists of both hardware purchases and engineering efforts. That program is projected to account for 3 percent of the value of the market. Operations and maintenance efforts comprise the remaining 2.6 percent of the value of the radar market. O&M contracts are expected to be worth \$1.26 billion from 2011-2020.

#### Military Threat – Insurgents

A vast portion of the radar industry caters to military customers. The most crucial factor in this market share is the current threat environment.

National security requirements have changed. Instead of preparing for all-out global nuclear war, many militaries must prepare to fight in regional conflicts that have escalated and threaten national interests in distant lands. Many of today's enemies do not utilize high technology; rather, they make use of low-tech solutions and asymmetric tactics. Many sophisticated capabilities, including radar, have had to be modernized to counter unsophisticated tactics.

Radar remains a critical sensor, but other technologies are now receiving more attention than in the past. Because of the increased attention to homeland security,

the military will share the front line of defense with intelligence agencies, law enforcement, and emergency services. Funding will be spread among a wider variety of customers, systems and technologies.

The Global War on Terror has caused a major shift of focus in the development of all weapons, including radar systems. The insurgency in Iraq further established the value of "boots on the ground." Special Forces and light units involved in counterinsurgency cannot carry heavy equipment. Attributes of systems that are prized by these units include being easily transportable, lightweight, durable, and capable of remote operation, and having minimal maintenance requirements.

#### Countering Cruise and Ballistic Missiles

The growing threat of attack from advanced cruise and ballistic missiles has also fueled radar production and development. Countries such as North Korea and Iran are developing missiles that have a longer range and more accuracy than older missiles. This has increased the need for new radar systems that can detect these missiles. Some of the airborne programs developing radar with cruise missile detection capabilities include the JLENS program and the MP-RTIP.

One of the largest R&D radar programs is the BMD sensors effort of the U.S. Missile Defense Agency (MDA) to upgrade sensor technology to detect and then track ballistic missiles and guide interceptors to counter them. On the seas, the BAE Systems SAMPSON, the Lockheed Martin SPY-1, and the SELEX SI EMPAR radars are designed to protect naval battle groups from aircraft, missile and surface threats.

Also in the naval arena, defense against sea-skimming missiles is being provided by missile systems such as the Evolved SeaSparrow and Seawolf, boosting the market for target acquisition and fire control radars. A major thrust of the naval radar market is an effort to reduce the size and weight of electronic systems, and the number of components installed, while maintaining or even improving performance levels over current systems. This effort involves jammers and signals intelligence equipment as well as radar systems.

In other activity, the U.S. Navy has begun a program called the Air and Missile Defense Radar (AMDR) to develop a new radar to equip future surface combatants. The Navy wants a radar that will improve the service's capability to detect ballistic missiles as well as perform in high clutter environments and against very low observable/very low flyer (VLO/VLF) threats. One requirement is that the radar include active phased-array technology. The Raytheon SPY-3 radar is a naval

active phased-array radar that is capable of detecting anti-ship cruise missiles (ASCMs).

The Navy is also interested in inverse synthetic aperture radar (ISAR). ISAR makes it possible for a Doppler-based radar to display the profile contours of a surface ship, enhancing type and class identification. A computer uses complex algorithms and a library of known characteristics to analyze the data and classify targets, and efforts continue toward development of processing algorithms to ensure accuracy and reliability. The ISAR picks up on a ship's pitch and yaw and sends that information to a computer. Several radars have ISAR capability, including the Raytheon APS-137 and APY-10, the Telephonics APS-143 and APS-147, and the IAI EL/M-2022.

#### Market Leaders

The top five companies are ranked based on the value of production of their radar products and research and development programs. The top five companies or program teams in the radar market for the period 2011-2020 are presented below.

#### **Top Five Radar Companies**

Northrop Grumman	15.48%	\$7.59 billion
Raytheon	15.31%	\$7.51 billion
Lockheed Martin	5.66%	\$2.77 billion
Rockwell Collins	5.21%	\$2.56 billion
V. Tikhomirov NIIP	3.43%	\$1.68 billion

The top five companies will garner roughly \$22 billion in sales over the forecast period, or 45 percent of the total 10-year radar market.



#### **NUMBER ONE**

# Northrop Grumman Corp: \$7.59 billion, 15.48 percent of market sampling

Grumman was established in 1929 as the Grumman Aircraft Engineering Corporation. The company built its success by producing naval fighter aircraft during World War II. Northrop was founded 1939 by Jack Northrop, and has been a leader in aircraft and aviation technology.

Northrop Grumman was formed in mid-1994, following the acquisition of Grumman by Northrop. Almost immediately, the new company began adding capabilities through mergers and acquisitions. By 2002, Northrop Grumman had acquired Teledyne Ryan, Westinghouse Defense Electronics, Litton Industries, and many more.

#### Leader in Airborne Radar

Northrop Grumman's place in the rankings is based on its extensive portfolio of airborne radars, particularly fire control radars for fighter aircraft. Northrop Grumman is expected to hold one of the largest shares of fire control radar production over the next 10 years. This is thanks to the company's selection as prime contractor for both the APG-77 and F-APG-81. These advanced AESA radars will equip the F-22 Raptor and F-35 JSF, respectively. Northrop Grumman is also strong in the airborne surveillance and early warning and control radar market. The company has won a number of contracts for its Multirole Electronically Scanned Array (MESA) radar and is the prime contractor for the Multi-Platform Radar Technology Insertion Program (MP-RTIP) of the U.S. In addition, Northrop Grumman is working on the Ground/Air Task Oriented Radar (G/ATOR) program with the U.S. Marine Corps.

Fighter radars are the backbone of Northrop Grumman's radar portfolio. APG-68(V) production continues for the F-16C/D. The F-16 is seen as an attractive interim option until the F-35 enters production, as well as an option for countries seeking a less expensive alternative to the future stealthy attack aircraft. The APG-68 will continue to be produced to equip those orders and is expected to bring in \$260 million to Northrop from 2011-2015.

Northrop Grumman sees a large upgrade market for the F-16 and has introduced the Scalable Agile Beam Radar (SABR) to compete in this market.

The most significant radar in Northrop Grumman's portfolio is the APG-81 AESA radar that will equip the F-35 Lightning II. During Northern Edge 2011, the APG-81 radar with Block 3 and developmental software was flown on a BAC 1-11. The radar demonstrated electronic protection, electronic attack, passive, maritime and experimental modes, and datalinked air and surface tracks.

The F-35 will replace various aircraft throughout the world and will be produced in sizable numbers. Because the electronics systems on the F-35 are highly integrated, it will be extremely difficult to equip the aircraft with a radar other than the APG-81. Therefore, sales of the F-35 will drive APG-81 production. As production of other airborne fire control radar systems declines, APG-81 production will increase. The APG-81 is projected to bring in \$5.2 billion in sales to Northrop Grumman over the next 10 years.

Northrop Grumman has also experienced success in the AEW&C market. Contracts for the company's MESA radar have to date been awarded by Australia, South Korea, and Turkey. The system is less expensive than many other AWACS equipment, enhancing its appeal.

Given its success with the MESA radar, Northrop Grumman is participating in the MP-RTIP to develop a ground surveillance radar. The MP-RTIP sensor is a scalable system that can equip both UAVs and manned aircraft. The system is designed to equip Global Hawk UAVs, but the U.S. Air Force also wants to upgrade E-8C aircraft with the MP-RTIP sensor. In addition, the NATO Alliance Ground Surveillance program may include the MP-RTIP sensor as an off-the-shelf solution.

Elsewhere, the U.S. Marines' G/ATOR program continues to progress. In February 2011, Northrop Grumman announced the integration of all subsystems of the G/ATOR system. The new radar will replace older TPS-63, MPQ-62, TPS-73/79, and TPQ-46A radars with a single system. The radar is a major element of Northrop Grumman's portfolio and contracts are expected to be worth \$630 million to Northrop Grumman during the decade. Production is anticipated to start in 2013.

In addition, Northrop Grumman and Lockheed Martin are partners in the joint venture, Longbow LLC. In the context of this analysis, Longbow LLC is reported as a separate company. Longbow LLC produces the APG-78 radar for the Boeing AH-64 Apache Longbow helicopter. APG-78 sales are expected to be worth nearly \$631 million from 2011-2020.

# Raytheon

#### **NUMBER TWO**

# Raytheon Co: \$7.51 billion, 15.31 percent of market sampling

Raytheon is a diversified, international, technology-based company. The company has grown over the years through acquisitions and internal product-line expansions. Founded in 1922 in Cambridge, Massachusetts, the company adopted the name Raytheon in 1925. During World War II, the company was the leading producer of radar tubes and radar systems. Following the war, it pioneered the field of missile guidance. During the mid-1990s, Raytheon was involved in a number of mergers that led to the creation of the company as it is known today.

#### Raytheon's Diversity is Key to Success

In the context of this analysis, Raytheon is listed as the prime contractor for 13 radar programs. The company

produces radar for airborne, ground-based, and seabased applications. The APG-63 and APG-79 are among the military radar systems produced by Raytheon. Raytheon also produces several SSR/MSSR air traffic control radars for commercial customers. In addition to production programs, Raytheon is the prime contractor for three RDT&E programs, including the Joint Land Attack Cruise Missile Defense Elevated Netted Sensor (JLENS).

The JLENS program is seeking to develop an aerostat that carries sensors to detect cruise missiles, aircraft, UAVs, tactical ballistic missiles (TBMs), large-caliber rockets (LCRs), and surface moving targets (SMTs). A JLENS orbit consists of two systems: a fire control radar system and a wide-area surveillance radar system. Raytheon will receive \$1.03 billion in funding for JLENS for 2011-2020.

Raytheon's continued strong standing in this study can be attributed in part to the company's venerable APG-63 radar. The radar, which equips the F-15C, has been in production, in one variant or another, since the beginning of the F-15 program. The F-15 continues to gain contracts, and the APG-63 continues to equip the aircraft. Production of the APG-63 will remain high throughout the forecast period and Raytheon is expected to reap \$2.55 billion in APG-63 sales.

#### Raytheon Offers AESA Technology

The APG-82 radar is being developed by Raytheon for USAF F-15E Strike Eagles. The radar will include advanced technology from other Raytheon radars, along with technology specific to F-15s. In addition, Boeing has introduced a new version of the F-15 aircraft, called the F-15 Silent Eagle. This aircraft incorporates stealthy features and is being marketed outside the U.S. The APG-82 also could be included on the new F-15SE aircraft, depending on U.S. willingness to export the radar. Otherwise, the aircraft will be equipped with the APG-63 radar. APG-82 radar production will rise during the forecast period and is projected to have a value of \$750 million.

The APG-79 is another strong seller in Raytheon's portfolio. This advanced AESA radar has been chosen to equip the U.S. Navy's latest variant of the F/A-18E/F, the Super Hornet. As an advanced fighter, the F/A-18E/F will compete in many upcoming aircraft competitions. Production of the APG-79 during the next decade is expected to be worth \$894 million to Raytheon.

Raytheon has recently introduced the Raytheon Advanced Combat Radar (RACR) to compete for the light-fighter upgrade market. Countries looking to upgrade their F-16s with an AESA radar will create

Page 16 Airborne Electronics Forecast

#### Analysis 1

numerous opportunities for sales of lightweight, inexpensive AESA radars.

On the seas, Raytheon is the prime contractor to develop and manufacture the SPY-3 AESA radar. The radar was expected to be one of the major naval radars in the U.S. inventory, as plans had called for it to equip future destroyers, amphibious ships, and aircraft carriers. The radar was also expected to be the basis for the future CG(X) cruiser. However, with the DDG-1000 program being capped at three vessels and the CVN-21 program producing just two or three carriers, the SPY-3 radar will now only be produced in very small numbers.

Finally, Raytheon is one-half of the transatlantic joint venture ThalesRaytheonSystems (TRS). In the context of this analysis, TRS is reported as a separate company. TRS manufactures the MPQ-64 and Ground Master family of radars.



#### NUMBER THREE

# Lockheed Martin: \$2.77 billion, 5.66 percent of market sampling

In 1995, two of the largest U.S. defense contractors, Lockheed and Martin Marietta, consummated a transaction in which both corporations became wholly owned subsidiaries of a newly created holding company, Lockheed Martin Corporation.

Lockheed Martin traces its roots to the first days of aviation. Martin Marietta had its beginning in 1909, when aviation pioneer Glenn L. Martin organized a company around a small airplane construction business. Martin Marietta was founded in 1961 through consolidation of the Martin Company and the American-Marietta Company. Lockheed was born in 1913 when aviation pioneers Allan and Malcolm Loughead designed, built, and flew a seaplane at San Francisco Bay. The modern Lockheed Corporation was formed in 1932, following a reorganization of their fledgling aircraft company.

#### Producing a Number of Surveillance Radars

Lockheed Martin offers a number of products in the radar industry that are included in this study. These products are driving Lockheed Martin's success and make the company one of the top five companies in the radar industry based on the study criteria. Lockheed Martin specializes in a number of surveillance radar systems. These include the SPY-1, APY-9, TPS-77, and TPS-79. Lockheed Martin was also selected as the U.S. Army's prime contractor for the Enhanced TPQ-36

(EQ-36) program, further increasing Lockheed Martin's market share.

The SPY-1 is deployed on warships worldwide and is part of the AEGIS anti-air warfare weapons system. While some navies are beginning to look for newer AESA systems, production is expected to continue at least through 2019. SPY-1 contracts are expected to be worth approximately \$354 billion during the decade.

Lockheed Martin is also offering its TPS-77 and TPS-79 in the competitive ground-based air defense and surveillance market. But the largest radar program for which Lockheed Martin is the prime contractor is the EQ-36. Under that program, Lockheed Martin is developing and producing a new mortar-locating radar to replace aging U.S. Army TPS-36 FIREFINDER radars. Full-rate production of the EQ-36 radar is projected to begin in 2011. The EQ-36 is expected to garner \$1.58 billion in sales during the forecast period.

In addition, Lockheed Martin and Northrop Grumman are partners in the Longbow LLC joint venture. In the context of this analysis, Longbow LLC is reported as a separate company. Longbow LLC produces the APG-78 radar for the Boeing AH-64 Apache Longbow helicopter. APG-78 sales are expected to be worth nearly \$631 million from 2011-2020.



#### **NUMBER FOUR**

# Rockwell Collins: \$2.56 billion, 5.21 percent of market sampling

The major predecessors to Rockwell Collins were North American Aviation, founded in 1928, and Rockwell Standard, established in 1953. The two companies merged in 1967, to form North American Rockwell. Another well-known enterprise, Collins Radio Company, which was founded in 1933, merged with Northrop American Rockwell and Rockwell Manufacturing and became Rockwell International in 1973.

In February 2001, Rockwell International changed its name to Rockwell Automation to better reflect the company's business focus after spinning off Rockwell Collins.

#### Leader in Commercial Weather Radars

Rockwell Collins has one entry in this market analysis, its WXR-2100 MultiScan weather radar, which equips most commercial aircraft. Sales will continue throughout the forecast period and will top over

\$2.55 billion in value. This equates to the sale of over 5,000 WXR-2100 radars to customers worldwide.



#### **NUMBER FIVE**

# V. Tikhomirov Scientific Research Institute of Instrument Design (NIIP):

#### \$1.68 billion, 3.43 percent of market sampling

The institute was created in 1955 as a branch of the Moscow NII-17 by the Ministry of Aircraft Industry of the USSR Council of Ministers. The following year, the NII-17 branch was reorganized into an independent enterprise, commonly known as Scientific Research Institute of Instrument Design, or NIIP. In 1995, the institute took the name of its founder, V. Tikhomirov. In 2002, the institute became a joint stock company.

Tikhomirov has one listing in this analysis, the Bars radar. The Bars radar is one of the radars that could be flown on the Sukhoi Su-30MK fighter. India has chosen the Bars radar as a part of its Su-30MK package and the value of its contracts is expected to be \$3 billion during the forecast period.





# Manufacturer Varies/Manufacturer Not Selected: \$12.2 billion, 24.82 percent of market sampling

Nearly 25 percent of the market covered by this analysis is credited to the "Manufacturer Varies" or "Manufacturer Not Selected" categories. Fifteen R&D programs and one procurement program are included in this category. For some of these programs several companies perform work; however, no one company can be identified as the prime contractor. In other instances, a program is expected to be allocated funding, but the manufacturer had not been chosen at the time this analysis was published. In still other cases, a military customer does not wish to disclose the identities of its contractors.

The second most lucrative program in the market as covered in this analysis is the huge Ballistic Missile Defense (BMD) Sensors program. Dozens of companies are working on this program. The U.S. Missile Defense Agency's BMD Sensors program is a research and development effort to detect and track ballistic missiles. The program also researches and develops technology to be used to upgrade existing U.S. ballistic missile defense radars. Forecast International estimates that the MDA will invest about \$3.4 billion over the next decade in its BMD Sensors program.

During the forecast period, several major contractors will be part of the AWACS program. The E-3 AWACS aircraft is a modified Boeing 707-320B airframe with a dorsal radome that houses the rotating surveillance radar system antenna. The AWACS continues to play a vital role in U.S. military planning since it supports anti-drug efforts, the coordination of fighter and attack aircraft, and the protection of national borders, among other operations. The U.S. Air Force is expected to request at least \$1.3 billion in funding for this program from 2011-

Another billion-dollar program – one that falls under the Manufacturer Varies category – is Space Fence. Space Fence will be a system of ground-based radars to detect and report on small orbiting objects, primarily those in low-Earth orbit (LEO). It will replace the Air Force Space Surveillance System (AFSSS). The USAF has awarded contracts to three competing teams – headed by Lockheed Martin, Northrop Grumman and Raytheon – for Phase A Space Fence design and prototype work, and all teams probably involve several subcontractors.

The one program in the analysis that falls under the procurement label is the NATO Alliance Ground Surveillance (AGS) program. The goal of this program is to develop a NATO-owned and -operated airborne ground surveillance system; this system is expected to cost \$1.5 billion over the decade. The program is classified as a procurement program because both hardware and engineering efforts are being procured. Contracts are expected to be awarded to multiple companies.

\* \* \*

Table 1

The Market for Radar Systems

Unit Production by Headquarters/Company/Program
2011 - 2020

	EST	IMATE	ED CA	ALEN	DAR YI	EAR UI	NIT P	RODU	CTION		
	н	ligh Confide	ence		Good	Confidenc	e	Spe	culative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
		·	В	AE Sys	tems plc	(HQ)		·			
BAE Syste	ms Integrat	ed Systen	n Techr	nologies	(Insyte), F	ilton					
Sampson <sup>-</sup>	Гуре 45 <> U	nited Kingd	om <> N	lavy							
	1	0	0	0	0	0	0	0	0	0	1
Subtotal	ms Mission	0 Systems	Cambr	0 orlov	0	0	0	0	0	0	1
ARTISAN (	CV(F)//Type 2	3 <> United	Kingdo	m <> Na	<b>vy</b> 2	2	2	2	3	3	20
Subtotal	1	1	2	2	2	2	2	2	3	3	20
HQ Total	2	1	2	2	2	2	2	2	3	3	21
			CEA T	echno	ogies Pty	Ltd (HQ	)				
CEA Techi	nologies Pty	/ Ltd, Fysl	nwick								
CEAFAR U	pgrade Anz	ac <> Austi	ralia <>	Navy							
	0	1	1	2	1	0	0	0	0	0	5
CEAFAR N											
HQ Total	0	1	1	0 2	1	1	1	0	0	0	2 7
			=uro-A	rt Inter	national I	=WIV (HC	<b>2)</b>			·	
Euro-Art Ir	ternational	EWIV,									
COBRA U	nited Arab Er			ı	ı			Į.			
	2	0	0	0	0	0	0	0	0	0	2
COBRA	0	0	1	1	0	0	0	0	0	0	2
HQ Total	2	0	1	1	0	0	0	0	0	0	4
	Europ	ean Aero	nautic	Defen	ce and Sp	pace Co (	(EADS)	NV (HQ)			
Cassidian	Electronics						,	, ,			
TRGS Geri	many <> Arm	ed Services	S								
	0	26	26	26	0	0	0	0	0	0	78
TRS-3D F-1	25 <> Germa			-							
	0	0	1	0	1	0	1	0	1	0	4
TRS-3D LC	S-1 Freedom	<> United	States <	> Navy	2	0	0	0	0	0	7
TRS-3D M	olaysia <> Na		۷		2	U	U	U	U	U	/
ואו סכ-סט ואו	alaysia <> Na	0	0	0	0	0	0	0	0	0	1

	ES	TIMAT	ED CA	LEND	AR YI	EAR U	NIT PI	RODU	CTION	l	
		High Confid	dence		Good	Confidenc	е	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
TRS-3D U	nited States	s <> Coast G	uard								
	0	1	1	1	1	0	0	0	0	0	4
TRS-3D Na	ıvy										
HQ Total	0	0 28	30	0 29	0 4	1	1 2	1	0	0	3 97
TIQ TOTAL	'	20	30	29	4	'	2	'	'	U	91
				Eurora	adar (HC	1)					
Euroradar,	,										
ECR-90C T				1							
	9	9	6	6	5	5	0	0	0	0	40
ECR-90C T	yphoon <>	Spain <> Ai	ir Force	5	5	5	0	0	0	0	36
ECR-90C T	1			•	<u> </u>	<u> </u>	O <sub>I</sub>	<u> </u>	O <sub>I</sub>	U U	30
LOIX 300 I	14	14	11	8	8	6	0	0	0	0	61
ECR-90C T	Typhoon <>	United King	gdom <> A	ir Force							
	15	15	14	12	12	12	4	0	0	0	84
ECR-90C T	yphoon <>	Saudi Arab	ia <> Air F	orce	12	0	0	0	0	0	60
ECD OOC T			12	12	12	U	U]	U	υĮ	U	60
ECR-90C T	ypnoon <>	Air Force	0	0	0	8	16	16	16	16	72
HQ Total	58	58	48	43	42	36	20	16	16	16	353
			Fin	meccar	nica SpA	(HQ)					
DRS C3 &	Aviation C	Co, Gaither	sburg								
SPS-67 3 D	DDG-51 <> l	Jnited State	s <> Navy								
Subtotal	3	0	0	1	2	1	2	2	1	0	12 12
DRS Susta									•	J	12
		·	, с.: _с								
PPS-5 Unit	ted States <	<> Army	0	0	0	0	0	0	0	0	57
PPS-5 Jore	dan <> Arm	ed Services	1			-	-				
	4	6	6	6	6	0	0	0	0	0	28
Subtotal SELEX Ga	lileo, Edin	43 burgh	6	6	6	0	0	0	0	0	85
Raven ES-	05 JAS 39	<> Sweden -	<> Air For	ce							
	1	1	2	10	10	10	10	10	10	10	74
Seaspray		-	· ·	ı							
	0	0	0	0	2	2	2	0	0	0	6
Seaspray !	5000E Fin	land <> Gov	ernment A	Agency 0	0	0	0	0	0	0	2
Seaspray 7	1		•				- U	- U	U U	0	2
Juspiay	3	5 5	5	5	5	4	0	0	0	0	27
Seaspray 7	7000E										
	2	2	1	0	0	0	0	0	0	0	5

	ı	High Confidence			Good	Good Confidence			Speculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
Seaspray 7	7300E ATR-	72 <> Italy	<> Air For	ce	<del>'</del>	<u> </u>	*				
	1	2	1	0	0	0	0	0	0	0	
Seaspray 7	7500E Aust	ralia <> Go	vernment	Agency							
	2	0	0	0	0	0	0	0	0	0	
Seaspray 7	7500E King	Air 350 <>	United Sta	ates <> M	ulti-agenci	es					
	3	5	6	6	5	4	0	0	0	0	2
Seaspray 7	7500E Kore	a, South <	> Army								
	0	1	0	0	0	0	0	0	0	0	
Subtotal	13	17	15	21	22	20	12	10	10	10	15
SELEX Ga	lileo, Milan	0									
Grifo Multi-	agencies										
	4	6	6	4	4	4	4	0	0	0	3
Scipio Upo	rade AMX	<> Brazil <:	> Air Force	— <u>—</u> e							
	5	10	10	10	8	0	0	0	0	0	4
Subtotal	9	16	16	14	12	4	4	0	0	0	7
SELEX Ga	lileo SpA, (	Campi Bis	enzio								
Sabbiano .	Air Force										
Jappiano	All Force	2	2	2	4	7	14	18	18	18	
Subtotal	1	2	2	2	4	7	14	18	18	18	8
SELEX Sis	temi Integr	rati SpA, I	Rome								
		. ,									
Empar Ital	y <> Army 0	1	1	1	0	1	1	1	1	0	
			- 1	· ·	U	- 1	- 1	I I	- 1	U	
mpar FRE	MM <> Italy	<> Navy	1	1	1	1	0	0	0	0	
		- 1		II.	· ·	1	υĮ	U	U	U	
Orion FREI	MM <> Italy <	<> Navy	0	1	1	1	2	0	0	0	
	1		U	1	1	1	2	U	U	U	
Orion FREI	MM <> Franc	e <> Navy	4	4	2	1	1	4	2	1	
	0	11	1	1	2	1	1	1	2	1	•
Orion Bayn	unah <> Un			> Navy			0	0		0	
		1	1	U	0	0	U	0	0	0	
Orion Oma	n <> Navy	1	0	0	0	0	0	0	0	0	
	1	11	U	U	U	U	U	U	U	U	
Orion Navy	0	0	0	1	0	1	0	1	0	1	
		-		11	U	1)	U	11	U	1	
Orion FREI	MM <> Moro			0	٥	0	0	0	0	0	
	0	0	1	0	0	0	0	0	0	0	
Orion India		4	4	4					ما	0	
	0	1	1	1	0	0	0	0	0	0	
Jrion More	occo <> Nav									0	
	1	2	0	0	0	0	0	0	0	0	
Orion Den	mark <> Nav	/y		_					_		
	2	2	2	0	0	0	0	0	0	0	
Orion Neth	erlands <> l										
	1	2	0	0	0	0	0	0	0	0	

	ES	TIMATI	ED CA	ALEND	AR YI	EAR U	NIT PI	RODU	CTION	I	
		High Confid	lence		Good	Confidenc	е	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
Orion Unite	ed Arab Em	nirates <> Na	ıvv	· · · · · · · · · · · · · · · · · · ·	<del> </del>	ļ .	ļ.	Į.	Į.		
	1	2	1	0	2	0	0	0	0	0	6
Orion FREM	/IM <> Gree	ce <> Navy									
	0	0	0	0	0	1	1	1	1	0	4
Orion FREM	/IM <> Sauc	li Arabia <>	Navy								
	0	0	0	0	0	1	1	1	1	0	4
RAT-31 DL		inistry of De			t.						
	2	2	3	3	0	0	0	0	0	0	10
RAT-31 DL											
Subtotal	12	18	0 12	9	6	7	6	5	5	2	2 82
HQ Total	62	96	51	53	52	39	38	35	34	30	490
·											
			G	eneral A	tomics	(HQ)					
General Ato	omics Aeı	ronautical	Systems	Inc, San	Diego						
APY-8 MQ-9	Reaper <	> United Stat	tes <> Air	Force							
	41	48	48	48	48	48	48	48	0	0	377
APY-8 MQ-9	Predator	B <> United	Kinadom	<> Minist	rv of Defe	nse					
	3	4	0	0	0	0	0	0	0	0	7
APY-8 MQ-9	Reaper <	> Italy <> Air	Force								
	2	2	3	0	0	0	0	0	0	0	7
APY-8 Unit	ed States <	<> Air Force									
	0	0	0	0	0	0	0	0	4	4	8
APY-8	ı										
LIO T-4-I	0 46	0 54	59 59	9 57	5 53	5 53	5 53	5 53	5 9	5 9	47
HQ Total	46	54	59	5/	53	53	53	53	9	9	446
			Gri	ffon Cor	poratio	n (HQ)					
Telephonic	s Corp, F	armingdale	;								
APS-143 P-	8 <> India	<> Navy									
	0	2	3	3	0	0	0	0	0	0	8
APS-143											
	0	0	0	0	2	4	4	4	0	0	14
APS-143 B	3 CH-148	<> Canada <	> Armed	Services							
	4	9	9	4	0	0	0	0	0	0	26
APS-143 C	3 CN-235 I	HC-235 <> U	nited Stat	tes <> Coa	st Guard						
	4	4	4	4	4	2	0	0	0	0	22
APS-143 C	3 CN-235 I						T.	T.	T.		
	1	0	0	0	0	0	0	0	0	0	1
APS-143 C	3 United S			·	· ·						
	1	0	0	0	0	0	0	0	0	0	1
APS-147 MI	L.										
	35	33	28	30	30	27	19	0	0	0	202

	ES	TIMAT	ED CA	ALEND	AR YI	EAR U	NIT PI	RODU	CTION	l	
		High Confi	dence		Good	Confidenc	e	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
EL/M-2129	(ARSS-1)	United Sta	tos <> Ho	maland Sa	ocurity		ļ				
LL/W Z1ZJ	12	12	10	10	10	10	0	0	0	0	64
RDR-1600	Mi-17										
	22	18	13	4	0	0	0	0	0	0	57
HQ Total	79	78	67	55	46	43	23	4	0	0	395
			Honey	well Inte	rnationa	l Inc (HC	Q)				
Honeywell	Aerospac	e, Phoenix	(								
APS-150 C	-2 <> Japar	n <> Armed	Services								
	1	0	0	2	2	3	4	4	4	4	24
APS-150 C		ed States <				ı	ı				
	9	7	7	8	10	8	0	0	0	0	49
APS-150 A							22	22	22	22	10-
	1	0	5	8	16	30	30	36	36	30	192
APS-150 C	<b>-17</b>	3	3	5	3	0	0	0	0	0	18
DDD 4000		3	3	٥	3	U	U	U	U	U	10
RDR-4000	A380	22	25	27	31	33	34	36	36	36	301
RDR-4000		,	20		0.1	00	0.1	00	00	00	001
KDK-4000	150	163	165	168	168	168	165	158	153	150	1608
RDR-4000											
	0	1	4	5	32	70	120	138	152	155	677
RDR-4000	G650										
	1	14	32	33	48	64	65	65	68	68	458
<b>RDR-4000</b>	A320 Serie	s/A330/A34	)								
	165	165	165	165	165	156	150	144	140	140	1555
HQ Total	352	375	406	421	475	532	568	581	589	583	4882
				ITT C	orp (HQ)						
ITT Electro	<del>-</del>										
SPS-48 G			VN-21 <>	United Sta	ates <> Na						
HQ Total	1	2	1	1	2	1	0	0	0	1	9
TIQ TOTAL		۷,	'		۷	'	U	U <sub>I</sub>	U <sub>I</sub>	1	9
		Isra	el Aeros	space In	dustries	Ltd (IAI	) (HQ)				
Elta Syste	ms Ltd, As			•		`	, ,				
EL/M-2022	P-3 <> Nev	v Zealand <	> Air Force	<u></u>							
	1	1	0	0	0	0	0	0	0	0	2
EL/M-2022	Searcher F	leron <> Inc	lia								
	8	6	2	0	0	0	0	0	0	0	16
EL/M-2022	Searcher F	leron Maha	tz <> Israe								
	2	2	2	2	2	2	0	0	0	0	12
EL/M-2022	P-3 <> Bra					-					
	2	3	3	0	0	0	0	0	0	0	8

	ES	TIMAT	ED CA	ALEND	AR YI	EAR U	NIT PI	RODU	CTION		
		High Confid	lence		Good	Confidenc	е	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
EL/M-2022	Armed Ser	vices	•	·	·	•			·		
	8	7	8	8	8	0	0	0	0	0	39
EL/M-2022 (	Q Series Q	300 <> Japa	n <> Coa	st Guard							
	1	0	0	0	0	0	0	0	0	0	1
EL/M-2032 I	ı			ı				ı			
	11	6	8	10	10	10	10	10	10	10	95
EL/M-2032											
	7	7	0	0	0	0	0	0	0	0	14
EL/M-2032 I	ı				-						
	8	8	8	8	8	8	0	0	0	0	48
EL/M-2075 I	· ·	dia <> Air Fo			t	Į.					
	0	1	1	1	0	0	0	0	0	0	3
EL/M-2129 (	ARSS-1)										
HOT	75	25	15	0	0	0	0	0	0	0	115
HQ Total	123	66	47	29	28	20	10	10	10	10	353
			Ke	lvin Hug	jhes Ltd	(HQ)					
Kelvin Hugh	nes Ltd, II	lford									
Type 1009 A	Astute <> L	Jnited Kingo	lom <> Na	avy							
	1	1	0	1	0	0	0	0	0	0	3
Type 2007 1	Type 212 <	> Italy <> Na	ıvy								
	0	0	1	1	0	0	0	0	0	0	2
Type 2007 1	Гуре 212 <	> Germany -	<> Navy								
	0	1	1	0	0	0	0	0	0	0	2
Type 2007 N	Navy										
	2	2	0	2	0	0	0	0	0	0	6
HQ Total	3	4	2	4	0	0	0	0	0	0	13
			Lock	cheed Ma	artin Co	rp (HQ)					
Lockheed N	Martin Co	rp, Betheso	da								
SPY-1 D DD	G-51 <> Ui	nited States	<> Navy								
	3	0	0	1	2	1	2	2	1	0	12
<b>SPY-1</b> D F-1	00 <> Aus	tralia <> Nav	/v								
	0	0	0	1	0	1	0	0	0	0	2
SPY-1 F F-1	00 <> Spai	in <> Navv							· ·		
	0	1	0	0	0	0	0	0	0	0	1
SPY-1 K KD	X -3 <> Kn	rea. South	> Navv					<u> </u>			
	0	0	0	1	1	1	0	0	0	0	3
Subtotal	3	1	0	3	3	3	2	2	1	0	18
Lockheed N	lartin Ma	ritime Syst	ems & S	ensors -	Syracuse	e					
APY-9 E-2 D	<> United	States <> N	lavy								
	3	2	4	4	4	7	8	8	8	8	56

	1	High Confi	dence		Good	Confidenc	e	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
Q-36 Unit	ed States <	> Army	•				•		•		
0.14.4.1	6	14	24	24	20	16	16	12	0	0	1:
Subtotal	9 Martin Mis	16 sion Syst	28 oma 8 Sa	28	24	23	24	20	8	8	1
				<u> </u>	yracuse						
PS-77 Un	ited Kingdo	m <> Minis		ense 0	0	0	0	0	0	0	
DC 77 Day			0	U	U	U	U	U	U	U	
P3-77 Dep	partment of	Detense	0	0	0	0	0	0	0	0	
PS-79 Ro	mania <> M					•	<u> </u>		<u> </u>		
TO TO IXE	6	0	0	0	0	0	0	0	0	0	
PS-79 Der	partment of	Defense									
	0	1	0	0	0	0	0	0	0	0	
Subtotal	7	2	0	0	0	0	0	0	0	0	
ockheed l	Martin Mis	sion Syst	ems & Se	ensors (N	1S2), Mod	restown					
PS-145 P-	-3 C <> Paki	stan <> Na									
O. ht-t-l	2	0	0	0	0	0	0	0	0	0	
Subtotal HQ Total	21	0 19	0 28	31	0 27	0 26	0 26	22	9	0	
<u>'</u>	<u>'</u>	<u>'</u>									
			1	Longbov	w LLC (F	IQ)					
onabow L	LC, Orland	do									
PG-78 AH	-64 D <> Ja	pan <> Arn	nea Servic	es 0	0	0	0	0	0	0	
PG-78 AH	-64 D <> Un	ited States	<> Armv		-						
	6	6	1	8	12	13	16	7	0	2	
PG-78 AH	-64 D <> Ar	med Servic	es								
	6	16	8	10	10	11	9	9	8	7	
HQ Total	13	22	9	18	22	24	25	16	8	9	1
	No	alina Da	aarah li	20111110	of Floor	onio Toc	hnolog	· (HO)			
	INAI	njing Res	search ii	istitute	oi Electi	onic rec	molog	у (пц)			
lanjing Re	search Ins	stitute of I	Electronic	c Techno	logy, Jiai	ngsu					
LJ-7 Type	1478 Pak	istan <> A	r Force								
	18	25	25	0	0	0	0	0	0	0	
HQ Total	18	25	25	0	0	0	0	0	0	0	
		, Al	avCom I	Dofonso	Electron	nics Inc (	(HO)				
					Electroi	iics iiic (	(ПQ)				
avCom D	efense Ele	ctronics l	nc, El Mo	onte							
PN-232 F-	-16 A/B/C/D	<> Egypt <	> Air Ford	e	_				_		
	4	12	4	0	0	0	0	0	0	0	
PN-232 C	-17 <> Unite	ed States <	> Air Forc								
	9	7	0	0	0	0	0	0	0	0	
N-232 C	-130/C-130 、										
	24	21	17	18	9	14	8	10	12	12	1

	ES	TIMAT	ED CA	ALEND	AR YI	EAR UI	NIT PI	RODU	CTION	l	
		High Confid	dence		Good	Confidenc	е	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
APN-232 F-	16 C/D <> I	Multi-agenci	ies		<u> </u>	<u> </u>	<u> </u>	<u> </u>			
	0	0	10	12	10	4	0	0	0	0	36
APN-232 F-	16 C/D <> I	Morocco <>	Air Force								
	14	4	0	0	0	0	0	0	0	0	18
APN-232 F-				ı	ı	ı		ı			
	14	16	0	0	0	0	0	0	0	0	30
APN-232 C-	-17 <> Air F										
HQ Total	69	63	10 41	32	0 19	0 18	8	10	12	12	19 284
rio rotai	03	03	41	32	19]	10	O <sub>I</sub>	101	12	12	204
			North	rop Grui	mman C	orp (HQ)					
Northrop G	rumman <i>i</i>	Aerospace	System	s, Melbou	urne						
MP-RTIP S							T.		ı.		
	2	4	5	0	0	2	2	0	0	0	15
MP-RTIP S							ı				
Subtotal	0	0 4	5	0	1	2	2	1	0	0	6 21
Northrop G		•							<u> </u>	O O	21
-				, =	uiii						
APG-68 F-1			e <b>s</b>	6	4	0	0	0	0	0	
40000	0	0		6	4	0	0	0	0	0	20
APG-68 9 F	38 38	Turkey <> A	Air Force	0	0	0	0	0	0	0	73
APG-68 9 F				•	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	J	- 70
AI 0 00 51	14	4	6	0	0	0	0	0	0	0	24
APG-68 9 F	-16 C/D <>	Favnt <> Ai	ir Force		•	•	•	•	•		
741 0 00 01	4	12	4	0	0	0	0	0	0	0	20
APG-77 F-2	2A <> Unite	ed States <>	Air Force	е	•	·	•	·	•		
	21	3	0	0	0	0	0	0	0	0	24
APG-80 F-1	6 E/F										
	0	0	0	6	5	4	0	0	0	0	15
ASR-12 Mul	lti-agencies	S									
	2	0	0	0	0	0	0	0	0	0	2
G/ATOR U	nited States	s <> Marine		ı	· ·				ı		
Outstatel	0 79	0	12	12	13	13	13	0	0	0	63
Subtotal		54	32 Systems	24 Daltima	22	17	13	U	0	0	241
Northrop G	rumman I	Electronic	Systems	, Baitimo	ore						
APG-81 F-3		agencies									
	20	27	32	40	61	98	134	185	192	215	1004
Mesa 737 A	Į.								· ·		
	2	1	0	0	0	0	0	0	0	0	3
Mesa 737 A											
	0	2	2	0	0	0	0	0	0	0	4
STARLite S											
	29	34	30	30	14	0	0	0	0	0	137

	ı	High Confi	dence		Good	Confidenc	е	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
STARLite	ļ	ļ.	·	, , , , , , , , , , , , , , , , , , ,	<del> </del>	ļ.	Į.				
	10	0	0	0	12	12	12	18	18	18	10
Subtotal Northrop G	61	64	64	70	87	110	146	203	210	233	124
			Sterns, N	IOI WAIK							
APN-241 C-	130 <> Air I	Force 6	7	11	20	20	20	20	20	20	14
APN-241 C-		- 1		- 11	20	20	20	20	20	20	14
APIN-241 C-	24	21	17	18	9	14	8	10	14	13	14
APN-241 C-2	27 J				*				•		
	8	6	8	8	8	7	9	6	6	4	7
Subtotal	34	33	32	37	37	41	37	36	40	37	36
Northrop G	rumman S	perry Ma	rine, Cha	rlottesvi	lle						
BPS-16 SSN	l-774 <> Un	ited States	<> Navy			- 1		-			
Cultantal	2	2	1	1	1	0	0	0	0	0	
Subtotal			• • •		1	U	- U	0	U]	0	
Northrop G			-								
SPQ-9 B DD			VN-77 <>								
	3	2	1	2	3	2	2	3	2	1	2
SPQ-9 B Au	ıstralia <> l	Navy 1	o	0	0	0	0	0	0	0	
CDO O D U	itad Ctataa	• •		U	U	U	U	0	0	0	
SPQ-9 B Ur	ited States	0 Coast	Guard	1	0	1	1	0	1	0	
Subtotal	5	3	1	3	3	3	3	3	3	1	2
HQ Total	183	160	135	135	151	175	203	243	253	271	190
		Paki	stan Ae	ronautic	al Comp	olex (PAC	C) (HQ)				
Pakistan Ae	ronautica						-, (,				
Grifo Pakist		-	( )/								
	4	2	2	0	0	0	0	0	0	0	
KLJ-7 Pakis	tan <> Air	Force									
	2	5	10	15	16	16	15	16	16	16	12
HQ Total	6	7	12	15	16	16	15	16	16	16	13
			F	Phazotro	n NIIR (	HO)					
Phazotron N	MIID Mose	2014	•	nazotro	/// / / / / / / / / / / / / / / / / /	,					
	•										
Zhuk M MiG	-29 <> India	a <> Navy	6	6	6	5	0	0	0	0	3
Zhuk M Mic		-	· ·	О	O	5	U	U	U	0	
Zhuk M MiG	-29 <> India	10 <> Air F0	10	10	10	0	0	0	0	0	5
Zhuk M MiG	•	•		•				<u>_</u>			
- TOR WING	-29 <> Rus:	4	6	6	6	4	8	10	10	10	7
Zhuk M MiG	-29 <> Mya	nmar (Buri	ma) <> Air	Force	•	<u> </u>					
	4	2	2	2	2	2	2	0	0	0	1

	ES	TIMAT	ED CA	ALEND	AR YI	EAR U	NIT P	RODU	CTION	I	
		High Confi	dence		Good	Confidenc	е	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
Zhuk M MiG	G-29 <> Svr	ia <> Air Fo	rce			<u> </u>			<u> </u>		
	0	4	4	4	4	3	0	0	0	0	19
HQ Total	28	26	28	28	28	14	10	10	10	10	192
				Raythed	on Co (H	Q)					
Raytheon 0	Command	and Cont	rol Syste	ms, Marl	borough						
ASR-11 Un	ited States	<> Air Ford	е								
	8	0	0	0	0	0	0	0	0	0	8
ASR-11 Dep	partment of	Defense									
	1	1	0	0	0	0	0	0	0	0	2
Subtotal	9	1	0	0	0	0	0	0	0	0	10
Raytheon I	ntegrated	Defense S	Systems,	Tewksbu	ury						
SPY-3 DDG	-1000 <> Uı	nited States	<> Navy								
	0	0	1	1	0	1	0	0	0	0	3
SPY-3 CVN-	-78 <> Unite	ed States <:	> Navy								
	0	0	1	0	0	0	0	1	0	0	2
Subtotal	0	0	2	1	0	1	0	1	0	0	5
Raytheon N	Network C	entric Sys	tems, Ma	arlboroug	jh						
SPS-73 Un	ited States	<> Navy									
	8	8	8	6	6	6	3	2	2	2	51
Subtotal	8	8	8	6	6	6	3	2	2	2	51
Raytheon N	Network C	entric Sys	tems, Mo	Kinney							
APQ-186 C	V-22 <> Un	ited States	<> Specia	l Ops							
	6	8	7	5	6	2	0	0	0	0	34
APY-10 P-8	A <> Unite	d States <>	Navy								
	2	7	6	10	16	18	18	18	12	8	115
APY-10 P-8	A <> India	<> Navy									
	0	2	3	3	0	0	0	0	0	0	8
<b>APY-10</b> P-8	A <> Austr	ralia <> Nav	у								
	0	0	0	0	0	4	4	0	0	0	8
Subtotal	8	17	16	18	22	24	22	18	12	8	165
Raytheon S	Space & A	irborne Sy	/stems, E	El Seguno	do						
APG-63 1 F	-15 K <> K	orea, South	<> Air Fo	rce							
	12	3	0	0	0	0	0	0	0	0	15
APG-63 3 F	-15 SG <>	Singapore <	<> Air Fore	ce							
	2	0	0	0	0	0	0	0	0	0	2
APG-63 3 F	-15 C/D <>	United Stat	es <> Arm	ned Servic	es						
	14	7	18	20	19	19	0	0	0	0	97
APG-63 3 F	-15 J <> Ja	pan <> Air	Force								
	10	14	14	14	14	14	14	14	14	8	130
APG-63 3 F	-15 SA <> \$	Saudi Arabi	a <> Air F	orce			<u> </u>				
	0	5	16	16	16	16	15	20	22	22	148
<b>APG-79</b> F/A	\-18 E/F <>	United Stat	es <> Nav								
	37	27	24	18	20	20	18	15	10	0	189

		High Confi	dence		Good	Confidence	е	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
APG-79 E	A-18G <> Un	ited States	<> Navy	•	·						
	21	22	13	24	0	0	0	0	0	0	80
APG-79 F/	A-18 F <> A										
	12	0	0	0	0	0	0	0	0	0	1:
APG-79 F/	A-18 E/F	0	0	6	6	0	0	0	0	0	41
ADC 00.4			-	,	О	U	U	U	U	U	1:
APG-82 1	F-15 E <> Ui	nited States	10 <> AIr FC	orce 17	20	24	24	24	24	24	170
Global Ha	wk ISS RQ-	- !			,						
Ciobai ila	2	2	3	3	1	1	0	0	0	0	12
Global Ha	wk ISS RQ-	-4 B									
	0	0	1	1	1	1	1	1	1	0	
Subtotal	113	86	99	119	97	95	72	74	71	54	88
Raytheon	Systems L	td, Harlow									
SSR/MSS	R ATC Rad	ar Series I	MSSR <>	Norway							
	2	1	0	0	0	0	0	0	0	0	-
SSR/MSS	R ATC Rad		· ·								
	0	1	0	0	0	0	0	0	0	0	
SSR/MSS	R ATC Rad	ar Series I	MSSR <> I	United Kin	gdom 0	ol	0	0	0	0	
CCD/MCC		•	• •			-	-	U	U	U	
33K/W33	R ATC Rad	3	3	3	tes <> Mul	0	0	0	0	0	1.
SSR/MSS	R ATC Rad	- !					<u> </u>	<u> </u>	<u> </u>		
	0	0	2	2	2	0	0	0	0	0	(
SSR/MSS	R ATC Rad	ar Series	Romania								
	0	1	2	0	0	0	0	0	0	0	;
SSR/MSS	R ATC Rad	ar Series	Saudi Ara								
	1	3	3	5	5	4	0	0	0	0	2
SSR/MSS	R ATC Rad										
Subtotal	8	11	11	10	7	4	0	0	0	0	
HQ Total	146	123	136	154	132	130	97	95	85	64	1162
			Roo	ckwell C	ollins In	c (HQ)					
Rockwell	Collins Inc	, Cedar Ra	pids								
	737/777/A3		-								
**^K-Z   U(	312	345	362	380	373	376	380	380	380	377	366
WXR-2100	•										220
	24	36	72	110	130	151	157	160	160	160	116
WXR-2100	747 -8									_	
	15	18	18	21	22	22	23	24	24	24	21
WXR-2100	737 BBJ										
	8	7	7	7	8	7	7	9	9	8	77
HQ Total	359	406	459	518	533	556	567	573	573	569	511

		High Confid	dence		Good	l Confidenc	e	Sne	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
	2011	2012	2010		AB (HQ		2011	2010	2010	2020	1010
					АБ (ПС	·)					
Saab Elect	tronic Dete	ense Syste	ms, Göte	borg							
ARTHUR I	taly <> Min	istry of Defe	ense	0	0	0	0	0	0	0	
ARTHUR A		'	<u> </u>	<u> </u>	<u> </u>	<u> </u>	ΟĮ	٥	<u> </u>		
ARTHORF	1	2	0	2	2	0	0	0	0	0	
ARTHUR I	Korea, Sout	h <> Army								ľ	
	0	2	2	0	2	2	0	0	0	0	
Erieye 2000								, h			
	2	0	0	0	0	0	0	0	0	0	
Erieye 340	Saab <> Th	ailand <> A	ir Force	0	0	ol	0	ol	0	0	
Erieye 340	Saah 🔷 Un		mirates -	-	-	U	U	U	U	J	
	1	0	0	0	0	0	0	0	0	0	
Erieye		<u> </u>									
	0	0	0	0	1	1	1	1	0	0	
Erieye 2000					1	į.		į.	T.		
	0	0	0	1	0	0	0	0	0	0	
Giraffe Un	ited Kingdo	om <> Minis	try of Defe	nse 0	0	0	0	0	0	0	
Giraffe Arn	2		U	U	U	U	U	U	U	U	
Chane Am	0	1	1	1	1	0	0	0	0	0	
Giraffe Un	ited States	<> Governn	nent Agen	су	•				•		
	0	1	1	0	0	0	0	0	0	0	
PS-05 A JA	AS 39 Expor										
	5	5	0	0	0	0	0	0	0	0	1
PS-05 A JA			nd <> Air F	orce 0						0	
DC OF A 14	3 S 20 Expor	2	ь	U	0	0	0	0	0	0	1
PS-05 A JA	45 39 Expor	0	0	2	5	5	0	0	0	0	1.
Sea Giraffe	Baynunah		- 1	<u> </u>							
	1	1	1	0	0	0	0	0	0	0	
Sea Giraffe	Littoral Co	ombat Ship	<> United	States <					11-		
_	0	1	2	2	2	2	1	0	0	0	1
Sea Giraffe	Australia	<> Navy			4					0	
HQ Total	17	19	14	8	14	10	2	1	0	0	8
			-					•			
			Syrac	use Res	search C	orp (HQ)					
SRCTec In	c, North S	yracuse									
PPS-5 D/E	United Sta	ites <> Navy	,								
	0	21	25	0	0	0	0	0	0	0	4

High Confidence   Good Confidence   Speculative						DAR YI		ľ				
TPQ-50 United States ⇔ Army    30		1			2014				<u> </u>		2020	Tota
Thales (HQ)  Thales, Neuilly-sur-Seine  Ocean Master ATR-72   Tour log   1	TDO 50 Um			2010	2014	2010	2010	2017	2010	2010	2020	1010
HQ Total   30   82   89   44   40   29   23   13   12   0	TFQ-30 UII	L.		64	44	40	29	23	13	12	0	31
Thales, Neuilly-sur-Seine  Ocean Master ATR-72 → Turkey → Navy    0   2   2   2   2   0   0   0   0   0	HQ Total											36
Thales, Neuilly-sur-Seine  Ocean Master ATR-72 → Turkey → Navy    0   2   2   2   2   2   0   0   0   0					Tha	les (HQ)						
0   2   2   2   2   0   0   0   0   0	Thales, Ne	uilly-sur-Se	eine			<u> </u>						
1	Ocean Mas	ter ATR-72	<> Turkey	<> Navy								
1		0	2	2	2	2	0	0	0	0	0	
Ocean Master United Arab Emirates Shir Force           1         1         0	Ocean Mas	ter Indone	sia <> Nav									
		1	2	0	0	0	0	0	0	0	0	;
Ocean Master CN-235 MPA → Turkey             2   2   2   2   0   0   0   0   0   0	Ocean Mas	ter United	Arab Emir	ates <> Ai	r Force							
2   2   2   0   0   0   0   0   0   0		1	1	0	0	0	0	0	0	0	0	:
2   2   2   0   0   0   0   0   0   0	Ocean Mas	ter CN-235	MPA <> Tu	ırkey								
0   0   0   2   2   2   0   0   0   0					0	0	0	0	0	0	0	(
0   0   0   2   2   2   0   0   0   0	Ocean Mas	ter										
1			0	0	2	2	2	0	0	0	0	
1	Ocean Mas	ter ATR-72	<> Italy <>	Navv								
Thales Aerospace, Neuilly-sur-Seine  RBE2 Rafale <> France <> Navy    4		1	1		1	0	0	0	0	0	0	
RBE2 Rafale <> France <> Navy    4	Subtotal	5	8	5	5	4	2	0	0	0	0	2
A	Thales Aer	ospace, Ne	euilly-sur-	-Seine								
RBE2 Rafale <> France <> Air Force    7   7   9   10   11   10   11   11   10   12	RBE2 Rafalo	e <> France	<> Navy									
7   7   9   10   11   10   11   11   10   12   12		4	4	2	2	1	2	2	4	4	4	29
7   7   9   10   11   10   11   11   10   12   12	RBE2 Rafalo	e <> France	<> Air For	ce								
					10	11	10	11	11	10	12	98
	RDY Mirage	2000 <> Inc	lia <> Air F	orce								
O					12	12	12	12	0	0	0	5
Nubtotal   11	RDY Mirage	2000 <> Air	Force	•		•		•	•	•		
Subtotal   11   14   17   27   27   24   25   15   14   16	i iiii age			3	3	3	0	0	0	0	0	1:
Arabel France <> Army  1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Subtotal											190
	Thales Air	Systems, E	Bagneux									
	Arabal Erar	nce 🗻 Armi	,									
Arabel France <> Air Force	Alabei IIai	1		0	0	0	0	0	0	0	0	
1	Arabal Fran	Air F		-	-							
Herakles FREMM <> France <> Navy	Alabei Fiai			0	n	0	0	n	0	0	0	
Herakles FREMM <> Morocco <> Navy    0	Horokies -	,		,	U							
Herakles FREMM <> Morocco <> Navy	nerakies Fi				1	2	1	1	1	1	1	1
0 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Hanalda					4			1	- 1		1
Herakles FREMM <> Saudi Arabia <> Navy	nerakies Fi				0	0	0	0	0	0	0	
			<u> </u>	-	U	U	U	U	U	U	U	
	Herakies Fi	KEMM <> Sa	audi Arabia	a <> Navy	٥		4	4	4	4	1	
Herakles FREMM <> Navy		U	U	U	U	U	1	1	1	1	1	
	Herakles FI											
O         O	Cubtotal											2

	ES	STIMAT	ED CA	LEND	AR YI	EAR U	NIT P	RODU	CTION	J	
		High Confid	dence		Good	Confidence	e	Sp	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
Thales Nec	derland B	V, Hengelo									
APAR Den	mark <> N	avy				<del></del>					
	1	1	1	0	0	0	0	0	0	0	3
SMART MV	V08 Super	Vita <> Gre	ece <> Na	<b>vy</b>	0	0	0	0	0	0	2
SMART MV	VOS Moro	cco <> Navv		U]	U]	U	U	<u> </u>	U	U	
OMAKT W	1	1	0	0	0	0	0	0	0	0	2
SMART S	MK 2 Halif	ax <> Canad	a <> Navy	,							
	2	3	3	2	1	0	0	0	0	0	11
SMART S	MK 2 Mor	occo <> Nav	<b>y</b>	0	0	ما	0	٥١	0	0	2
SMART S	/IK 2 T	rov - Nover	1	U	U	0	U	0	U	0	3
SIMANI 3 I	0 0	tey <> Navy	1	1	0	1	1	0	1	1	7
SMART S	VIK 2 Oma	an <> Navy				•					
	1	0	0	0	0	0	0	0	0	0	1
SMART S				_				. 1			
014.07.0	1	1	0	0	0	0	0	0	0	0	2
SMART S	VIK 2 Navy	0	0	0	1	1	1	1	0	0	4
SMART S1	850M CV(			-	•	•	•	- 1			·
	1	0	1	0	0	0	0	0	0	0	2
SMART S1	<mark>850М</mark> Тур	e 45 <> Unit				t.		ţ.	ı.		
	1	1	0	0	0	0	0	0	0	0	2
Scout Supe	er Vita <> G	Greece <> Na	1 1	0	o	ol	0	0	ol	0	2
Scout Vene	٥		'	υĮ	U U	U	U U	<u> </u>	U	<u> </u>	
OCOUL VEIN	2	2	0	0	0	0	0	0	0	0	4
Scout Navy	,	·	·	·	·	·	·	·	, , , , , , , , , , , , , , , , , , ,		
	0	0	1	1	1	0	0	0	0	0	3
Smart L De	enmark <>			0		2	0		0	0	
Stir/Sting		1	1	0	0	0	0	0	0	0	3
Stir/Sting	Oman <> N	vavy 0	0	0	0	0	0	0	0	0	1
Stir/Sting	Venezuela	<> Navy									
	2	2	0	0	0	0	0	0	0	0	4
Stir/Sting S				· ·			· ·		<u> </u>		
01:-/01	0	1	1	0	0	0	0	0	0	0	2
Stir/Sting	Turkey <>	Navy 1	1	1	0	1	1	0	1	1	7
Stir/Sting											
	0	0	1	1	1	0	0	0	0	0	3
Subtotal	16	18	13	6	4	3	3	1	2	2	68
Thales UK	Ltd, Crav	vley									
I-MASTER											
	12	10	10	10	10	0	0	0	0	0	52

	ES	TIMAT	ED CA	ALENI	DAR YI	EAR U	NIT P	RODU	CTION	J	
		High Confi	dence		Good	Confidenc	e	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
Searchwat	er ASaC ।	Jnited King	dom <> Na	avy		l l	<u> </u>		<u> </u>		
	0	0	0	0	0	0	2	2	2	2	8
Subtotal HQ Total	12 46	10 52	10 47	10 49	10 48	32	2	2	2	2	60
nQ Iolai	40	52	47	49	46	32	33	21	21	23	372
			Thale	sRayth	eonSyste	ms (HQ)	)				
ThalesRay	theonSyst	tems, Fulle	erton								
MPQ-64 M	orocco <> l	Department	of Defens	se							
	2	4	2	0	0	0	0	0	0	0	8
MPQ-64 U	nited States	s <> Army	110			110					
	0	19	19	18	0	0	0	0	0	0	56
MPQ-64 De	epartment o		L			I.	,				
LIO T. ( )	0	0	1	0	0	0	0	0	0	0	1
HQ Total	2	23	22	18	U	U	0	0	0	0	65
		TI	halesRa	ytheon	Systems	France (	(HQ)				
ThalesRay	theonSyst	tems Fran	ce, Mass	у							
Ground Ma	aster 400	Germany <>	> Departm	ent of De	fense						
	1	1	1	1	2	0	0	0	0	0	6
<b>Ground Ma</b>	aster 400	Canada <>	Air Force								
	1	1	0	0	0	0	0	0	0	0	2
<b>Ground Ma</b>	aster 403	India <> Arr	ned Servi	ces							
	4	4	5	4	1	0	0	0	0	0	18
<b>Ground Ma</b>	ı			ı	ı						
	2	6	2	0	0	0	0	0	0	0	10
Ground Ma											
_	2	0	0	0	0	0	0	0	0	0	2
Ground Ma	aster 403	Slovenia <>	Ministry o	of Defens	0 O	0	0	0	0	0	0
HQ Total	11	13	8	5	3	0	0	0	0	0	2 40
110 1010			~ <u>~</u>	٠,							
			٧.	Tikhom	irov NIIP	(HQ)					
V. Tikhomi	irov NIIP, 2	Zhukovsky	,								
Bars Su-30	MK <> Indi	a <> Air Foi	rce								
	29	29	29	29	12	0	0	0	0	0	128
Irbis Su-27	<> Russian	Federation	<> Air Fo	rce							
	8	8	9	8	7	0	0	0	0	0	40
HQ Total	37	37	38	37	19	0	0	0	0	0	168
Grand Total	1715	1840	1806	1789	1757	1758	1726	1722	1661	1634	17408

(TABLE 1 - end)

# Table 2 The Market for Radar Systems Value Statistics by Headquarters/Company/Program 2011 - 2020

EST	. CALE	ENDAR	YEA	R VAL	LUE OI	F PRO	DUCT	ION (ii	n millio	ns FY1	1 \$)
		High Conf	idence		Good	d Confide	nce	S	peculative	•	
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
•			В	BAE Sys	stems plo	(HQ)			•		
BAE Syster	ms Integra	ated Syste	em Tech	nologies	s (Insyte),	Filton					
Sampson T	ype 45 <> l	United King	gdom <>	Navy							
	12.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$12.00
Subtotal	12.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$12.00
BAE Syster	ms Missio	n System	is, Camb	erley							
ARTISAN C									Ţ.		
Cubtotal	9.75	9.75	19.50	19.50	19.50	19.50	19.50	19.50	29.25	29.25	\$195.00
Subtotal HQ Total	9.75 21.75	9.75 9.75	19.50 19.50	19.50 19.50	19.50 19.50	19.50 19.50	19.50 19.50	19.50 19.50	29.25 29.25	29.25 29.25	\$195.00 \$207.00
			CEA 7	Γechnol	logies Pt	y Ltd (H	Q)				
CEA Techn	ologies P	ty Ltd, Fy	shwick								
				Neser							
CEAFAR U	.00	12.00	12.00	24.00	12.00	.00	.00	.00	.00	.00	\$60.00
CEAFAR N		12.00	12.00	200	.2.00	.001		.00	.00		Ψ00.00
OLAI AIT IN	.00	.00	.00	.00	.00	12.00	12.00	.00	.00	.00	\$24.00
HQ Total	.00	12.00	12.00	24.00	12.00	12.00	12.00	.00	.00	.00	\$84.00
			Euro-A	Art Inter	national	EWIV (H	IQ)				
Euro-Art In	ternationa	al EWIV,									
COBRA Un	ited Arah F	Emirates <	Δrmy								
OODIKA OII	162.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$162.00
COBRA											
	.00	.00	81.00	81.00	.00	.00	.00	.00	.00	.00	\$162.00
HQ Total	162.00	.00	81.00	81.00	.00	.00	.00	.00	.00	.00	\$324.00
	Euro	pean Ae	ronauti	c Defen	ce and S	space Co	(EADS	) NV (HG	Q)		
Cassidian I	Electronic	s, Ulm							<u> </u>		
TRGS Gern	nanv <> Arı	med Service	es								
	.00	26.00	26.00	26.00	.00	.00	.00	.00	.00	.00	\$78.00
TRS-3D F-1	25 <> Germ	nany <> Na	vy					_	_		
	.00	.00	6.00	.00	6.00	.00	6.00	.00	6.00	.00	\$24.00
TRS-3D LC	S-1 Freedo	m <> Unite	d States	<> Navy							
	.00	6.00	12.00	12.00	12.00	.00	.00	.00	.00	.00	\$42.00
TRS-3D Ma											
	6.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$6.00

		High Confi	dence		Good	Confidence	e e	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
TRS-3D U	nited States	<> Coast 0	Guard	*	•	•	<u> </u>	<u> </u>			
	.00	6.00	6.00	6.00	6.00	.00	.00	.00	.00	.00	\$24.00
TRS-3D Na	avy										
	.00	.00	.00	.00	.00	6.00	6.00	6.00	.00	.00	\$18.0
HQ Total	6.00	38.00	50.00	44.00	24.00	6.00	12.00	6.00	6.00	.00	\$192.0
				Eurora	adar (HQ	1)					
Euroradar	,										
ECR-90C	Typhoon <> I					T.	· ·	· ·			
	36.00	36.00	24.00	24.00	20.00	20.00	.00	.00	.00	.00	\$160.0
ECR-90C	Typhoon <> S				001	00					<b></b>
	32.00	32.00	20.00	20.00	20.00	20.00	.00	.00	.00	.00	\$144.0
ECR-90C	Typhoon <> 0		ı		22.00	24.00	00	00	00	00	¢044.04
EOD 000	56.00	56.00	44.00	32.00	32.00	24.00	.00	.00	.00	.00	\$244.0
ECR-90C	Typhoon <> \ 60.00	Jnited Kin	gdom <> /	48.00	48.00	48.00	16.00	.00	.00	.00	\$336.0
ECP-00C	Typhoon <> \$				40.00	40.00	10.00	.00	.00	.00	ψ550.0
ECK-90C	48.00	48.00	48.00	48.00	48.00	.00	.00	.00	.00	.00	\$240.0
FCR-90C	Typhoon <> /	Air Force		1	<del></del>						•
LOIT JUU	.00	.00	.00	.00	.00	32.00	64.00	64.00	64.00	64.00	\$288.00
HQ Total	232.00	232.00	192.00	172.00	168.00	144.00	80.00	64.00	64.00	64.00	\$1,412.00
			Fir	nmeccai	nica SpA	(HO)					
DRS C3 &	Aviation Co	o, Gaithe		ooda	под орг	(114)					
	DDG-51 <> U			,							
0.00.0	.90	.00	.00	.30	.60	.30	.60	.60	.30	.00	\$3.60
Subtotal	.90	.00	.00	.30	.60	.30	.60	.60	.30	.00	\$3.60
DRS Susta	ainment Sys	stems Inc	, St. Lou	is							
PPS-5 Uni	ited States <>	> Armv									
	2.94	5.44	.00	.00	.00	.00	.00	.00	.00	.00	\$8.3
PPS-5 Jor	dan <> Arme	d Services	5	·	· ·	·	·	·	·		
	.60	.90	.90	.90	.90	.00	.00	.00	.00	.00	\$4.2
Subtotal	3.54 lileo, Edinb	6.34	.90	.90	.90	.00	.00	.00	.00	.00	\$12.5
Raven ES	-05 JAS 39 <				00.55	00.05	00.05	00.05	00.0-	60.65	40.5
	3.00	3.00	6.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	\$222.00
Seaspray	.00	.00	.00	.00	5.00	5.00	5.00	00	.00	00	¢15.0
	, ,				5.00	5.00	5.00	.00	.00	.00	\$15.0
Casarara		ına <> Go\	ernment /	agency							
Seaspray			00	00	00	00	00	001	001	$\cap \cap$	\$2.5
Seaspray	1.25	1.25	.00	.00	.00	.00 	.00	.00	.00	.00	\$2.50
	1.25 7000E Lynx	1.25 AW159 Ly	nx Wildca	nt <> Unite	d Kingdon	n <> Navy					
	7000E Lynx 4.24	1.25		•			.00	.00	.00	.00	\$2.50 \$38.19

		High Confidence			Good Confidence			Speculative			
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
Seaspray 7	7300E ATR	-72 <> Italy	<> Air Fo	rce	·	·	·	·	·		
	1.32	2.64	1.32	.00	.00	.00	.00	.00	.00	.00	\$5.2
Seaspray 7	7500E Aus	stralia <> Go	overnmen	t Agency							
	2.64	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$2.6
Seaspray 7											
	6.00	10.00	12.00	12.00	10.00	8.00	.00	.00	.00	.00	\$58.0
Seaspray 7					ı	· ·					
Subtotal	.00 21.09	3.00 29.60	27.71	.00 49.07	.00 52.07	.00 48.66	35.00	30.00	30.00	30.00	\$3.0 \$353.2
SELEX Ga			21.11	45.07	02.01	40.00	00.00	00.00	50.00	30.00	ψ000.2
SELEX Ga	illeo, iviliai	10									
Grifo Multi-				T.		I .					
	3.40	5.10	5.10	3.40	3.40	3.40	3.40	.00	.00	.00	\$27.2
Scipio Upo					ı	I .					
Subtotal	4.26 7.66	8.51 13.61	8.51 13.61	8.51 11.91	6.81	3.40	3.40	.00	.00	.00	\$36.5 \$63.7
		,	•	11.91	10.21	3.40	3.40	.001	.00	.00	φυσ. Ι
SELEX Ga	illeo SpA,	Campi Bis	senzio								
Gabbiano	Air Force										
	.85	1.70	1.70	1.70	3.40	5.95	11.90	15.30	15.30	15.30	\$73.1
Subtotal	.85	1.70	1.70	1.70	3.40	5.95	11.90	15.30	15.30	15.30	\$73.1
SELEX Sis	temi Integ	ırati SpA, I	Rome								
Empar Ital	y <> Army										
	.00	12.00	12.00	12.00	.00	12.00	12.00	12.00	12.00	.00	\$84.0
<mark>Empar</mark> FRE	MM <> Italy	y <> Navy									
	12.00	.00	12.00	12.00	12.00	12.00	.00	.00	.00	.00	\$60.0
Orion FRE	MM <> Italy	<> Navy									
	2.00	4.00	.00	2.00	2.00	2.00	4.00	.00	.00	.00	\$16.0
Orion FRE	MM <> Fran	ce <> Navy			1						
	.00	2.00	2.00	2.00	4.00	2.00	2.00	2.00	4.00	2.00	\$22.0
Orion Bayn					ı						
	2.00	2.00	2.00	.00	.00	.00	.00	.00	.00	.00	\$6.0
Orion Oma			ı					ı			
	2.00	2.00	.00	.00	.00	.00	.00	.00	.00	.00	\$4.0
Orion Navy					· ·						
	.00	.00	.00	2.00	.00	2.00	.00	2.00	.00	2.00	\$8.0
Orion FRE					2.2	20	0.0	22	22	00	<b>^</b>
	.00	.00	2.00	.00	.00	.00	.00	.00	.00	.00	\$2.0
Orion India		0.63	0.00	0.55		0.0	0.5	0.5	0.5	60	^^
	.00	2.00	2.00	2.00	.00	.00	.00	.00	.00	.00	\$6.0
Orion More			00	20	00	00	00	00	00	00	0.0
	2.00	4.00	.00	.00	.00	.00	.00	.00	.00	.00	\$6.0
Orion Den			4.00			0.0	0.5	0.5	0.5	60	0.10
	4.00	4.00	4.00	.00	.00	.00	.00	.00	.00	.00	\$12.0
Orion Neth	nerlands <>	4.00	.00	.00	.00	.00	.00	.00	.00	.00	\$6.0

	ŀ	ligh Confi	dence	Good Confidence			e	Spe			
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
Orion FREM	M <> Greec	e <> Navy		-	-		<u>,                                      </u>				
	.00	.00	.00	.00	.00	2.00	2.00	2.00	2.00	.00	\$8.0
Orion FREM	M <> Saudi	Arabia <>	Navy								
	.00	.00	.00	.00	.00	2.00	2.00	2.00	2.00	.00	\$8.0
Orion Unite	d Arab Emi	rates <> N	avy								
	2.00	4.00	2.00	.00	4.00	.00	.00	.00	.00	.00	\$12.0
RAT-31 DL	Italy <> Min	nistry of D	efense								
	58.60	58.60	87.90	87.90	.00	.00	.00	.00	.00	.00	\$293.0
RAT-31 DL	Italy <> Air	Force									
Out to t	21.50	21.50	.00	.00	.00	.00	.00	.00	.00	.00	\$43.0
Subtotal HQ Total	108.10 142.14	120.10 171.35	125.90 169.82	119.90 183.78	22.00 89.18	34.00 92.31	22.00 72.90	20.00 65.90	20.00 65.60	4.00 49.30	\$596.0 \$1,102.2
. is rotar	1 12.17	171.00	100.02	100.70	55.10	02.01	72.00	00.00	00.00	10.00	Ψ1,102.2
			G	eneral /	Atomics	(HQ)					
						(,					
General Ato	omics Aero	onautical	Systems	s Inc, Sar	n Diego						
<b>APY-8</b> MQ-9	Reaper <>	United Sta	ites <> Ai	r Force							
	57.40	67.20	67.20	67.20	67.20	67.20	67.20	67.20	.00	.00	\$527.8
<b>APY-8</b> MQ-9	Predator B	<> United	Kingdom	n <> Minis	try of Defe	nse					
	4.20	5.60	.00	.00	.00	.00	.00	.00	.00	.00	\$9.8
APY-8 MQ-9	Reaper <>	Italy <> Ai	r Force								
	2.80	2.80	4.20	.00	.00	.00	.00	.00	.00	.00	\$9.8
APY-8 Unite	ed States <	> Air Force									
	.00	.00	.00	.00	.00	.00	.00	.00	6.00	6.00	\$12.0
APY-8											
LIO T-4-1	.00	.00	11.20	12.60	7.00	7.00	7.00	7.00	7.00	7.00	\$65.8
HQ Total	64.40	75.60	82.60	79.80	74.20	74.20	74.20	74.20	13.00	13.00	\$625.2
			Gri	ffon Co	rporation	, (HO)					
			Gii	illoll Co	грогацог	і (пч)					
Telephonic	s Corp, Fa	rmingdal	е								
APS-143 P-	8 <> India <	> Navv									
	.00	2.50	3.75	3.75	.00	.00	.00	.00	.00	.00	\$10.0
APS-143											
	.00	.00	.00	.00	2.50	5.00	5.00	5.00	.00	.00	\$17.5
APS-143 B	3 CH-148 <	> Canada <	<> Armed	Services							
	5.00	11.25	11.25	5.00	.00	.00	.00	.00	.00	.00	\$32.5
APS-143 C	3 CN-235 H	C-235 <> \	Jnited Sta	tes <> Co	ast Guard						
	5.00	5.00	5.00	5.00	5.00	2.50	.00	.00	.00	.00	\$27.5
APS-143 C	3 United S	tates		·							
	1.25	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$1.2
APS-143 C	3 CN-235 M	IPA <> Mex	cico <> Na	avy			_	_			
	1.25	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$1.2
APS-147 MI	1-60 R <> U	nited State	s <> Nav	v		-					
	<u> </u>	66.00	56.00	60.00	60.00	54.00	38.00	.00	.00		

ES	T. CAL	ENDAR	YEAF	R VAL	UE OF	PROD	DUCTI	ON (in	million	s FY1	1 \$)
		High Confi	dence		Good	Confidence	ce	Sp	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
EL/M-2129	(ARSS-1)	United Sta	otos 🗢 Ho	maland S	ecurity						
EL/IVI-2123	4.34	4.34	3.62	3.62	3.62	3.62	.00	.00	.00	.00	\$23.17
RDR-1600						0.0=					<u> </u>
INDIX 1000	1.10	.90	.65	.20	.00	.00	.00	.00	.00	.00	\$2.85
HQ Total	87.94	89.99	80.27	77.57	71.12	65.12	43.00	5.00	.00	.00	\$520.02
			Honey	well Into	ernationa	al Inc (HO	<b>Q)</b>				
Honeywell	l Aerospa	ce, Phoeni	x								
APS-150 C	:-2 <> Japa	n <> Armed	Services								
	.40	.00	.00	.80	.80	1.20	1.60	1.60	1.60	1.60	\$9.60
APS-150 C	:-17 <> Unit	ted States <	> Air Forc	e							
	2.93	2.28	2.28	2.60	3.25	2.60	.00	.00	.00	.00	\$15.93
APS-150 A	400M <> M	ulti-agencie	s								
	.35	.00	1.75	2.80	5.60	10.50	10.50	12.60	12.60	10.50	\$67.20
APS-150 C	-17										
	1.40	1.05	1.05	1.75	1.05	.00	.00	.00	.00	.00	\$6.30
RDR-4000			ı		ı						
	4.20	4.40	5.00	5.40	6.20	6.60	6.80	7.20	7.20	7.20	\$60.20
RDR-4000	t t										
	26.25	28.53	28.88	29.40	29.40	29.40	28.88	27.65	26.78	26.25	\$281.40
RDR-4000		0.5		1	44.00	0.4.50	10.00	10.00	<b>50.00</b>	-10-	4000.05
	.00	.35	1.40	1.75	11.20	24.50	42.00	48.30	53.20	54.25	\$236.95
RDR-4000	G650 .35	4.90	11.20	11.55	16.80	22.40	22.75	22.75	22.00	22.00	\$460.20
DDD 4000			•	11.55	10.80	22.40	22.75	22.75	23.80	23.80	\$160.30
RDR-4000	28.88	28.88	28.88	28.88	28.88	27.30	26.25	25.20	24.50	24.50	\$272.13
HQ Total	64.75	70.38	80.43	84.93	103.18	124.50	138.78	145.30	149.68	148.10	\$1,110.00
				ITT C	orp (HQ	)					
ITT Electro			-								
SPS-48 G	1 1						00	00	00	40.50	<b>0475.50</b>
HQ Total	19.50 19.50	39.00 39.00	19.50 19.50	19.50 19.50	39.00 39.00	19.50 19.50	.00	.00	.00	19.50 19.50	\$175.50 \$175.50
			2.301		22.00		-301	.30	.30		Ţ <b>0.00</b>
		Isra	ael Aero	space I	ndustries	s Ltd (IA	I) (HQ)				
Elta Syste	ms Ltd, A	shdod		-		•					
EL/M-2022	P-3 <> Ne	w Zealand <	> Air Forc	e							
	1.50	1.50	.00	.00	.00	.00	.00	.00	.00	.00	\$3.00
EL/M-2022	Searcher I	Heron <> Inc	dia								
	10.00	7.50	2.50	.00	.00	.00	.00	.00	.00	.00	\$20.00
EL/M-2022	Searcher I	Heron Maha	tz <> Israe	el							
	2.50	2.50	2.50	2.50	2.50	2.50	.00	.00	.00	.00	\$15.00
EL/M-2022	P-3 <> Bra	azil									
	3.00	4.50	4.50	.00	.00	.00	.00	.00	.00	.00	\$12.00

	ŀ	ligh Confi	dence		Good	Confidenc	e	Sp	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
EL/M-2022	Armed Serv	ices	•	•	·	·	·	·	·		
	10.40	9.10	10.40	10.40	10.40	.00	.00	.00	.00	.00	\$50.7
EL/M-2022	Q Series Q3	00 <> Jap	an <> Coa	st Guard							
	1.50	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$1.5
EL/M-2032	Colombia <	> Air Forc	е								
	16.04	16.04	.00	.00	.00	.00	.00	.00	.00	.00	\$32.0
EL/M-2032	FA-50/T-50/	A-50 <> Ko	orea, Sout	h <> Air F	orce						
	25.21	13.75	18.33	22.92	22.92	22.92	22.92	22.92	22.92	22.92	\$217.7
EL/M-2032	LCA <> Indi	a <> Air Fo	orce								
	18.33	18.33	18.33	18.33	18.33	18.33	.00	.00	.00	.00	\$110.0
EL/M-2075	L-76 <> Ind	ia <> Air F	orce								
	.00	225.00	225.00	225.00	.00	.00	.00	.00	.00	.00	\$675.0
EL/M-2129	(ARSS-1)										
	12.53	4.18	2.51	.00	.00	.00	.00	.00	.00	.00	\$19.2
HQ Total	101.01	302.40	284.07	279.15	54.15	43.75	22.92	22.92	22.92	22.92	\$1,156.2
			Ke	lvin Huç	ghes Ltd	(HQ)					
Kelvin Hug	hes Ltd, IIf	ord									
Туре 1009 /	Astute <> U	nited Kina	dom <> N	avv							
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	.75	.75	.00	.75	.00	.00	.00	.00	.00	.00	\$2.2
Type 2007	Type 212 <>	Italy <> N	avv				-	-	-		
. , , , , , , , , , , , , , , , , , , ,	.00	.00	.73	.73	.00	.00	.00	.00	.00	.00	\$1.4
Type 2007	Type 212 <>	Germany	<> Navv								
. , , , , , , , , , , , , , , , , , , ,	.00	.70	.70	.00	.00	.00	.00	.00	.00	.00	\$1.4
Type 2007 I	Javv						-	-	-		
1 9 0 2 0 0 1	1.40	1.40	.00	1.40	.00	.00	.00	.00	.00	.00	\$4.2
HQ Total	2.15	2.85	1.43	2.88	.00	.00	.00	.00	.00	.00	\$9.3
			Loci	kheed M	artin Co	rp (HQ)					
Lockheed N	Martin Corp	p, Bethes	da								
SPY-1 D DD	G-51 <> Un	ited States	s <> Navy								
	60.00	.00	.00	20.00	40.00	20.00	40.00	40.00	20.00	.00	\$240.0
SPY-1 D F-1	00 <> Austi	ralia <> Na	ıvy								
	.00	.00	.00	20.00	.00	20.00	.00	.00	.00	.00	\$40.0
SPY-1 F F-1	00 <> Spair	<> Navy									
	.00	20.00	.00	.00	.00	.00	.00	.00	.00	.00	\$20.0
SPY-1 K KD	X -3 <> Kor	ea, South	<> Navv								
	.00	.00	.00	18.00	18.00	18.00	.00	.00	.00	.00	\$54.0
Subtotal	60.00	20.00	.00	58.00	58.00	58.00	40.00	40.00	20.00	.00	\$354.0
Lockheed N	Martin Mari	itime Sys	tems & S	ensors -	Syracus	9					
1 DV 0 = 0 =	المهالما	States = 1	Mosar								
	C S LINITER :	วเสเ <b>ย</b> S <>	NdVy								
APY-9 E-2 D	15.00	10.00	20.00	20.00	20.00	35.00	40.00	40.00	40.00	40.00	\$280.0

	ŀ	High Conf	idence		Good	Confiden	се	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
EQ-36 Unite	ed States <>	> Army		•	•	•	•	•			
	72.00	168.00	288.00	288.00	240.00	192.00	192.00	144.00	.00	.00	\$1,584.00
Subtotal	87.00	178.00	308.00	308.00	260.00	227.00	232.00	184.00	40.00	40.00	\$1,864.00
Lockheed N	Martin Miss	sion Syst	tems & S	ensors,	Syracuse						
TPS-77 Uni	ited Kingdor	m <> Mini	stry of De	ense							
	14.80	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$14.8
TPS-77 Dep	artment of I	Defense									
	.00	14.80	.00	.00	.00	.00	.00	.00	.00	.00	\$14.8
TPS-79 Ror	mania <> Mi	nistry of I	Defense								
	60.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$60.0
TPS-79 Dep	artment of I	Defense									
	.00	10.00	.00	.00	.00	.00	.00	.00	.00	.00	\$10.0
Subtotal	74.80	24.80	.00	.00	.00	.00	.00	.00	.00	.00	\$99.6
Lockheed N	Martin Miss	sion Syst	tems & S	ensors (	MS2), Mo	orestown					
APS-145 P-	3 C 🖴 Pakie	stan 🖍 N:	2VV								
1401	6.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$6.0
Subtotal	6.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$6.0
HQ Total	227.80	222.80	308.00	366.00	318.00	285.00	272.00	224.00	60.00	40.00	\$2,323.60
				Longbo	ow LLC (I	IQ)					
Longbow L	I.C. Orland	do									
APG-78 AH-											
	3.80	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$3.80
APG-78 AH-											
	22.80	22.80	3.80	30.40	45.60	49.40	60.80	26.60	.00	7.60	\$269.8
APG-78 AH-			ı								
HQ Total	22.80 49.40	60.80 83.60	30.40 34.20	38.00 68.40	38.00 83.60	41.80 91.20	34.20 95.00	34.20 60.80	30.40 30.40	26.60 34.20	\$357.20 \$630.80
nu rotai	49.40	63.60	34.20	00.40	63.60	91.20	95.00	60.60	30.40	34.20	\$630.60
	Nor	siina Bo	coarab l	notituto	of Elect	ronio To	obnolog	v (UO)			
	ivai	ijilig Ke	Search	IIStitute	OI EIECI	IOIIIC TE	Cilliolog	у (пч)			
Nanjing Re	search Ins	titute of	Electroni	c Techn	ology, Jia	ngsu					
KLJ-7 Type	1478 Paki	istan 🖴 🕹	ir Force								
r rype	22.50	31.25	31.25	.00	.00	.00	.00	.00	.00	.00	\$85.00
HQ Total	22.50	31.25	31.25	.00	.00	.00	.00	.00	.00	.00	\$85.00
		N	lavCom	Defense	e Electro	nics Inc	(HQ)				
NovCom Do	Monac Elec	otropies	Ino ELM	onto							
NavCom De	efense Elec	ctronics	Inc, El M	onte							
			•								
			•		.00	.00	.00	.00	.00	.00	\$.40
APN-232 F-	16 A/B/C/D -	<> Egypt -	<> Air For	.00	.00	.00	.00	.00	.00	.00	\$.40
APN-232 F-	16 A/B/C/D -	<> Egypt -	<> Air For	.00	.00	.00	.00	.00	.00	.00	\$.40 \$.32
NavCom De APN-232 F- APN-232 C- APN-232 C-	.08 .08 .17 <> United	<> Egypt24 d States < .14	<> Air Ford	.00							
APN-232 F- APN-232 C-	.08 .08 .17 <> United	<> Egypt24 d States < .14	<> Air Ford	.00							

		High Confi	idence		Good	Confidence	:e	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
APN-232 F	-16 C/D <> N	/lulti-agend	ies		•	•	•	•			
	.00	.00	.20	.24	.20	.08	.00	.00	.00	.00	\$.
APN-232 F	-16 C/D <> N	/lorocco <	> Air Force	:							
	.28	.08	.00	.00	.00	.00	.00	.00	.00	.00	\$.
APN-232 F	-16 C/D <> T	urkey <> /	Air Force								
	.28	.32	.00	.00	.00	.00	.00	.00	.00	.00	\$.
APN-232 C	-17 <> Air F	orce	<u>,                                      </u>								
110 7 . 1	.08	.06	.20	.04	.00	.00	.00	.00	.00	.00	\$.
HQ Total	1.38	1.26	.82	.64	.38	.36	.16	.20	.24	.24	\$5.
			North	rop Gru	ımman C	orp (HQ)	)				
Northrop (	Grumman A	Aerospac	e System	s, Melbo	ourne						
MP-RTIP S	Sensor RQ-4	4 B <> Unit	ed States	<> Air Fo	rce						
	22.00	44.00	55.00	.00	.00	22.00	22.00	.00	.00	.00	\$165.
MP-RTIP S	Sensor										
	.00	.00	.00	.00	11.00	22.00	22.00	11.00	.00	.00	\$66.
Subtotal	22.00	44.00	55.00	.00	11.00	44.00	44.00	11.00	.00	.00	\$231.
Northrop (	Grumman E	Electronic	Systems	, Linthi	cum						
APG-68 F-	16 C/D <> M	ulti-agenci	es								
	.00	.00	19.00	11.40	7.60	.00	.00	.00	.00	.00	\$38.
APG-68 9 I	F-16 C/D <>	Turkey <>	Air Force								
	72.20	66.50	.00	.00	.00	.00	.00	.00	.00	.00	\$138.
APG-68 9 I	F-16 C/D <>	Morocco <	> Air Forc	е							
	26.60	7.60	11.40	.00	.00	.00	.00	.00	.00	.00	\$45.
APG-68 9 I	F-16 C/D <>	Egypt <> A	Air Force								
	7.60	22.80	7.60	.00	.00	.00	.00	.00	.00	.00	\$38.
APG-77 F-2	22A <> Unite	ed States <	> Air Forc	е							
	109.20	15.60	.00	.00	.00	.00	.00	.00	.00	.00	\$124.
APG-80 F-	16 E/F										
	.00	.00	.00	15.60	13.00	10.40	.00	.00	.00	.00	\$39.
ASR-12 Mu	ulti-agencies	i									
	7.20	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$7.
	luita d Ctata a	> Marine	Corne								
G/ATOR U	Inited States	/ V IVIGITIE	Corps						-	.00	ФСОО
	.00	.00	120.00	120.00	130.00	130.00	130.00	.00	.00		
Subtotal	222.80	.00 112.50	120.00 158.00	147.00	150.60	130.00 140.40	130.00 130.00	.00	.00	.00	
Subtotal	.00	.00 112.50	120.00 158.00	147.00	150.60						
Subtotal Northrop (	.00 222.80 Grumman E	.00 112.50 Electronic	120.00 158.00	147.00	150.60						\$630. \$1,061.
Subtotal Northrop (	222.80	.00 112.50 Electronic	120.00 158.00	147.00	150.60						
Subtotal Northrop (	.00 222.80 Grumman E 35 <> Multi-a 104.00	.00 112.50 Electronic agencies 140.40	120.00 158.00 <b>Systems</b>	147.00 <b>s, Baltim</b>	150.60 nore	140.40	130.00	.00	.00	.00	\$1,061.
Subtotal Northrop (	.00 222.80 Grumman E 35 <> Multi-a	.00 112.50 Electronic agencies 140.40	120.00 158.00 <b>Systems</b>	147.00 <b>s, Baltim</b>	150.60 nore	140.40	130.00	.00	.00	.00	\$1,061. \$5,220.
Subtotal Northrop ( APG-81 F-	.00 222.80 Grumman E 35 <> Multi-æ 104.00 AEW&C <> K	112.50 Electronic agencies 140.40 Corea, South	120.00 158.00 : Systems 166.40 th <> Air F	147.00 <b>5, Baltim</b> 208.00 orce	150.60 nore	140.40 509.60	130.00 696.80	962.00	998.40	1118.00	\$1,061.
Subtotal Northrop (	.00 222.80 Grumman E 35 <> Multi-æ 104.00 AEW&C <> K	112.50 Electronic agencies 140.40 Corea, South	120.00 158.00 : Systems 166.40 th <> Air F	147.00 <b>5, Baltim</b> 208.00 orce	150.60 nore	140.40 509.60	130.00 696.80	962.00	998.40	1118.00	\$1,061. \$5,220.
Subtotal Northrop ( APG-81 F-3 Mesa 737 A	.00 222.80 Grumman E 35 <> Multi-a 104.00 AEW&C <> K 20.00	.00 112.50 Electronic agencies 140.40 Corea, Sout 10.00	120.00 158.00 : Systems 166.40 th <> Air F .00	147.00  5, Baltim  208.00  orce  .00	150.60 nore 317.20	509.60	696.80	962.00	.00	.00	\$1,061 \$5,220 \$30

High Confidence   Good Confidence   Speculative	2020 36.00 1154.00 12.00 7.33 2.37 21.70	\$200.00 \$5,764.80 \$87.60 \$83.50
STARLITE	36.00 1154.00 12.00 7.33	\$200.00 \$5,764.80 \$87.60 \$83.50
20.00	1154.00 12.00 7.33	\$5,764.80 \$87.60 \$83.50 \$41.40
20.00	1154.00 12.00 7.33	\$5,764.80 \$87.60 \$83.50 \$41.40
Subtotal   202.00   238.40   246.40   268.00   369.20   533.60   720.80   998.00   1034.40	1154.00 12.00 7.33	\$5,764.80 \$87.60 \$83.50 \$41.40
Northrop Grumman Norden Systems, Norwalk	7.33	\$87.6( \$83.5( \$41.4(
APN-241 C-130	7.33	\$83.50 \$41.40
1.20	7.33	\$83.50 \$41.40
APN-241 C-130 J/C-130 J -30 <> Air Force	7.33	\$83.50 \$41.40
13.54	2.37	\$41.40
APN-241 C-27 J    4.73	2.37	\$41.40
4.73   3.55   4.73   4.73   4.73   4.14   5.32   3.55   3.55     Subtotal   19.47   19.00   18.52   21.49   21.81   24.04   21.84   21.19   23.45     Northrop Grumman Sperry Marine, Charlottesville    BPS-16 SSN-774		•
Subtotal   19.47   19.00   18.52   21.49   21.81   24.04   21.84   21.19   23.45		•
Northrop Grumman Sperry Marine, Charlottesville   BPS-16 SSN-774	21.70	
BPS-16 SSN-774 <> United States <> Navy    5.23   5.23   2.61   2.61   2.61   .00   .00   .00   .00   .00     Subtotal   5.23   5.23   2.61   2.61   2.61   2.61   .00   .00   .00   .00   .00     Northrop Grumman Sperry Marine, Melville    SPQ-9 B DDG-51/LHD-1/LPD-17/CVN-77 <> United States <> Navy    20.45   13.63   6.82   13.63   20.45   13.63   13.63   20.45   13.63     SPQ-9 B United States <> Coast Guard    6.90   .00   .00   6.90   .00   6.90   6.90   .00   6.90     SPQ-9 B Australia <> Navy    6.90   6.90   .00   .00   .00   .00   .00   .00   .00   .00   .00     Subtotal   34.25   20.53   6.82   20.53   20.45   20.53   20.45   20.53     HQ Total   505.75   439.66   487.35   459.63   575.67   762.57   937.17   1050.64   1078.38      Pakistan Aeronautical Complex (PAC) (HQ)    Pakistan Aeronautical Complex (PAC) (HQ)    Pakistan ◇ Air Force   2.50   6.25   12.50   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18.75   20.00   20.00   18.75   20.00   20.00     HQ Total   5.90   7.95   14.20   18		\$212.50
Subtotal   5.23   5.23   2.61   2.61   2.61   .00		
Subtotal   5.23   5.23   2.61   2.61   2.61   .00		
Subtotal   5.23   5.23   2.61   2.61   2.61   0.0   0.0   0.0   0.0   0.0	.00	\$18.30
SPQ-9 B DDG-51/LHD-1/LPD-17/CVN-77	.00	\$18.30
SPQ-9 B DDG-51/LHD-1/LPD-17/CVN-77 <> United States <> Navy           20.45         13.63         6.82         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         13.63         20.45         20.53         20.90         .00		
20.45		
SPQ-9 B United States <> Coast Guard           6.90         .00         .00         6.90         .00         6.90         .00         6.90         6.90         .00         6.90         6.90         .00 <t< td=""><td></td><td></td></t<>		
SPQ-9 B Australia   Navy	6.82	\$143.1
SPQ-9 B Australia   Navy   6.90   6.90   .00		
Columbia	.00	\$34.50
Subtotal         34.25         20.53         6.82         20.53         20.45         20.53         20.53         20.45         20.53           HQ Total         505.75         439.66         487.35         459.63         575.67         762.57         937.17         1050.64         1078.38           Pakistan Aeronautical Complex (PAC) (HQ)           Pakistan Aeronautical Complex (PAC), Kamra           Grifo Pakistan <> Air Force           3.40         1.70         1.70         .00         .00         .00         .00         .00         .00           KLJ-7 Pakistan <> Air Force           2.50         6.25         12.50         18.75         20.00         20.00         18.75         20.00         20.00           HQ Total         5.90         7.95         14.20         18.75         20.00         20.00         18.75         20.00         20.00		
HQ Total         505.75         439.66         487.35         459.63         575.67         762.57         937.17         1050.64         1078.38           Pakistan Aeronautical Complex (PAC), Kamra           Grifo Pakistan <> Air Force           3.40         1.70         1.70         .0	.00	\$13.80
Pakistan Aeronautical Complex (PAC) (HQ)           Pakistan Aeronautical Complex (PAC), Kamra           Grifo Pakistan <> Air Force           3.40         1.70         1.70         .00 <td< td=""><td>6.82</td><td>\$191.4</td></td<>	6.82	\$191.4
Pakistan Aeronautical Complex (PAC), Kamra           Grifo Pakistan <> Air Force           8         3.40         1.70         1.70         .00 <t< td=""><td>1182.52</td><td>\$7,479.3</td></t<>	1182.52	\$7,479.3
Pakistan Aeronautical Complex (PAC), Kamra           Grifo Pakistan <> Air Force           3.40         1.70         1.70         .00 </td <td></td> <td></td>		
Grifo Pakistan <> Air Force           3.40         1.70         1.70         .00		
Grifo Pakistan <> Air Force           3.40         1.70         1.70         .00		
3.40   1.70   1.70   .00   .		
KLJ-7 Pakistan <> Air Force           2.50         6.25         12.50         18.75         20.00         20.00         18.75         20.00         20.00         18.75         20.00	00	<b>#0.0</b>
2.50   6.25   12.50   18.75   20.00   20.00   18.75   20.00   20.00   18.75   20.00   20.00   18.75   20.00   20.00   18.75   20.00	.00	\$6.80
HQ Total 5.90 7.95 14.20 18.75 20.00 20.00 18.75 20.00 20.00		
	20.00	\$158.7
Phazotron NIIR (HQ)	20.00	\$165.5
Phazotron Nilk (HQ)		
Phazotron NIIR, Moscow		
Thuk M Mio oo a ladia a Nam.		
Zhuk M MiG-29 <> India <> Navy           42.00         42.00         42.00         42.00         35.00         .00         .00         .00		¢0.45.04
	00	\$245.00
Zhuk M MiG-29 <> India <> Air Force	.00	
70.00 70.00 70.00 70.00 70.00 .00 .00 .0		\$350.00
Zhuk M MiG-29 <> Russian Federation <> Air Force	.00	
56.00         28.00         42.00         42.00         28.00         56.00         70.00         70.00	.00	\$504.00
Zhuk M MiG-29 <> Myanmar (Burma) <> Air Force		*
28.00 14.00 14.00 14.00 14.00 14.00 10 .00 .00	.00	

	ı	High Conf	idence		Good	Confidence	е	Sp	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
Zhuk M Mic	G-29 <> Syri	a <> Air F	orce		·		<u>'</u>				
	.00	28.00	28.00	28.00	28.00	21.00	.00	.00	.00	.00	\$133.0
HQ Total	196.00	182.00	196.00	196.00	196.00	98.00	70.00	70.00	70.00	70.00	\$1,344.0
				Raythe	on Co (H	IQ)					
Raytheon	Command	and Con	trol Syste	ems, Mar	lborough						
ASR-11 Ur	nited States	<> Air Fo	ce								
	23.20	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$23.2
ASR-11 De	partment of	Defense									
	2.90	2.90	.00	.00	.00	.00	.00	.00	.00	.00	\$5.8
Subtotal	26.10	2.90	.00	.00	.00	.00	.00	.00	.00	.00	\$29.0
Raytheon	Integrated	Defense	Systems	, Tewksb	ury						
SPY-3 DDG	i-1000 <> Un										
	.00	.00	175.00	175.00	.00	175.00	.00	.00	.00	.00	\$525.0
SPY-3 CVN	-78 <> Unite										
	.00	.00	175.00	.00	.00	.00	.00	175.00	.00	.00	\$350.0
Subtotal	.00	.00	350.00	175.00	.00	175.00	.00	175.00	.00	.00	\$875.0
	Network Co		Stellis, IVI	ariborou	gu						
3F3-73 UI	ited States	<> Navy	4.00	3.00	3.00	3.00	1.50	1.00	1.00	1.00	\$25.5
Subtotal	4.00	4.00	4.00	3.00	3.00	3.00	1.50	1.00	1.00	1.00	\$25.5
Raytheon	Network Co	entric Sy	stems, M	cKinney							
APQ-186 C	V-22 <> Uni	ted States	<> Specia	al Ops							
	2.85	3.80	3.33	2.38	2.85	.95	.00	.00	.00	.00	\$16.1
APY-10 P-8	B A <> United	d States <	> Navy								
	4.00	14.00	12.00	20.00	32.00	36.00	36.00	36.00	24.00	16.00	\$230.0
APY-10 P-8	B A <> India	<> Navv									
	.00	4.00	6.00	6.00	.00	.00	.00	.00	.00	.00	\$16.0
<b>NDV_10</b> D_0	A <> Austra	alia 🐟 Na	\n\	•				•			
AI 1-101-C	.00	.00	.00	.00	.00	8.00	8.00	.00	.00	.00	\$16.0
Subtotal	6.85	21.80	21.33	28.38	34.85	44.95	44.00	36.00	24.00	16.00	\$278.1
Raytheon	Space & Ai	rborne S	ystems, l	El Segun	ido	<u> </u>					
ADG-63 1 I	F-15 K <> Ko	rea, Sout	h <> Air Fo	orce							
AF G-03 I I			.00	.00	.00	.00	.00	.00	.00	.00	\$46.9
AF G-03 1 I	37.58	9.39	.00						·		
		,		•							
	37.58 F-15 SG <> S	,		•	.00	.00	.00	.00	.00	.00	\$17.5
APG-63 3 I	F-15 SG <> S	Singapore 00	<> Air For	.00		.00	.00	.00	.00	.00	\$17.5
APG-63 3 I	-15 SG <> S 17.50 -15 C/D <> I	Singapore .00 United Sta	<> Air For	ce .00 med Servi	ces						
APG-63 3 I	F-15 SG <> S 17.50 F-15 C/D <> 1 73.22	Singapore .00 United Sta 36.61	<> Air For .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	.00		.00	.00	.00	.00	.00	\$17.5 \$507.3
APG-63 3 I	F-15 SG <> S 17.50 F-15 C/D <> 1 73.22 F-15 J <> Ja	Singapore .00 United Sta 36.61 pan <> Air	<> Air For .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	ned Servi	<b>ces</b> 99.37	99.37	.00	.00	.00	.00	\$507.3
APG-63 3 F APG-63 3 F	F-15 SG <> S 17.50 F-15 C/D <> 73.22 F-15 J <> Ja 52.30	Singapore	<> Air For .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	.00 med Servi 104.60	ces						\$507.3
APG-63 3 I APG-63 3 I	F-15 SG <> S 17.50 F-15 C/D <> 0 73.22 F-15 J <> Ja 52.30 F-15 SA <> S	United Sta 36.61 pan <> Air 73.22	Air For .00	.00 med Servi 104.60 73.22	99.37 73.22	99.37	73.22	73.22	73.22	.00	\$507.3 \$679.9
APG-63 3 F APG-63 3 F	F-15 SG <> S 17.50 F-15 C/D <> 73.22 F-15 J <> Ja 52.30	Singapore	<> Air For .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	.00 med Servi 104.60	<b>ces</b> 99.37	99.37	.00	.00	.00	.00	\$507.3 \$679.9
APG-63 3 F APG-63 3 F APG-63 3 F	F-15 SG <> S 17.50 F-15 C/D <> 0 73.22 F-15 J <> Ja 52.30 F-15 SA <> S	Singapore .00 United Sta 36.61 pan <> Air 73.22 Saudi Arak	Air For .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	73.22 Force	99.37 73.22	99.37	73.22	73.22	73.22	.00	\$507.3

	I. CALI	INDAR	TEA	R VAL	JUE OF	PRUL	00011	OIV (In	millior	ns FY11	1 \$)
		High Conf	idence		Good	Confiden	ce	Sp	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
APG-79 E	A-18G <> Un	ited States	<> Navy	*	<del>!</del>	·	·	<u>,                                      </u>	<del></del>		
	64.05	67.10	39.65	73.20	.00	.00	.00	.00	.00	.00	\$244.0
APG-79 F/	A-18 F <> A	ustralia <>	Air Force								
	36.60	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$36.6
APG-79 F/											
	.00	.00	.00	18.30	18.30	.00	.00	.00	.00	.00	\$36.6
APG-82 1	F-15 E <> Ui			72.42	05.00	102.24	102.24	100.04	100.04	100.04	\$740.7¢
Olahal IIIa	-,	25.56	42.60	,	85.20	102.24	102.24	102.24	102.24	102.24	\$749.7
Giodal Ha	wk ISS RQ-	4 <> United	45.00	> Air Ford	15.00	15.00	.00	.00	.00	.00	\$180.00
Global Ha	wk ISS RQ-		+0.00	70.00	10.00	10.00	.00	.00	.00	.00	Ψ100.00
GIUDAI FIA	.00	.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	.00	\$105.00
Subtotal	436.88	367.98	522.81	596.64	507.09	505.83	376.61	411.21	413.46	336.58	\$4,475.09
Raytheon	Systems L	td, Harlov	v								
SSR/MSSI	R ATC Rad	ar Series	MSSR ~	United Ki	inadom						
	9.00	3.00	3.00	.00	.00	.00	.00	.00	.00	.00	\$15.00
SSR/MSSI	R ATC Rad	ar Series	MSSR <>	Norway							
	5.80	2.90	.00	.00	.00	.00	.00	.00	.00	.00	\$8.70
SSR/MSSI	R ATC Rad	ar Series	MSSR <>	Germany	,						
	.00	3.30	.00	.00	.00	.00	.00	.00	.00	.00	\$3.30
SSR/MSSI	R ATC Rad	ar Series	MSSR <>	United St	ates <> Mu	ılti-agencie	es				
	1.77	2.65	2.65	2.65	.00	.00	.00	.00	.00	.00	\$9.7
SSR/MSSI	R ATC Rad	ar Series	Romania			1					
	.00	3.30	6.60	.00	.00	.00	.00	.00	.00	.00	\$9.90
SSR/MSSI	R ATC Rad										
0000000	3.30	9.90	9.90	16.50	16.50	13.20	.00	.00	.00	.00	\$69.30
SSR/MSSI	R ATC Rad	ar Series		0.00	6.60	00	00	00	00	00	¢40.00
000/4400			6.60	6.60	6.60	.00	.00	.00	.00	.00	\$19.80
33K/M3SI	R ATC Rad	4.00	.00	.00	.00	.00	.00	.00	.00	.00	\$4.00
Subtotal	19.87	29.05	28.75	25.75	23.10	13.20	.00	.00	.00	.00	\$139.7
HQ Total	493.69	425.73	926.88	828.76	568.04	741.98	422.11	623.21	438.46	353.58	\$5,822.46
			Ro	ckwell (	Collins In	ic (HQ)					
Rockwell	Collins Inc	, Cedar R	apids								
WYR-2100	737/777/A3	20 Series/	/330								
**AIX-Z 100	156.00	172.50	181.00	190.00	186.50	188.00	190.00	190.00	190.00	188.50	\$1,832.50
WXR-2100	, ,										. ,
	12.00	18.00	36.00	55.00	65.00	75.50	78.50	80.00	80.00	80.00	\$580.00
WXR-2100	747 -8										
	7.50	9.00	9.00	10.50	11.00	11.00	11.50	12.00	12.00	12.00	\$105.50
WXR-2100	737 BBJ										
_	4.00	3.50	3.50	3.50	4.00	3.50	3.50	4.50	4.50	4.00	\$38.50
HQ Total	179.50	203.00	229.50	259.00	266.50	278.00	283.50	286.50	286.50	284.50	\$2,556.50

		High Confi	dence		Good	Confidence	e	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
					AB (HQ						
0			0"4		אם (ווע	,				i i	
	tronic Defe	ense Syste	ems, Got	eborg							
ARTHUR	Army 17.04	34.08	.00	34.08	34.08	.00	.00	.00	.00	.00	\$119.2
ADTUUD		,	.00	34.00	34.00	.00	.00	.00	.00	.00	φ119.2
ARTHUR	Korea, Sout	34.89	34.89	.00	34.89	34.89	.00	.00	.00	.00	\$139.5
ADTUUD				.00	34.03	34.03	.00	.00	.00	.00	ψ109.0
AKINUK	Italy <> Mini	13.15	.00	.00	.00	.00	.00	.00	.00	.00	\$39.4
Eriovo 200	0 Saab <> Pa	,		.00	.00	.00	.00	.00	.00	.00	ψου. π
Lileye 200	156.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$156.00
Frieve 340	Saab <> Th			.00	.00	.50	.00		.00	.50	<b>\$.55.0</b>
Lileye 340	.00	.00	78.00	.00	.00	.00	.00	.00	.00	.00	\$78.00
Erieye			. 5.00						.00		<b>\$. 5.0</b>
Lileye	.00	.00	.00	.00	78.00	78.00	78.00	78.00	.00	.00	\$312.00
Frieve 200	0 Saab <> S										, , , , , ,
Lileye 200	.00	.00	.00	95.00	.00	.00	.00	.00	.00	.00	\$95.0
Frieve 340	Saab <> Un	ited Arah F	miratos -	,	•						
Lileye 340	78.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$78.0
Giraffe Ur	nited Kingdo	m <> Minis	try of Def	ense			•	•			·
On arre or	23.80	23.80	.00	.00	.00	.00	.00	.00	.00	.00	\$47.60
Giraffe Ar	med Services	<u> </u>	-								
<u> </u>	.00	10.00	10.00	10.00	10.00	.00	.00	.00	.00	.00	\$40.0
Giraffe Ur	nited States	<> Governr	nent Ager	ncv							
On ano or	.00	11.85	11.85	.00	.00	.00	.00	.00	.00	.00	\$23.7
PS-05 A J	AS 39 Expor	t <> South	Africa <>	Air Force	<u> </u>						
	11.25	11.25	.00	.00	.00	.00	.00	.00	.00	.00	\$22.50
PS-05 A .I	AS 39 Expor	t <> Thailar	nd <> Air I	Force			<del></del>		•		
	6.75	4.50	13.50	.00	.00	.00	.00	.00	.00	.00	\$24.7
PS-05 A J	AS 39 Expor	 t									
	.00	.00	.00	5.00	12.50	12.50	.00	.00	.00	.00	\$30.0
Sea Giraff	e Baynunah	<> United	Arab Emii	rates <> I	Navy						
	1.70	1.70	1.70	.00	.00	.00	.00	.00	.00	.00	\$5.10
Sea Giraff	e Littoral Co	mbat Ship	<> United	States <	> Navy						
	.00	1.70	3.40	3.40	3.40	3.40	1.70	.00	.00	.00	\$17.0
Sea Giraff	e Australia	<> Navy									
Jii aii	.00	1.85	.00	.00	1.85	.00	.00	.00	.00	.00	\$3.7
	000.04	148.77	153.34	147.48	174.72	128.79	79.70	78.00	.00	.00	\$1,231.62
HQ Total	320.84									1	
	320.84	<u> </u>	Syrac	use Re	search C	orp (HQ)	)				
HQ Total	nc, North S	·	Syrac	use Re	search C	orp (HQ)	)				
HQ Total SRCTec Ir		yracuse	-	use Re	search C	orp (HQ)	)				

		High Confi	dence	ľ	Good	Confidence	e	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
TPQ-50 U	nited States	<> Armv			<u> </u>						
	24.84	50.51	52.99	36.43	33.12	24.01	19.04	10.76	9.94	.00	\$261.65
HQ Total	24.84	53.41	56.44	36.43	33.12	24.01	19.04	10.76	9.94	.00	\$268.00
				Thal	es (HQ)						
Thales, Ne	euilly-sur-S	eine									
Ocean Ma	ster ATR-72	<> Turkey	<> Navy	· ·	U.	r.	Į.	į.	ı		
	.00	7.40	7.40	7.40	7.40	.00	.00	.00	.00	.00	\$29.60
Ocean Ma	ster Indone		_								
	3.70	7.40	.00	.00	.00	.00	.00	.00	.00	.00	\$11.10
Ocean Ma	ster CN-235			20	00	00	20	00	00	00	<b>#00.00</b>
000	7.40	7.40	7.40	.00	.00	.00	.00	.00	.00	.00	\$22.20
Ocean Ma	ster .00	.00	.00	7.40	7.40	7.40	.00	.00	.00	.00	\$22.20
Ocean Ma				7.40	7.70	7.40	.00	.00	.00	.00	ΨΖΖ.ΖŪ
Ocean Ma	ster ATR-72	3.70	3.70	3.70	.00	.00	.00	.00	.00	.00	\$14.80
Occan Ma	ster United				.00	.001	.00	.00	.001	.00	Ψ14.00
Ocean Ma	3.70	3.70	.00	.00	.00	.00	.00	.00	.00	.00	\$7.40
Subtotal	18.50	29.60	18.50	18.50	14.80	7.40	.00	.00	.00	.00	\$107.30
Thales Ae	rospace, N	euilly-sur	-Seine								
RRF2 Pafa	ile <> France	-> Navo									
NDLZ Naid	6.00	6.00	3.00	3.00	1.50	3.00	3.00	6.00	6.00		
RRF2 Rafa			0.00							6.00	\$43.50
INDEZ INGIO		✓ Air Fo	·ce			3,55	3.00	2,20	0.00	6.00	\$43.50
	10.50	10.50		15.00	16.50		16.50	16.50	15.00		
RDY Mirag	10.50	10.50	13.50	15.00	16.50	15.00				18.00	\$43.50 \$147.00
RDY Mirag		10.50	13.50	15.00	16.50						
	10.50 e 2000 <> Inc	10.50 dia <> Air F	13.50 orce		•	15.00	16.50	16.50	15.00	18.00	\$147.00
	10.50 e 2000 <> Inc	10.50 dia <> Air F	13.50 orce		•	15.00	16.50	16.50	15.00	18.00	\$147.00
	10.50 e 2000 <> Inc .00 e 2000 <> Ai	10.50 dia <> Air F .00	13.50 Force 6.00	24.00	24.00	15.00	16.50	.00	.00	.00	\$147.00 \$102.00
RDY Mirag	10.50 e 2000 <> Ind .00 e 2000 <> Ai	10.50 dia <> Air F .00 r Force 6.00 22.50	13.50 Force 6.00	24.00	24.00	15.00 24.00	24.00	.00	.00	.00	\$147.00 \$102.00 \$24.00
RDY Mirag Subtotal Thales Air	e 2000 <> Inc .00 e 2000 <> Ai .00 16.50	10.50 dia <> Air I	13.50 Force 6.00	24.00	24.00	15.00 24.00	24.00	.00	.00	.00	\$147.00 \$102.00 \$24.00
RDY Mirag Subtotal Thales Air	e 2000 <> Inc .00 e 2000 <> Ai .00 16.50	10.50 dia <> Air I	13.50 Force 6.00	24.00	24.00	15.00 24.00	24.00	.00	.00	.00	\$147.00 \$102.00 \$24.00 \$316.50
RDY Mirag Subtotal Thales Air Arabel Fra	10.50 e 2000 <> Inc .00 e 2000 <> Ai .00 16.50 Systems, 10.00	10.50 dia <> Air F .00 r Force 6.00 22.50 Bagneux y	13.50 Force 6.00 6.00 28.50	24.00 6.00 48.00	6.00 48.00	.00 42.00	24.00 24.00 .00 43.50	.00	.00 .00 21.00	.00	\$147.00 \$102.00 \$24.00 \$316.50
RDY Mirag Subtotal Thales Air Arabel Fra	e 2000 <> Inc .00 e 2000 <> Ai .00 16.50 • Systems, I	10.50 dia <> Air F .00 r Force 6.00 22.50 Bagneux y	13.50 Force 6.00 6.00 28.50	24.00 6.00 48.00	6.00 48.00	.00 42.00	24.00 24.00 .00 43.50	.00	.00 .00 21.00	.00	\$147.00 \$102.00 \$24.00 \$316.50
Subtotal Thales Air Arabel Fra	e 2000 <> Inc .00   e 2000 <> Ai   .00   16.50   • Systems,   ance <> Arm 10.00   ance <> Air F	10.50 dia <> Air I	13.50 Force 6.00 28.50 .00	24.00 6.00 48.00	24.00 6.00 48.00	.00 42.00	16.50 24.00 .00 43.50	.00 .00 22.50	.00 .00 21.00	.00 .00 24.00	\$147.00 \$102.00 \$24.00 \$316.50
Subtotal Thales Air Arabel Fra	10.50 e 2000 <> Inc	10.50 dia <> Air I	13.50 Force 6.00 28.50 .00	24.00 6.00 48.00	24.00 6.00 48.00	.00 42.00	16.50 24.00 .00 43.50	.00 .00 22.50	.00 .00 21.00	.00 .00 24.00	\$147.00 \$102.00 \$24.00 \$316.50 \$10.00
RDY Mirag Subtotal Thales Air Arabel Fra Arabel Fra Herakles F	10.50     e 2000 <> Inc	10.50  dia <> Air F	13.50 Force 6.00 28.50 .00 .00 avy 20.00	24.00 6.00 48.00	24.00 6.00 48.00	.00 .00 .00 .00	.00 .00 .00 .00	.00 .00 .00 .00 .00	.00 .00 21.00	.00 .00 24.00	\$147.00 \$102.00 \$24.00 \$316.50 \$10.00
RDY Mirag Subtotal Thales Air Arabel Fra Arabel Fra Herakles F	10.50   e 2000 <> Inc	10.50  dia <> Air F	13.50 Force 6.00 28.50 .00 .00 avy 20.00	24.00 6.00 48.00	24.00 6.00 48.00	.00 .00 .00 .00	.00 .00 .00 .00	.00 .00 .00 .00 .00	.00 .00 21.00	.00 .00 24.00	\$147.00 \$102.00 \$24.00 \$316.50 \$10.00 \$20.00
Subtotal Thales Air Arabel Fra Arabel Fra Herakles F	10.50 e 2000 <> Inc	10.50  dia <> Air F	13.50 Force 6.00 28.50 .00 .00 avy 20.00 Navy 20.00	24.00 6.00 48.00	24.00 6.00 48.00	.00 .00 .00 .00 .00	.00 43.50 .00 .00 .00	.00 .00 .22.50 .00 .00	.00 .00 21.00 .00	.00 .00 .00 24.00 .00	\$147.00 \$102.00 \$24.00 \$316.50 \$10.00 \$20.00
Subtotal Thales Air Arabel Fra Arabel Fra Herakles F	10.50 e 2000 <> Ind	10.50  dia <> Air F	13.50 Force 6.00 28.50 .00 .00 avy 20.00 Navy 20.00	24.00 6.00 48.00	24.00 6.00 48.00	.00 .00 .00 .00 .00	.00 43.50 .00 .00 .00	.00 .00 .22.50 .00 .00	.00 .00 21.00 .00	.00 .00 .00 24.00 .00	\$147.00 \$102.00 \$24.00
Subtotal Thales Air Arabel Fra Arabel Fra Herakles F	10.50     e 2000 <> Inc	10.50  dia <> Air F	13.50 Force 6.00 28.50  .00  .00  avy 20.00  Navy 20.00 a <> Navy	24.00 6.00 48.00 .00 .00	24.00 6.00 48.00 .00 .00	.00 .00 .00 .00 .00	.00 .00 .00 .00 .00	.00 .00 .00 .00 .00	.00 .00 21.00 .00	.00 .00 24.00 .00 .00	\$147.00 \$102.00 \$24.00 \$316.50 \$10.00 \$20.00
Subtotal Thales Air Arabel Fra Arabel Fra Herakles F	10.50     e 2000 <> Ind	10.50  dia <> Air F	13.50 Force 6.00 28.50  .00  .00  avy 20.00  Navy 20.00 a <> Navy	24.00 6.00 48.00 .00 .00	24.00 6.00 48.00 .00 .00	.00 .00 .00 .00 .00	.00 .00 .00 .00 .00	.00 .00 .00 .00 .00	.00 .00 21.00 .00	.00 .00 24.00 .00 .00	\$147.00 \$102.00 \$24.00 \$316.50 \$10.00 \$20.00

		High Confi	dence		Good	Confidenc	e	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
Thales Nede	rland B\	/, Hengelo	)								
APAR Denm	ark <> Na	ıvy									
	10.00	10.00	10.00	.00	.00	.00	.00	.00	.00	.00	\$30.0
SMART MW											
OMADT MAK	8.00	8.00	.00	.00	.00	.00	.00	.00	.00	.00	\$16.0
SMART MW	8.00	8.00	.00	.00	.00	.00	.00	.00	.00	.00	\$16.0
SMART S MI		,		,							
	8.00	8.00	8.00	.00	.00	.00	.00	.00	.00	.00	\$24.0
SMART S MI											
	.00	8.00	8.00	8.00	.00	8.00	8.00	.00	8.00	8.00	\$56.0
SMART S MI	K 2 Oma 8.00	n <> Navy	.00	.00	.00	.00	.00	.00	.00	.00	\$8.0
SMART S MI		.00	.00	.00	.00	.00	.00	.00	.00	.00	φο.0
SWAKT S WI	.00	.00	.00	.00	8.00	8.00	8.00	8.00	.00	.00	\$32.0
SMART S MI	K 2 Halifa	ax <> Canad	la <> Nav	/V				*	•		
	16.00	24.00	24.00	16.00	8.00	.00	.00	.00	.00	.00	\$88.0
SMART S MI	K 2 Vene	zuela <> N									
	8.00	8.00	.00	.00	.00	.00	.00	.00	.00	.00	\$16.0
SMART S18	T.	•			00	00	00	00	00	00	<b>ФО</b> Б 0
CMADT C40	12.50	.00	12.50	.00	.00	.00	.00	.00	.00	.00	\$25.0
SMART S18	12.50	12.50	.00	.00	.00	.00	.00	.00	.00	.00	\$25.0
Scout Super	-		avv						<del></del>		
	.00	1.50	1.50	.00	.00	.00	.00	.00	.00	.00	\$3.0
Scout Venez	uela <> N	lavy									
	3.00	3.00	.00	.00	.00	.00	.00	.00	.00	.00	\$6.0
Scout Navy	0.0		4 = 0	. 50	. 50				22	00	
0	.00	.00	1.50	1.50	1.50	.00	.00	.00	.00	.00	\$4.5
Smart L Den	12.00	12.00	12.00	.00	.00	.00	.00	.00	.00	.00	\$36.0
Stir/Sting Tu			12.00	.00	.00	.00	.00	.00	.00	.00	φσσισ
July July 10	.00	2.50	2.50	2.50	.00	2.50	2.50	.00	2.50	2.50	\$17.5
Stir/Sting O	man <> N	avy									
	2.50	.00	.00	.00	.00	.00	.00	.00	.00	.00	\$2.5
Stir/Sting Ve						·					
211 1211 -	5.00	5.00	.00	.00	.00	.00	.00	.00	.00	.00	\$10.0
Stir/Sting Su	per Vita <	<> Greece < 2.50	> Navy 2.50	.00	.00	.00	.00	.00	.00	.00	\$5.0
Stir/Sting	.00	2.00	2.00	.00	.00	.00	.00	.00	.00	.00	φυ.0
Jui/Juily	.00	.00	2.50	2.50	2.50	.00	.00	.00	.00	.00	\$7.5
Subtotal	113.50	113.00	85.00	30.50	20.00	18.50	18.50	8.00	10.50	10.50	\$428.0
Thales UK L	td, Craw	ley									
I-MASTER W	/K 450 <>	United Kin	gdom <>	Armed Se	rvices						
	14.40	12.00	12.00	12.00	12.00	.00	.00	.00	.00	.00	\$62.4

EST	Γ. CAL	ENDA	R YEA	R VAL	UE OI	F PRO	DUCT	ION (ii	n millio	ns FY1	1 \$)
		High Cor	fidence		Goo	d Confide	nce	s	peculative	•	
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
Searchwat	er ASaC	United Kir	ngdom <>	Navy				110			
	.00	.00	.00	.00	.00	.00	10.00	10.00	10.00	10.00	\$40.00
Subtotal HQ Total	14.40 182.90	12.00 207.10	12.00 184.00	12.00 129.00	12.00 154.80	.00	10.00 132.00	10.00 100.50	10.00 101.50	10.00 104.50	\$102.40 \$1,424.20
TIQ TOTAL	102.90	201.10	104.00	129.00	134.00	127.90	132.00	100.50	101.50	104.50	φ1,424.20
			Thal	lesRayth	eonSyst	ems (HC	<b>2</b> )				
ThalesRay	theonSys	tems, Fu	llerton								
MPQ-64 M	lorocco <>	Departme	nt of Defe	nse							
	16.25	32.50	16.25	.00	.00	.00	.00	.00	.00	.00	\$65.00
MPQ-64 De	epartment o	of Defense	<u>.                                    </u>								
	.00	.00	4.00	.00	.00	.00	.00	.00	.00	.00	\$4.00
MPQ-64 U	nited State	s <> Army	,								
	.00	55.10	55.10	52.20	.00	.00	.00	.00	.00	.00	\$162.40
HQ Total	16.25	87.60	75.35	52.20	.00	.00	.00	.00	.00	.00	\$231.40
			ThalesR	aytheon	Systems	s France	(HQ)				
ThalesRay	theonSys	tems Fra	nce, Mas	ssy							
Ground Ma	aster 400	Germany	<> Depart	ment of De	efense						
	5.00	5.00	5.00	5.00	10.00	.00	.00	.00	.00	.00	\$30.00
Ground Ma	aster 400	Canada <	> Air Forc	e							
	5.00	5.00	.00	.00	.00	.00	.00	.00	.00	.00	\$10.00
Ground Ma	aster 403	Slovenia	<> Ministr	y of Defen	se						
	5.00	5.00	.00	.00	.00	.00	.00	.00	.00	.00	\$10.00
Ground Ma	aster 403	India <> A	rmed Ser	vices							
	20.00	20.00	25.00	20.00	5.00	.00	.00	.00	.00	.00	\$90.00
Ground Ma	aster 403	Finland <	> Air Forc	e							
	10.00	30.00	10.00	.00	.00	.00	.00	.00	.00	.00	\$50.00
<b>Ground Ma</b>	aster 403			Services							
	10.00	.00		.00	.00	.00	.00	.00	.00	.00	\$10.00
HQ Total	55.00	65.00	40.00	25.00	15.00	.00	.00	.00	.00	.00	\$200.00
			V	/. Tikhon	nirov NII	P (HQ)					
V. Tikhom	irov NIIP,	Zhukovs				.,					
Bars Su-30	MK <> Ind	lia <> Air F	orce								
	290.00	290.00	290.00	290.00	120.00	.00	.00	.00	.00	.00	\$1,280.00
Irbis Su-27	<> Russia	n Federati	on <> Air	Force							
	80.00	80.00	90.00	80.00	70.00	.00	.00	.00	.00	.00	\$400.00
HQ Total	370.00	370.00	380.00	370.00	190.00	.00	.00	.00	.00	.00	\$1,680.00
Production											
Total	3555.39	3572.44	4189.95	4025.40	3250.15	3158.69	2804.73	2927.43	2445.86	2435.60	\$32,365.65

			.1			0	_	_			
		High Confi	<u> </u>			Confidence		<u> </u>	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
			В	AE Sys	tems plc	(HQ)					
BAE Syste	ems Austra	lia, Edinb	urgh								
Jindalee /	Australia <>	Air Force									
0.144.1	25.20	24.80	24.40	24.40	24.40	24.40	12.20	.00	.00	.00	\$159.8
Subtotal  BAE Supto	25.20	24.80	24.40	24.40	24.40	24.40	12.20	.00	.00	.00	\$159.8
	ems Integra	•			(insyte), i	Filton					
Sampson	Type 45 <> l				40.07	40.07	0.44	00	00	00	ф <b>7</b> 0.0
Subtotal	6.14 6.14	12.27 12.27	12.27 12.27	12.27 12.27	12.27 12.27	12.27 12.27	6.14 6.14	.00	.00	.00	\$73.6 \$73.6
HQ Total	31.34	37.07	36.67	36.67	36.67	36.67	18.34	.00	.00	.00	\$233.4
			0000	A DDC	00	i (110)					
				KA PUS	Consort	ium (HQ)					
COBRA PI	DS Consor	tium, Mür	nchen								
COBRA											
	34.15	29.02	25.50	22.75	15.13	.00	.00	.00	.00	.00	\$126.5
HQ Total	34.15	29.02	25.50	22.75	15.13	.00	.00	.00	.00	.00	\$126.5
			Gri	ffon Co	rporatio	n (HQ)					
Telephoni	ics Corp, Fa	armingda	le								
<del>-</del>	MH-60 R <> U										
AF 3-147 N	MILL-00 K <> 0	mileu Stati	55 <> INAV								
	3.40	3.40		·	.00	.00	.00	.00	.00	.00	\$13.3
HQ Total	3.40	3.40 3.40	3.40 3.40	3.12 3.12	.00	.00	.00	.00	.00	.00	
HQ Total	i i		3.40	3.12	.00	.00					
	3.40	3.40	3.40	3.12		.00					
ITT Electro	3.40	3.40	3.40	3.12	.00	.00					
ITT Electro	3.40 onic Syster	3.40 ms, Van N	3.40 3.40	3.12 3.12	.00	.00	.00	.00	.00	.00	\$13.3
ITT Electro	onic Syster	3.40 ms, Van N <> Navy .00	3.40 3.40	3.12 3.12 ITT (	.00 Corp (HQ	.00	.00	.00	.00	.00	\$13.3 \$19.3
ITT Electro	3.40 onic Syster	3.40 ms, Van N	3.40 3.40	3.12 3.12	.00	.00	.00	.00	.00	.00	\$13.3 \$19.3
ITT Electro	onic Syster	3.40 ms, Van N <> Navy .00	3.40 3.40  uys	3.12 3.12 ITT (	.00 Corp (HQ	.00	.00	.00	.00	.00	\$13.3 \$19.3
ITT Electro SPS-48 Un HQ Total	onic Syster	3.40 ns, Van N <> Navy	3.40 3.40  uys 	3.12 3.12 ITT ( .00 .00	.00 Corp (HQ	.00 .00 .00	.00	.00	.00	.00	\$13.3 \$19.3
SPS-48 Un HQ Total	onic Syster nited States 19.33 19.33	ns, Van N  Navy  00  00  ctralia Ele	3.40 3.40  uys 	3.12 3.12 ITT ( .00 .00	.00 Corp (HQ	.00 .00 .00	.00	.00	.00	.00	\$13.3 \$19.3
SPS-48 Un HQ Total Lockheed Jindalee	onic Syster nited States 19.33 19.33 Martin Aus Australia <> 50.40	ms, Van N  Navy  00  00  stralia Ele  Air Force  49.70	3.40 3.40  uys  uys   .00   .00    Ctronic S	3.12 3.12 ITT ( .00 .00 kheed M	.00 Corp (HQ .00 .00 Aartin Co Pty Ltd, E	.00 .00 .00 .orp (HQ)	.00	.00	.00	.00	\$13.3 \$19.3 \$19.3 \$320.6
HQ Total  Lockheed Jindalee	onic Syster nited States 19.33 19.33 Martin Aus Australia <> 50.40	3.40  ms, Van N  Navy  .00  .00  stralia Ele  Air Force 49.70 49.70	3.40 3.40 3.40 Loci	3.12 3.12 ITT ( .00 .00 .00 kheed N systems 49.00 49.00	.00 .00 .00 .00 Martin Co Pty Ltd, E	.00 .00 .00 .00 .rp (HQ)	.00	.00	.00	.00	\$13.3 \$19.3 \$19.3
HQ Total  Lockheed Jindalee	onic Syster nited States 19.33 19.33 Martin Aus Australia <> 50.40	3.40  ms, Van N  Navy  .00  .00  stralia Ele  Air Force 49.70 49.70	3.40 3.40 3.40 Loci	3.12 3.12 ITT ( .00 .00 .00 kheed N systems 49.00 49.00	.00 .00 .00 .00 Martin Co Pty Ltd, E	.00 .00 .00 .orp (HQ)	.00	.00	.00	.00	\$13.3 \$19.3 \$19.3 \$320.6
HQ Total  Lockheed  Jindalee A  Subtotal  Lockheed	3.40  onic Syster  nited States  19.33  19.33  Martin Aus  Australia <> 50.40  50.40  Martin Mis  H-64 D <> Ur	3.40  ms, Van N  Navy  .00  .00  stralia Ele  Air Force 49.70 49.70  siles & Fi	3.40 3.40 3.40  Loci  ctronic S  49.00 49.00  re Contro	3.12 3.12 ITT ( .00 .00 .00 kheed M systems 49.00 49.00 bl - Orlan	.00 Corp (HQ .00 .00 Martin Co Pty Ltd, E 49.00 49.00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00	.00	.00	.00	\$13.3 \$19.3 \$19.3 \$320.6
HQ Total  Lockheed Jindalee A Subtotal Lockheed	3.40 onic Syster nited States 19.33 19.33  Martin Aus Australia <> 50.40 50.40  Martin Mis	3.40  ms, Van N  Navy  .00  .00  stralia Ele  Air Force 49.70 49.70  siles & Fi	3.40 3.40 3.40  Loci ctronic S  49.00 49.00 re Contro	3.12 3.12 ITT ( .00 .00 kheed N systems 49.00 49.00 ol - Orlan	.00 .00 .00 .00 Martin Co Pty Ltd, E	.00 .00 .00 .orp (HQ)	.00	.00	.00	.00	\$13.3 \$13.3 \$13.3 \$19.3 \$19.3 \$19.3 \$320.6 \$320.6

	EST.	CALEN	IDAR	YEAR	U&IVI	FUND	ING (ir	n millio	ns FY1	l \$)	
	1	High Confi	dence		Good	Confidenc	е	Spe	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
	,	,		Longbo	w LLC (I	HQ)	<del></del>	<del></del>	<del>'</del>		
Longbow	LLC, Orland	do				<u> </u>					
APG-78 AI	H-64 WAH-64	D <> Unite	d Kingdoı	m <> Arm	у						
	21.50	21.50	21.50	5.37	.00	.00	.00	.00	.00	.00	\$69.87
APG-78 AI	H-64 D <> Un							Ţ.			
HQ Total	13.35 34.85	21.50	21.50	5.37	.00	.00	.00	.00	.00	.00	\$13.35 \$83.22
ng rotal	34.65	21.50	21.50	5.37	.00	.00	.00	.00	.001	.00	<b>\$</b> 03.22
				Raythe	on Co (H	IQ)					
Raytheon	Network Co	entric Sys	tems, Mo	Kinney							
APQ-174 I	MH-47 E/MH-							-			
	4.25	4.25	4.25	2.13	.00	.00	.00	.00	.00	.00	\$14.88
APS-137 5	P-3 C <> Un										
HQ Total	12.00	12.00	9.00	11.00	11.00 11.00	11.00	.00	.00	.00	.00	\$66.00
HQ Total	16.25	16.25	13.25	13.13	11.00	11.00	.00	.00	.00	.00	\$80.88
				Saab	AB (HQ	)					
Saab Elec	tronic Defe	nse Syste	ms, Göte	eborg							
	e Halifax <>										
Oca Oli ali	5.48	5.48	5.48	5.48	5.48	5.48	5.48	.00	.00	.00	\$38.35
Subtotal	5.48	5.48	5.48	5.48	5.48	5.48	5.48	.00	.00	.00	\$38.35
Saab Micr	owave Can	ada Ltd, [	artmout	h							
Sea Giraff	e Halifax <>	Canada <>	Navv								
Sea Giraff	e Halifax <>	Canada <> 4.17	<b>Navy</b> 4.17	.00	.00	.00	.00	.00	.00	.00	\$12.51
Subtotal	4.17 4.17	4.17 4.17	4.17 4.17	.00	.00	.00	.00	.00	.00	.00	\$12.51 \$12.51
	4.17	4.17	4.17				l l				
Subtotal	4.17 4.17	4.17 4.17	4.17 4.17 9.65	.00 5.48	.00 5.48	.00	.00 5.48	.00	.00	.00	\$12.51
Subtotal HQ Total	4.17 4.17	4.17 4.17 9.65	4.17 4.17 9.65	.00 5.48	.00 5.48	5.48	.00 5.48	.00	.00	.00	\$12.51
Subtotal HQ Total SRCTec Ir	4.17 4.17 9.65	4.17 4.17 9.65	4.17 4.17 9.65	.00 5.48	.00 5.48	5.48	.00 5.48	.00	.00	.00	\$12.51
Subtotal HQ Total  SRCTec In TPQ-48 3	4.17 4.17 9.65 nc, North Sy United State	4.17 4.17 9.65 //racuse s <> Army	4.17 4.17 9.65 Syrac	.00 5.48	.00 5.48 search C	.00 5.48 orp (HQ)	.00	.00	.00	.00	\$12.51
Subtotal HQ Total SRCTec Ir	4.17 4.17 9.65	4.17 4.17 9.65	4.17 4.17 9.65 Syrac	.00 5.48 use Res	.00 5.48 search C	.00 5.48 orp (HQ)	.00 5.48	.00	.00	.00	\$12.51 \$50.86
Subtotal HQ Total  SRCTec In TPQ-48 3	4.17 4.17 9.65 nc, North Sy United State	4.17 4.17 9.65 //racuse s <> Army	4.17 4.17 9.65 Syrac	.00 5.48 use Res	.00 5.48 search C	.00 5.48 orp (HQ)	.00	.00	.00	.00	\$12.51 \$50.86 \$20.93
Subtotal HQ Total  SRCTec Ir TPQ-48 3 HQ Total	4.17 4.17 9.65 mc, North Sy United State 14.00 14.00	4.17 4.17 9.65 /racuse s <> Army 6.93 6.93	4.17 4.17 9.65 Syrac	.00 5.48 use Res	.00 5.48 search C	.00 5.48 orp (HQ)	.00	.00	.00	.00	\$12.51 \$50.86 \$20.93
Subtotal HQ Total  SRCTec In TPQ-48 3 HQ Total  Thales Ca	4.17 4.17 9.65 nc, North Sy United State 14.00 14.00	4.17 4.17 9.65 //racuse s <> Army 6.93 6.93	4.17 4.17 9.65 Syrac	.00 5.48 use Res	.00 5.48 search C	.00 5.48 orp (HQ)	.00	.00	.00	.00	\$12.51 \$50.86 \$20.93
Subtotal HQ Total  SRCTec In TPQ-48 3 HQ Total  Thales Ca	4.17 4.17 9.65 mc, North Sy United State 14.00 14.00	4.17 4.17 9.65 //racuse s <> Army 6.93 6.93	4.17 4.17 9.65 Syrac	.00 5.48 use Res	.00 5.48 search C	.00 5.48 orp (HQ)	.00	.00	.00	.00	\$12.51 \$50.86 \$20.93
Subtotal HQ Total  SRCTec Ir TPQ-48 3  HQ Total  Thales Ca Stir/Sting	4.17 4.17 9.65  nc, North Sy United State 14.00 14.00  nnada, Ottav Halifax <> Ca	4.17 4.17 9.65 //racuse s <> Army 6.93 6.93 4.93	4.17 4.17 9.65 Syrac	.00 5.48 use Res	.00 5.48 search C	.00 5.48 Forp (HQ)	.00 5.48	.00 .00	.00	.00	\$12.51 \$50.86 \$20.93 \$20.93
Subtotal HQ Total  SRCTec Ir TPQ-48 3  HQ Total  Thales Ca Stir/Sting	4.17 4.17 9.65 nc, North Sy United State 14.00 14.00 14.00	4.17 4.17 9.65 //racuse s <> Army 6.93 6.93 4.93	4.17 4.17 9.65 Syrac	.00 5.48 use Res	.00 5.48 search C	.00 5.48 Forp (HQ)	.00 5.48	.00 .00	.00	.00	\$12.51 \$50.86 \$20.93 \$20.93

	EST.	CALE	NDAR	YEAF	R O&M	I FUNE	DING	(in milli	ons FY	11 \$)	
	High Confidence Good Confidence Speculative										
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
			Thal	esRayth	eonSyst	tems (HC	2)	·			
ThalesRay	theonSys	tems, Fu	llerton								
MPQ-64 U	nited State	s <> Army	,								
	31.00	41.70	33.00	48.40	46.60	46.50	.00	.00	.00	.00	\$247.20
TPQ-36 Ur	ited States	s <> Army									
	8.50	21.60	1.50	.00	.00	.00	.00	.00	.00	.00	\$31.60
HQ Total	39.50	63.30	34.50	48.40	46.60	46.50	.00	.00	.00	.00	\$278.80
O&M Total	268.69	252.66	197.83	183.92	163.88	148.65	48.32	.00	.00	.00	\$1,263.95

	EST. (	CALEN	IDAR	YEAR	RDT&I	E FUN	IDING	(in mill	ions F	Y11 \$)	
		High Cor	fidence		Good	Confider	ice	Sį	peculative	ļ	
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
			CEA	Techno	logies Pty	/ Ltd (H	Q)				
CEA Techr	nologies F	ty Ltd, F	yshwick								
AUSPAR- I	High Pow	er CEAF	AR Austr	alia <> Na	vy						
	1.50	1.50	.00	.00	.00	.00	.00	.00	.00	.00	\$3.00
HQ Total	1.50	1.50	.00	.00	.00	.00	.00	.00	.00	.00	\$3.00
			Lo	ckheed	Martin Co	rp (HQ)					
Lockheed	Martin Mis	ssion Sy	stems &	Sensors	(MS2), Mo	orestowr	1				
Space Fen	ce United	States <>	Air Force	1							
	57.00	50.00	.00	.00	.00	.00	.00	.00	.00	.00	\$107.00
HQ Total	57.00	50.00	.00	.00	.00	.00	.00	.00	.00	.00	\$107.00
			MEA	ADS Inte	rnational	Inc (HC	1)				
MEADS Int	ternationa	l, Orland	o								
MEADS Pr	ogram Mu	Iti-agenci	es								
	497.28	453.05	425.84	.00	.00	.00	.00	.00	.00	.00	\$1,376.17
HQ Total	497.28	453.05	425.84	.00	.00	.00	.00	.00	.00	.00	\$1,376.17
			Nort	hrop Gr	umman C	orp (HC	Q)			·	
Northrop G	rumman	Aerospa	ce Syste	ms, Melb	ourne						
MP-RTIP U	Jnited State	es <> Air F	orce								
	28.50	25.09	17.62	11.58	11.87	12.01	5.88	.00	.00	.00	\$112.55
HQ Total	28.50	25.09	17.62	11.58	11.87	12.01	5.88	.00	.00	.00	\$112.55

		High Conf	idence		Good	Confidence	се	Sp	eculative		
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Tota
		•		Raythe	on Co (F	IQ)			•		
Raytheon	Integrated	Defense	Systems	, Tewksk	oury						
JLENS Un	ited States	<> Army									
	372.40	344.60	156.40	58.10	19.70	19.70	16.40	15.70	15.20	15.00	\$1,033.2
Space Fen	ce United	States <> A	Air Force								
Cubtotal	57.00	50.00	.00	.00	.00	.00	.00	.00	.00	.00	\$107.0
Subtotal	429.40	394.60	156.40	58.10	19.70	19.70	16.40	15.70	15.20	15.00	\$1,140.2
Raytneon	Integrated	Detense	Systems	s, San Die	ego						
Ship Self [	Defense Sy			ı							
Cubtotal	43.50	39.50	34.50	33.20	34.50	35.80	20.00	20.00	20.00	20.00	\$301.0
Subtotal	43.50	39.50	34.50	33.20	34.50	35.80	20.00	20.00	20.00	20.00	\$301.0
kaytneon	Network C	entric Sy	stems, M	ickinney							
Silent Kniç	ght Radar I	ИН-47/МН-	60 M/CV-2	22/MC-130		ed States <	> Armed S	Services			
	35.21	20.32	32.50	30.13	26.75	13.50	8.25	.00	.00	.00	\$166.6
Subtotal HQ Total	35.21 508.11	20.32 454.42	32.50 223.40	30.13 121.43	26.75 80.95	13.50 69.00	8.25 44.65	.00 35.70	.00 35.20	.00	\$166.6 \$1,607.8
TIQ TOTAL	300.11	404.42	220.40	121.40	00.55	03.00	44.00	00.70	00.20	33.00	ψ1,007.0
			Svrad	cuse Re	search C	orp (HQ	)				
						(114	,				
SRCTec In	c, North S	yracuse									
LCMR/LST	AR Enhan	cements	United St	tates <> N	larine Corp	s					
	1.99	1.99	1.99	.99	.00	.00	.00	.00	.00	.00	\$6.9
HQ Total	1.99	1.99	1.99	.99	.00	.00	.00	.00	.00	.00	\$6.9
			NA		N C	-141					
			Mai	nutactui	rer Not S	elected					
Three-Dim	ensional E	xpedition	ary Lon	g-Range	Radar (3D	DELRR) U	Inited Stat	es <> Air I	orce		
	53.36	60.25	117.71	95.43	98.84	81.73	63.75	42.57	25.50	.00	\$639.1
Space For											
Space ren	ce United	States <> /	Air Force								
	.00	135.46	254.79	323.91	261.57	106.63	102.00	87.50	92.75	88.25	<del>+</del> ·, ·
HQ Total	t t			323.91 419.35	261.57 360.42	106.63 188.36	102.00 165.75	87.50 130.07	92.75 118.25	88.25 88.25	<del>*</del> ·, ··-··
	.00	135.46	254.79 372.51	419.35	360.42	188.36			020		<del>+ .,</del>
	.00	135.46	254.79 372.51	419.35		188.36			020		<del>+ .,</del>
HQ Total	.00	135.46 195.71	254.79 372.51 ring Uni	419.35	360.42	188.36			020		<del>+</del> ·, ·
HQ Total	53.36	135.46 195.71	254.79 372.51	419.35	360.42	188.36			020		\$2,092.0
HQ Total U.S. Navy	.00 53.36	135.46 195.71 I Enginee 6.02	254.79 372.51 ring Uni 6.16	419.35  Manufacted States 6.78	360.42  cturer Va  s <> Navy  6.92	188.36 uries	165.75	130.07	7.10	88.25	\$2,092.0
HQ Total  U.S. Navy	.00 53.36 Air Contro	135.46 195.71 I Enginee 6.02	254.79 372.51 ring Uni 6.16	419.35  Manufacted States 6.78	360.42  cturer Va  s <> Navy  6.92	188.36 uries	165.75	130.07	118.25	88.25	\$2,092.0 \$66.8
HQ Total U.S. Navy	.00 53.36 Air Contro 5.67 PROVEME 48.00 Program Ui	135.46 195.71 I Enginee 6.02 ENT Unite 50.00	254.79 372.51 ring Uni 6.16 d States < 44.00 s <> Air F	419.35  Manufae  ted States 6.78  S Air Fore 46.00  orce	360.42  cturer Va 6.92  ce 46.00	188.36 ries 7.00 46.00	7.00	7.00	7.10	7.20	\$2,092.0 \$66.8 \$452.0
HQ Total  U.S. Navy  RANGE IM	.00 53.36 Air Contro 5.67 PROVEME 48.00	135.46 195.71 I Enginee 6.02 ENT Unite 50.00	254.79 372.51 ring Uni 6.16 d States < 44.00	419.35  Manufae  ted States 6.78  > Air Fore 46.00	360.42  cturer Va  s <> Navy  6.92  ce	188.36 rries	7.00	7.00	7.10	7.20	\$2,092.0 \$66.8 \$452.0
HQ Total  U.S. Navy  RANGE IM	.00 53.36 Air Contro 5.67 PROVEME 48.00 Program Ui 33.27 DRS & COL	135.46 195.71 I Enginee 6.02 ENT Unite 50.00 nited State 63.37	254.79 372.51 ring Uni 6.16 d States < 44.00 s <> Air F 15.67	419.35  Manufacted States 6.78  S Air Force 46.00  Corce 4.85  G US AIR	360.42  cturer Va  s <> Navy 6.92  ce 46.00  4.96	188.36  7.00  46.00  5.08  United St.	7.00 44.00 3.00 ates <> Air	7.00 46.00 3.00	7.10 42.00	7.20 40.00 4.00	\$2,092.0 \$66.8 \$452.0
U.S. Navy RANGE IM ATCALS P	.00 53.36 Air Contro 5.67 PROVEME 48.00 Program Un 33.27 PRS & COU 55.70	135.46 195.71 I Enginee 6.02 ENT Unite 50.00 nited State 63.37	254.79 372.51 ring Uni 6.16 d States < 44.00 s <> Air F 15.67 ASURES 40.26	419.35  Manufae  ted States 6.78  S Air Fore 46.00  orce 4.85  6 (US AIR 36.55	360.42  cturer Va 6.92  ce 46.00  4.96  4.96  4.96  4.97  4.96  4.96  4.96  4.96	188.36  7.00  46.00  5.08  United St. 35.00	7.00 44.00	7.00 46.00	7.10	7.20	\$2,092.0 \$66.8 \$452.0 \$141.2
U.S. Navy RANGE IM ATCALS P	.00 53.36 Air Contro 5.67 PROVEME 48.00 Program Un 33.27 DRS & COL 55.70 entification	135.46 195.71 I Enginee 6.02 ENT Unite 50.00 nited State 63.37 INTERME 39.95 n Techno	254.79 372.51 ring Uni 6.16 d States < 44.00 s <> Air F 15.67 ASURES 40.26	419.35  Manufacted States 6.78  S Air Forc 46.00  force 4.85  6 (US AIR 36.55)  ted States	360.42  cturer Va  s <> Navy 6.92  ce 46.00  4.96  R FORCE) 37.13  s <> Air For	188.36  7.00  46.00  5.08  United St: 35.00	7.00  44.00  3.00  ates <> Air 35.00	7.00 46.00 3.00 Force	7.10 42.00 4.00	7.20 40.00 4.00 25.00	\$1,452.88 \$2,092.02 \$66.85 \$452.00 \$141.20 \$363.58
U.S. Navy RANGE IM ATCALS P RF SENSO Combat Id	.00 53.36 Air Contro 5.67 PROVEME 48.00 rogram Ur 33.27 PRS & COL 55.70 entification 26.17	135.46 195.71 I Enginee 6.02 ENT Unite 50.00 nited State 63.37 INTERME 39.95 n Techno 25.82	254.79 372.51 ring Uni 6.16 d States < 44.00 s <> Air F 15.67 ASURES 40.26 logy Uni 26.10	419.35  Manufacted States 6.78  > Air Forc 46.00  force 4.85  6 (US AIR 36.55  ted States 26.49	360.42  cturer Va  6.92  ce  46.00  4.96  7.13  7.13  7.13  7.13	188.36  7.00  46.00  5.08  United St. 35.00	7.00 44.00 3.00 ates <> Air	7.00 46.00 3.00	7.10 42.00	7.20 40.00	\$2,092.0: \$66.8: \$452.0: \$141.2:
HQ Total  U.S. Navy  RANGE IM  ATCALS P  RF SENSO  Combat Id	.00 53.36 Air Contro 5.67 PROVEME 48.00 Program Un 33.27 DRS & COL 55.70 entification	135.46 195.71 I Enginee 6.02 ENT Unite 50.00 nited State 63.37 INTERME 39.95 n Techno 25.82	254.79 372.51 ring Uni 6.16 d States < 44.00 s <> Air F 15.67 ASURES 40.26 logy Uni 26.10	419.35  Manufacted States 6.78  > Air Forc 46.00  force 4.85  6 (US AIR 36.55  ted States 26.49	360.42  cturer Va  6.92  ce  46.00  4.96  7.13  7.13  7.13  7.13	188.36  7.00  46.00  5.08  United St: 35.00	7.00  44.00  3.00  ates <> Air 35.00	7.00 46.00 3.00 Force	7.10 42.00 4.00	7.20 40.00 4.00 25.00	\$2,092.0 \$66.8 \$452.0 \$141.2 \$363.5

	EST.	CALE	NDAR	YEAR	RDT&	E FUN	IDING	(in mil	lions F	Y11 \$)	
	ı	High Cor	nfidence		Good	d Confider	псе	s	peculative	,	
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
Integrated	Sensor Is	s Structu	re (ISIS)	United Sta	ites <> Dep	artment o	f Defense		<u>.</u>		
	43.30	57.43	55.00	48.80	52.50	49.30	45.00	42.00	40.00	40.00	\$473.33
Joint STAF	RS E-8 C <	> United S	States <> A	Air Force							
	168.90	72.20	32.30	32.40	32.90	35.50	38.75	40.40	40.46	36.87	\$530.68
AWACS E-	3 <> Unite	d States <	> Air Force	е							
	239.76	181.72	120.66	128.85	91.12	85.00	110.00	113.00	121.00	126.00	\$1,317.10
S3I Techno	o <mark>logy</mark> Uni	ited States	<> Army								
	17.91	18.99	21.94	23.36	24.78	25.00	25.00	24.00	24.00	24.00	\$228.98
Jindalee P	hase 5/6	Australia	<> Air For	ce							
	8.00	6.90	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	\$254.90
Electroma	gnetic Sy	stems Ap	plied Re	search (L	J.S. Navy)	United S	tates <> N	lavy			
	83.90	80.67	86.15	85.62	89.53	89.00	89.00	85.00	85.00	87.00	\$860.87
BMD Sens	ors Progi	ram Unite	ed States <	> Departn	nent of Def	ense					
	454.86	222.37	357.27	336.51	318.32	348.94	350.00	348.00	325.00	335.00	\$3,396.27
HQ Total	1209.44	849.94	860.51	831.71	786.74	809.82	831.55	825.80	800.06	808.37	\$8,613.93
RDT&E Total	2357.16	2031.69	1901.87	1385.05	1239.98	1079.19	1047.83	991.57	953.51	931.62	\$13,919.47

#### EST. CALENDAR YEAR PROCUREMENT FUNDING (in millions FY11 \$) **High Confidence Good Confidence Speculative** 2011 2012 2013 2014 2016 2017 2018 2019 2020 2015 **Total Manufacturer Varies** NATO Alliance Ground Surveillance (AGS) Multi-agencies .00 200.00 400.00 400.00 300.00 200.00 .00 .00 .00 .00 \$1,500.00 HQ Total 400.00 400.00 300.00 .00 .00 200.00 200.00 .00 .00 .00 \$1,500.00 Procurem't Total 400.00 200.00 .00 200.00 400.00 300.00 .00 .00 \$1,500.00 .00 .00 **Grand Total All Values** 6,181.25 6,056.80 6,689.65 5,994.37 4,954.01 4,586.53 3,900.87 3,919.00 3,399.37 3,367.22 \$49,049.07

(TABLE 2 - end)

Figure 1

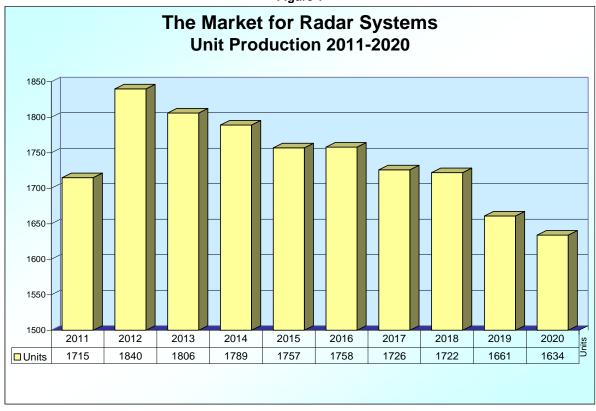


Figure 2

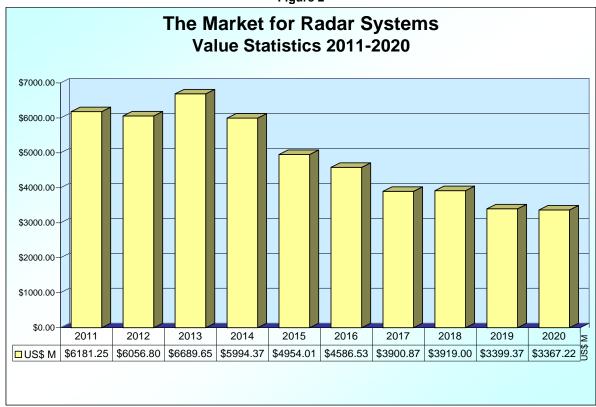


Table 3
The Market for Radar Systems
Unit Production % Market Share by Headquarters/Company
2011 - 2020

ESTIMATED CALE	NDAR \	/EAR U	NIT PRO	ODUCT	ION	
		% Market		% Market		% Market
	2011-2015	Share	2016-2020	Share	2011-2020	Share
В	AE Syster	ns plc (HC	Q)			
BAE Systems Integrated System Technologies (Insyte)	1	.01%	0	.00%	1	.01%
BAE Systems Mission Systems	8	.09%	12	.14%	20	.11%
Headquarters Total	9	.10%	12	.14%	21	.12%
CEAT	<b>Fechnolog</b>	ies Pty Ltd	d (HQ)			
CEA Technologies Pty Ltd	5	.06%	2	.02%	7	.04%
Headquarters Total	5	.06%	2	.02%	7	.04%
Euro-A	Art Internat	ional EWI	V (HQ)			
Euro-Art International EWIV	4	.04%	0	.00%	4	.02%
Headquarters Total	4	.04%	0	.00%	4	.02%
European Aeronaution	c Defence	and Space	e Co (EAD	S) NV (HQ	)	
Cassidian Electronics	92	1.03%	5	.06%	97	.56%
Headquarters Total	92	1.03%	5	.06%	97	.56%
	Eurorad	lar (HQ)				
Euroradar	249	2.80%	104	1.22%	353	2.03%
Headquarters Total	249	2.80%	104	1.22%	353	2.03%
Fi	nmeccanio	ca SpA (H	Q)			
DRS C3 & Aviation Co	6	.07%	6	.07%	12	.07%
DRS Sustainment Systems Inc	85	.95%	0	.00%	85	.49%
SELEX Galileo	88	.99%	62	.73%	150	.86%
SELEX Galileo	67	.75%	8	.09%	75	.43%
SELEX Galileo SpA	11	.12%	75	.88%	86	.49%
SELEX Sistemi Integrati SpA	57	.64%	25	.29%	82	.47%
Headquarters Total	314  General Ato	3.53%		2.07%	490	2.81%
		•				
General Atomics Aeronautical Systems Inc	269	3.02%		2.08%	446	2.56%
Headquarters Total	269	3.02%	177	2.08%	446	2.56%
Gr	iffon Corp	oration (H	Q)			
Telephonics Corp	325	3.65%	70	.82%	395	2.27%
Headquarters Total	325	3.65%	70	.82%	395	2.27%
Honey	well Intern	national In	c (HQ)			
Honeywell Aerospace	2,029	22.78%		33.56%	4,882	28.04%
Headquarters Total	2,029	22.78%	2,853	33.56%	4,882	28.04%
	ITT Co	p (HQ)				
ITT Electronic Systems	7	.08%	2	.02%	9	.05%
Headquarters Total	7	.08%	2	.02%	9	.05%
Israel Aero	space Ind	ustries Ltd	d (IAI) (HQ	)		
Elta Systems Ltd	293	3.29%	60	.71%	353	2.03%
Headquarters Total	293	3.29%	60	.71%	353	2.03%

ESTIMATED CALE	NDAR \	/FAR II	NIT PRO	ODUCT	ION	
ESTITUTE OF LEE	2011-2015	% Market Share	2016-2020	% Market Share	2011-2020	% Market Share
K	elvin Hugh			Onarc	2011-2020	Onare
		•		000/	40	070/
Kelvin Hughes Ltd	13 13	.15%	0	.00%	13 13	.07%
Headquarters Total		.15%		.00%	13	.07%
Loc	kheed Mai	rtin Corp (	HQ)			
Lockheed Martin Corp	10	.11%	8	.09%	18	.10%
Lockheed Martin Maritime Systems & Sensors - Syracuse	105	1.18%	83	.98%	188	1.08%
Lockheed Martin Mission Systems & Sensors	9	.10%	0	.00%	9	.05%
Lockheed Martin Mission Systems & Sensors (MS2)	2	.02%	0	.00%	2	.01%
Headquarters Total	126	1.41%	91	1.07%	217	1.25%
	Longbow	LLC (HQ)				
Longbow LLC	84	.94%	82	.96%	166	.95%
Headquarters Total	84	.94%	82	.96%	166	.95%
Nanjing Research I	nstitute of	f Electroni	c Technol	oav (HQ)		
Nanjing Research Institute of Electronic Technology	68	.76%		.00%	68	200/
Headquarters Total	68	.76%	0	.00%	68	.39%
				.00 /8	00	.5976
NavCom	Defense E	lectronics	Inc (HQ)			
NavCom Defense Electronics Inc	224	2.51%	60	.71%	284	1.63%
Headquarters Total	224	2.51%	60	.71%	284	1.63%
North	rop Grum	man Corn	(HQ)			
Northrop Grumman Aerospace Systems	12	.13%	9	.11%	21	.12%
Northrop Grumman Electronic Systems	211	2.37%	30	.35%	241	1.38%
Northrop Grumman Electronic Systems	346	3.88%	902	10.61%	1,248	7.17%
Northrop Grumman Norden Systems	173	1.94%	191	2.25%	364	2.09%
Northrop Grumman Sperry Marine	7	.08%	0	.00%	7	.04%
Northrop Grumman Sperry Marine	15	.17%	13	.15%	28	.16%
Headquarters Total	764	8.58%	1,145	13.47%	1,909	10.97%
Pakistan Ae	ronautica	l Complex	(PAC) (HC	))		
Pakistan Aeronautical Complex (PAC)	56	.63%	79	.93%	135	.78%
Headquarters Total	56	.63%	79	.93%	135	.78%
	Phazotron	NIIR (HQ)				
Phazotron NIIR	138	1.55%	54	.64%	192	1.10%
Headquarters Total	138	1.55%	54	.64%	192	1.10%
	Raytheor	Co (HQ)				
Raytheon Command and Control Systems	10	.11%	0	.00%	10	.06%
Raytheon Integrated Defense Systems	3	.03%	2	.02%	5	.03%
Raytheon Network Centric Systems	36	.40%	15	.18%	51	.29%
Raytheon Network Centric Systems	81	.91%	84	.99%	165	.95%
Raytheon Space & Airborne Systems	514	5.77%	366	4.31%	880	5.06%
Raytheon Systems Ltd	47	.53%	4	.05%	51	.29%
Headquarters Total	691	7.76%	471	5.54%	1,162	6.68%
Ro	ckwell Co	llins Inc (H	IQ)			
	2,275	25.54%		22.200/	E 140	20.270/
Rockwell Collins Inc Headquarters Total	2,275	25.54%	2,838 2,838	33.38% 33.38%	5,113 5,113	29.37% 29.37%
Headydarters Total			2,030	33.30%	5,113	29.31%
	Saab A	R (HG)				
Saab Electronic Defense Systems	72	.81%		.15%	85	.49%
Headquarters Total	72	.81%	13	.15%	85	.49%

ESTIMATED CALE	NDAR \	/EAR U	NIT PRO	ODUCTI	ION	
	2011-2015	% Market Share	2016-2020	% Market Share	2011-2020	% Market Share
Syrac	cuse Rese	arch Corp	(HQ)			
SRCTec Inc	285	3.20%	77	.91%	362	2.08%
Headquarters Total	285	3.20%	77	.91%	362	2.08%
	Thales	s (HQ)				
Thales	27	.30%	2	.02%	29	.17%
Thales Aerospace	96	1.08%	94	1.11%	190	1.09%
Thales Air Systems	10	.11%	15	.18%	25	.14%
Thales Nederland BV	57	.64%	11	.13%	68	.39%
Thales UK Ltd	52	.58%	8	.09%	60	.34%
Headquarters Total	242	2.72%	130	1.53%	372	2.14%
Thale	esRaytheo	nSystems	(HQ)			
ThalesRaytheonSystems	65	.73%	0	.00%	65	.37%
Headquarters Total	65	.73%	0	.00%	65	.37%
ThalesRa	aytheonSy	stems Fra	nce (HQ)			
ThalesRaytheonSystems France	40	.45%	0	.00%	40	.23%
Headquarters Total	40	.45%	0	.00%	40	.23%
V.	Tikhomiro	ov NIIP (H	<b>Q</b> )			
V. Tikhomirov NIIP	168	1.89%	0	.00%	168	.97%
Headquarters Total	168	1.89%	0	.00%	168	.97%
Grand Total	8,907	100%	8,501	100%	17,408	100%

(TABLE 3 - end)

Table 4
The Market for Radar Systems
Value Statistics % Market Share by Headquarters/Company
2011 - 2020

EST. CALENDAR YE	AR TOTA	L VALL	JE (in m	illions f	FY11 \$)	
	2011-2015	% Market Share	2016-2020	% Market Share	2011-2020	% Market Share
	BAE Syster	ns plc (HC	2)			
BAE Systems Australia	\$123.20	.41%	\$36.60	.19%	\$159.80	.33%
BAE Systems Integrated System Technologies (Insyte)	\$67.23	.23%	\$18.41	.10%	\$85.64	.17%
BAE Systems Mission Systems	\$78.00	.26%	\$117.00	.61%	\$195.00	.40%
Headquarters Total	\$268.43	.90%	\$172.01	.90%	\$440.44	.90%
CE	A Technolog	ies Pty Lto	d (HQ)			
CEA Technologies Pty Ltd	\$63.00	.21%	\$24.00	.13%	\$87.00	.18%
Headquarters Total	\$63.00	.21%	\$24.00	.13%	\$87.00	.18%
co	DBRA PDS Co	onsortium	(HQ)			
COBRA PDS Consortium	\$126.55	.42%	\$.00	.00%	\$126.55	.26%
Headquarters Total	\$126.55	.42%	\$.00	.00%	\$126.55	.26%
Euro	o-Art Internat	ional EWI	V (HQ)			
Euro-Art International EWIV	\$324.00	1.08%	\$.00	.00%	\$324.00	.66%
Headquarters Total	\$324.00	1.08%		.00%	\$324.00	.66%
European Aerona	utic Defence	and Space	e Co (EAD	S) NV (HQ	)	
Cassidian Electronics	\$162.00	.54%	\$30.00	.16%	\$192.00	.39%
Headquarters Total	\$162.00	.54%	·	.16%	\$192.00	.39%
	Eurorad	lar (HQ)				
Euroradar	\$996.00	3.33%	\$416.00	2.17%	\$1,412.00	2.88%
Headquarters Total	\$996.00	3.33%	\$416.00	2.17%	\$1,412.00	2.88%
	Finmeccanic	ca SpA (H	Q)			
DRS C3 & Aviation Co	\$1.80	.01%	\$1.80	.01%	\$3.60	.01%
DRS Sustainment Systems Inc	\$12.58	.04%	\$.00	.00%	\$12.58	.03%
SELEX Galileo	\$179.55	.60%	\$173.66	.91%	\$353.21	.72%
SELEX Galileo	\$56.99	.19%		.04%	\$63.79	.13%
SELEX Galileo SpA	\$9.35	.03%	i e	.33%	\$73.10	.15%
SELEX Sistemi Integrati SpA	\$496.00	1.66%	\$100.00	.52%	\$596.00	1.22%
Headquarters Total	\$756.27	2.53%	,	1.80%	\$1,102.28	2.25%
	General Ato	omics (HG	!)			
General Atomics Aeronautical Systems Inc	\$376.60	1.26%		1.30%	\$625.20	1.27%
Headquarters Total	\$376.60	1.26%	\$248.60	1.30%	\$625.20	1.27%
	<b>Griffon Corp</b>	oration (H	Q)			
Telephonics Corp	\$420.21	1.41%		.59%	\$533.33	1.09%
Headquarters Total	\$420.21	1.41%	\$113.12	.59%	\$533.33	1.09%
Hor	neywell Intern	national In	c (HQ)			
Honeywell Aerospace	\$403.65	1.35%	\$706.35	3.68%	\$1,110.00	2.26%
Headquarters Total	\$403.65	1.35%	\$706.35	3.68%	\$1,110.00	2.26%
	ITT Co	p (HQ)				
ITT Electronic Systems	\$155.83	.52%	\$39.00	.20%	\$194.83	.40%
Headquarters Total	\$155.83	.52%	\$39.00	.20%	\$194.83	.40%

EST. CALENDAR YEA	R TOTA	L VALU	JE (in m	illions F	FY11 \$)	
	2011-2015	% Market Share	2016-2020	% Market Share	2011-2020	% Market Share
Israel Aer	ospace Ind	ustries Ltd	DH) (IAI) b	)		
Elta Systems Ltd	\$1,020.78			.71%	\$1,156.20	2.36%
Headquarters Total	\$1,020.78			.71%	\$1,156.20	2.36%
	Kelvin Hugh	!		.7170	ψ1,100.20	2.5070
Kelvin Hughes Ltd	\$9.30	.03%	\$.00	.00%	\$9.30	.02%
Headquarters Total	\$9.30	.03%		.00%	\$9.30	.02%
	<u> </u>			.0070	ψ9.50	.02 /0
LO	ckheed Mai	rtin Corp (	HQ)			
Lockheed Martin Australia Electronic Systems Pty Ltd	\$247.10	.83%	\$73.50	.38%	\$320.60	.65%
Lockheed Martin Corp	\$196.00	.66%	\$158.00	.82%	\$354.00	.72%
Lockheed Martin Maritime Systems & Sensors - Syracuse	\$1,141.00	3.82%	\$723.00	3.77%	\$1,864.00	3.80%
Lockheed Martin Missiles & Fire Control - Orlando	\$22.95	.08%	\$.00	.00%	\$22.95	.05%
Lockheed Martin Mission Systems & Sensors	\$99.60	.33%	\$.00	.00%	\$99.60	.20%
Lockheed Martin Mission Systems & Sensors (MS2)	\$113.00	.38%	\$.00	.00%	\$113.00	.23%
Headquarters Total	\$1,819.65	6.09%	\$954.50	4.98%	\$2,774.15	5.66%
	Longbow	LLC (HQ)				
Longbow LLC	\$402.42	1.35%	\$311.60	1.63%	\$714.02	1.46%
Headquarters Total	\$402.42	1.35%	\$311.60	1.63%	\$714.02	1.46%
MEA	ADS Interna	ational Inc	(HQ)			
MEADS International	\$1,376.17	4.61%	\$.00	.00%	\$1,376.17	2.81%
Headquarters Total	\$1,376.17		i i	.00%	\$1,376.17	2.81%
Nanjing Research	Institute of	f Electroni	c Technol	ogy (HQ)		
Nanjing Research Institute of Electronic Technology	\$85.00		\$.00	.00%	\$85.00	.17%
Headquarters Total	\$85.00		\$.00	.00%	\$85.00	.17%
NavCom	n Defense E	lectronics	Inc (HQ)			
NavCom Defense Electronics Inc	\$4.48	.01%	\$1.20	.01%	\$5.68	.01%
Headquarters Total	\$4.48			.01%	\$5.68	.01%
	hrop Grum					
Northrop Grumman Aerospace Systems	\$226.66		\$116.88	.61%	\$343.55	.70%
Northrop Grumman Electronic Systems	\$790.90		\$270.40	1.41%	\$1,061.30	2.16%
Northrop Grumman Electronic Systems	\$1,324.00	4.43%	\$4,440.80	23.16%	\$5,764.80	11.75%
Northrop Grumman Norden Systems	\$100.29	.34%	\$112.21	.59%	\$212.50	.43%
Northrop Grumman Sperry Marine	\$18.30			.00%	\$18.30	.04%
Northrop Grumman Sperry Marine	\$102.58		\$88.87	.46%	\$191.45	.39%
Headquarters Total	\$2,562.73	8.58%	\$5,029.16	26.23%	\$7,591.89	15.48%
Pakistan A	eronautica	I Complex	(PAC) (HC	2)		
Pakistan Aeronautical Complex (PAC)	\$66.80		` ' '	.52%	\$165.55	.34%
Headquarters Total	\$66.80			.52%	\$165.55	.34%
	Phazotron				,	
Phazotron NIIR	\$966.00	` `	\$378.00	1.97%	\$1,344.00	2.74%
Headquarters Total	\$966.00		l l	1.97%	\$1,344.00	2.74%
	Raytheor					
Raytheon Command and Control Systems	\$29.00		\$.00	.00%	\$29.00	.06%
Raytheon Integrated Defense Systems	\$1,583.20		\$432.00	2.25%	\$2,015.20	4.11%
Raytheon Integrated Defense Systems	\$185.20		\$115.80	.60%	\$301.00	.61%
Raytheon Network Centric Systems	\$18.00		\$7.50	.04%	\$25.50	
					かんつ ついし	.05%

		% Market		% Market		% Market
	2011-2015	Share	2016-2020	Share	2011-2020	Share
Raytheon Space & Airborne Systems	\$2,431.40	8.14%	\$2,043.69	10.66%	\$4,475.09	9.129
Raytheon Systems Ltd	\$126.51	.42%	\$13.20	.07%	\$139.71	.289
Headquarters Total	\$4,701.29	15.74%	\$2,809.89	14.66%	\$7,511.18	15.319
	Rockwell Col	lins Inc (H	IQ)			
Rockwell Collins Inc	\$1,137.50	3.81%	\$1,419.00	7.40%	\$2,556.50	5.219
Headquarters Total	\$1,137.50	3.81%	\$1,419.00	7.40%	\$2,556.50	5.21°
	Saab A	B (HQ)	<b>,</b> ,		* ,	
Saab Electronic Defense Systems	\$972.53	3.26%	\$297.45	1.55%	\$1,269.97	2.599
Saab Microwave Canada Ltd	\$12.51	.04%	\$.00	.00%	\$12.51	.03
Headquarters Total	\$985.04	3.30%	\$297.45	1.55%	\$1,282.48	2.619
Todaquartoro Total	Syracuse Rese			1.00 /0	Ψ1,202.10	2.017
SRCTec Inc	\$232.13	.78%	\$63.76	.33%	\$295.88	.609
Headquarters Total	\$232.13	.78%	\$63.76	.33%	\$295.88	.60
neauquarters Total	Thales		ψ03.70	.5570	Ψ290.00	.00
Thales	\$99.90	.33%	\$7.40	.04%	\$107.30	.22
Thales Aerospace	\$163.50	.55%	\$153.00	.80%	\$316.50	.65
Thales Aerospace Thales Air Systems	\$170.00	.57%	\$300.00	1.56%	\$470.00	.96
Thales Canada	\$13.08	.04%	\$.00	.00%	\$13.08	.039
Thales Nederland BV	\$362.00	1.21%	\$66.00	.34%	\$428.00	.87
Thales UK Ltd	\$62.40	.21%	\$40.00	.21%	\$102.40	.21
Headquarters Total	\$870.88	2.91%	\$566.40	2.95%	\$1,437.28	2.93
- John College	ThalesRaytheo			2.0070	ψ., .σΞσ	
ThalesRaytheonSystems	\$463.70	1.55%	\$46.50	.24%	\$510.20	1.049
Headquarters Total	\$463.70	1.55%	\$46.50	.24%	\$510.20	1.04
<u> </u>	nalesRaytheonSy			.E470	ψο το.20	1.04
ThalesRaytheonSystems France	\$200.00	.67%	\$.00	.00%	\$200.00	.419
Headquarters Total	\$200.00	.67%	\$.00	.00%	\$200.00	.419
neauquarters rotar	V. Tikhomiro			.0070	Ψ200.00	.71,
V. Tikhomirov NIIP	\$1,680.00	5.62%	\$.00	.00%	\$1,680.00	3.43
Headquarters Total	\$1,680.00	5.62%	\$.00	.00%	\$1,680.00	3.43
Todaquartoro Total	Manufacturer No		•	.0070	ψ1,000.00	0.10
Manufacturer Not Selected	\$1,401.33		• •	3.60%	\$2,092.02	4.27
Headquarters Total	\$1,401.33	4.69%	\$690.68	3.60%	\$2,092.02	4.27
Todayuartero Total	Manufacture	-		3.00%	ΨΖ,ΟΘΖ.ΟΖ	4.27
Manufacturar Varias	\$5,838.33	19.54%	-	22 200/	\$10,112,02	20.63
Manufacturer Varies Headquarters Total	\$5,838.33	19.54% 19.54%	\$4,275.60 \$4,275.60	22.30% 22.30%	\$10,113.93 \$10,113.03	20.62° 20.62°
reauquarters rotal	\$5,036.33	19.54%	Φ4,∠13.60	22.30%	\$10,113.93	20.02
Grand Total	\$29,876.08	100%	\$19,172.99	100%	\$49,049.07	100

(TABLE 4 - end)

Figure 3

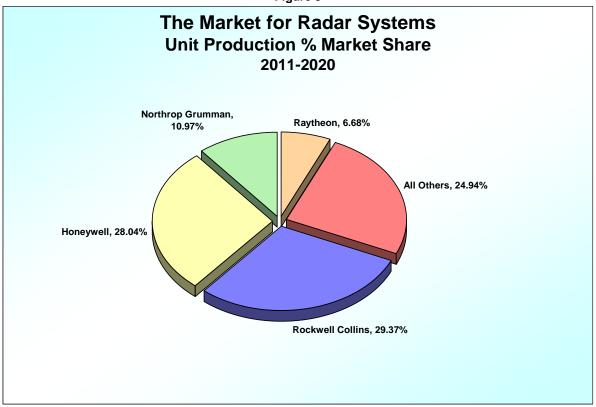


Figure 4

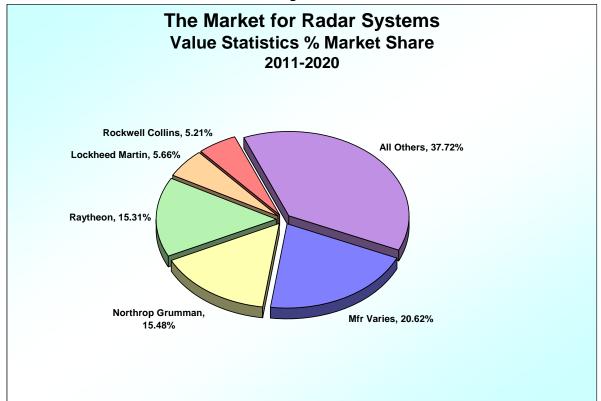


Figure 5

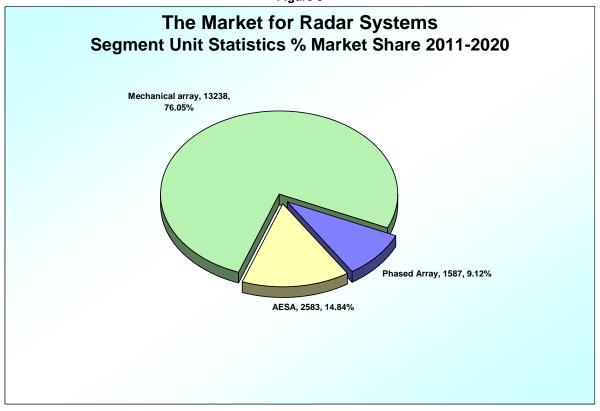
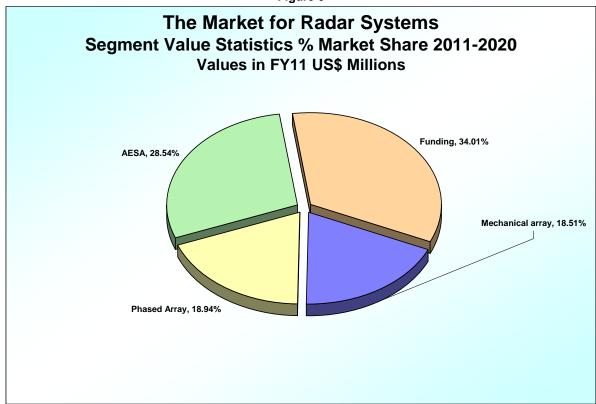


Figure 6



### Conclusion

The 127 radar programs covered in this analysis are worth a combined \$49 billion for 2011-2020. Monies will be split as follows: 34 percent will be allocated to RDT&E projects, procurement programs and operations and maintenance funding, and the lion's share of 66 percent will be allocated for production efforts. The true market value will likely be much higher when classified programs, company-developed projects, and programs yet to be announced are included. Over this time period, Forecast International expects nearly 17,500 radar units to be produced.

#### Changing Priorities of the Military

The changing nature of military conflicts is impacting radar development and sales. Many militaries must prepare to fight in regional conflicts that have escalated and threaten national interests in distant lands. New radar systems are better than those of the past at dealing with insurgents and asymmetric warfare. The growing threat of attack from advanced cruise and ballistic missiles has also fueled radar production and development.

#### Two Popular Commercial Weather Radars

The Honeywell RDR-4000 IntuVue and Rockwell Collins WXR-2100 MultiScan advanced weather radars support commercial aviation platforms. The two radars are very popular and are each is forecast in bring in over \$1 billion in sales in the next decade to their respective manufacturers. Another civil aviation product line, the Raytheon SSR/MSSR family of air traffic control (ATC) radars, is used in at least 45 countries worldwide.

### Economic Downturn Impacts Programs

The global economic downturn will have an impact on radar sales over the next decade. As governments worldwide deal with declining budgets, some military programs have been cut or downgraded. Funding has been transferred to support domestic programs, military hardware other than radars such as electro-optical sensors, or less expensive military systems.

For example, the F-22A Raptor, equipped with the Northrop Grumman APG-77 radar, has been capped at 187 aircraft. On the other hand, older platforms are being upgraded with new radars to extend their lifespan. Older-model F-15s and F-16s as well as Eurofighters, Gripens, MiG-29s, Mirages and Rafales are candidates for modernization with AESA radar variants. Some of these new AESA variants use already installed back-end radar hardware in order to keep costs more reasonable.

Another aspect of the economic downturn is the trend to buy one system that has the capability to replace a number of systems. For example, the U.S. Marine Corps is developing the Ground/Air Task Oriented Radar (G/ATOR), which will replace the TPS-63, TPS-73/79, MPQ-62, and TPQ-46A with a single system. The increased use of unmanned aerial vehicles and aerostats is also seen as a cost-saver. Radars that support these platforms will continue to be purchased over the forecast period.

### **AESA Sales Are Growing**

New technologies are creating a fresh market as buyers seek access to more capable systems. As costs decline for radars with new features, such as faster processors, AESA technology, and more lightweight portable configurations, more buyers will gain access to them, increasing market share.

AESA technologies are a key industry development of recent years. The AESA market share is increasing rapidly in comparison with mechanical array and passive phased-array radars. The bulk of mechanical array radars that will be sold in the future will be commercial systems such as the WXR-2100 and RDR-4000.

But more expensive military radar systems are increasingly being dominated by AESA. Therefore, in terms of value of production, AESA radar has surpassed both mechanical array and passive phased-array radars. AESA radars will continue to increase in terms of market share over the next 10 years.

The United States is a leader in AESA technology, but other countries are selling and developing AESA radars as well. SELEX is selling its Seaspray and Vixen radars, Thales is testing an RBE2 AESA variant, and Phazotron is developing an AESA version of the Zhuk. Also, the Euroradar consortium is looking to introduce an ECR-90 Captor AESA system for the Eurofighter Typhoon. And the Euro-Art consortium produces the COBRA AESA radar.

AESA technology is most prevalent among airborne radars, but newer ground-based and naval systems featuring AESA technology are now available. Companies are also developing new AESA products for land and maritime radar customers.

#### Billion-Dollar Programs

The radar industry has shifted to a model of fewer programs that individually have a higher value. In spite

of the global economic downturn, 14 programs are each forecast to be worth at least \$1 billion during the next decade. These include both production and RDT&E programs, and military and commercial efforts. More specifically, these programs involve the following systems: AWACS, Ballistic Missile Defense (BMD) sensors, the Joint Land Attack Cruise Missile Defense Elevated Netted Sensor (JLENS), the Medium Extended Air Defense System (MEADS), the NATO Alliance Ground Surveillance (AGS) system, the Space Fence system, the APG-63, the APG-81, the Bars radar, the ECR-90 radar, the EQ-36 radar, the RDR-4000 radar, the WXR-2100 radar, and the Zhuk radar.

Many of these billion-dollar radar programs will produce systems to counteract the threat of attack from

insurgents or advanced cruise and ballistic missiles. Other radars support very popular airborne platforms, and the commercial radars support several platforms.

#### Market Leaders

Of the top five companies producing radar for the defense market, giants Raytheon and Northrop Grumman lead the pack. They are joined by Rockwell Collins, Lockheed Martin, Rockwell Collins and V. Tikhomirov NIIP. In addition, approximately 25 percent of the radar programs fall under the Manufacturer Varies or Manufacturer Not Selected categories.

\* \* \*

This Analysis was prepared by:

#### FORECAST INTERNATIONAL

22 Commerce Road, Newtown, CT 06470-1643 USA Telephone: + 1 (203) 426-0800, Fax: + 1 (203) 426-4262 Web site: www.forecastinternational.com