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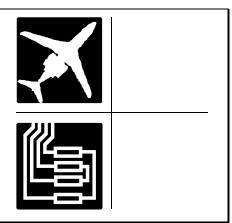
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Fokker F.28/100 - Archived 9/2006

Outlook

- Fokker Services remarketing a cheaper, shorter range alternative to Boeing BBJ and Airbus ACJ
- Ex-American Airlines, US Airways Fokkers typically have 50,000 cycles/hours of remaining service life
- Avionics upgrades likely for Fokker 100EJ/CS conversions

Note: Icons indicate area(s) of current and potential retrofit/modernization activity



Orientation

Description. Twin-turbofan, narrow body, short-range commercial jet transport.

Developer/Primary Manufacturer. NV Koninklijke Nederlandse Vliegtuigfabriek Fokker, Amsterdam, the Netherlands.

Current Status. F.28 production ended in 1986; Fokker 100 production ended in 1997.

Total Produced. F.28 production totaled 241; Fokker 100 production totaled 278 units.

Application. Short-range scheduled passenger transportation, including high-density regional/commuter operations.

Price Range. Estimated cost of used F.28-1000, \$1.25 million; F.28-2000, \$1.5 million; F.28-3000, \$2.5 million; F.28-4000, \$3.0 million; Fokker 100, \$9.5 million. Estimated cost of Fokker 100EJ/CS, \$12-\$15 million in 2005 dollars.

Technical Data

(F.28-4000/Fokker 100)

	Metric	<u>U.S.</u>
Dimensions		
Length	26.76/35.53 m	87.8/116.57 ft
Height	8.47/8.5 m	27.8/27.89 ft
Wingspan	25.07/28.08 m	82.25/92.13 ft
Weight		
Operating weight, empty	17,645/24,512 kg	38,900/54,039 lb
Max TOW	33,110/45,810 kg	73,000/100,993 lb
Max payload	10,478/12,228 kg	23,100/26,958 lb

Seating

F.28-4000 seats maximum of 85 passengers at 29-inch pitch.

Fokker 100 seats 107 at 32-inch pitch in two-class layout, or 119 in single-class layout.



Performance

Max cruise speed455 kt455 ktMax cruise altitude10,668 m35,000 ftMax range, full passenger complement2,085/3,167 km1,125/1,710 nm

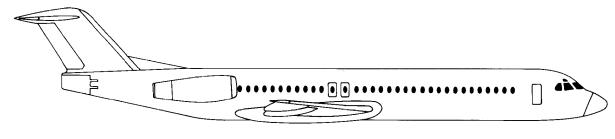
Propulsion

F.28-4000 Two Rolls-Royce RB183-2 Mk 555-15P Spey turbofans, 44 kN 9 (9,900 lbst)

each.

Fokker 100 Two Rolls-Royce Tay Mk 620 turbofans, 61.6 kN (13,850 lbst) each, or two

Tay Mk 650 turbofans, 67.16 kN (15,100 lbst) each.



FOKKER 100

Source: Forecast International

Program Review

Background. The F.28 is a short-range jet transport designed for economic operations from unpaved airfields of 4,500 feet or less. The aircraft was configured, in several variants, for seating capacities of 55 to 85 passengers. Fokker began development of the F.28 in 1961 with private funding but obtained Dutch government financing shortly thereafter. A prototype flew in 1967 and the aircraft obtained Dutch, German, and FAA certification in 1969.

The final production variant, as well as the best selling model, was the 85-passenger F.28-4000 which entered production in 1976. Fokker produced 241 F.28s of all variants through 1986.

<u>Fokker 100</u>. The follow-on to the F.28, this model was launched in 1983. The Fokker 100 features a

lengthened fuselage, uprated engines and greater use of composite materials compared with its predecessor. Swissair was the launch customer, placing orders and options for 16 aircraft in 1984. The following year the Fokker 100 logged its first major North American sale when USAir ordered 20 aircraft. Initial Fokker 100 deliveries took place in February 1988 and, through the end of 1995, the Dutch firm had sold 290 units and delivered 274. Fokker declared bankruptcy in March 1996.

During 2001-03 there were several reported attempts to revive the Fokker 70/100 program both in the Netherlands and in China, but to date this has not occurred and appears increasingly unlikely.

Fokker 100EJ. See Variants, below.

Variants

<u>F.28-1000</u>. The initial production model, seating 65 passengers, it was also offered in a mixed passenger/cargo layout. Fokker produced 97 units.

<u>F.28-2000</u>. Introduced in 1971, the stretched Mk 2000 seated up to 79 passengers; only 10 were sold.

<u>F.28-3000</u>. Entered production in 1976 and seated 65 passengers; 22 were produced.

<u>F.28-4000</u>. The line's best seller, the Mk 4000 entered production concurrently with the Mk 3000, above. It combined the stretched fuselage of the Mk 2000 with

the uprated engines of the Mk 3000 and seated up to 85 passengers. Fokker sold 112 Mk 4000s.

<u>Fokker 100</u>. Launched in December 1983, this 90 to 107 seater is based largely on the F.28 but incorporates significant equipment and design improvements. The prototype flew in 1986 and first deliveries took place in early 1988.

<u>Fokker 70</u>. Based on the Fokker 100 but with a fuselage shortened to the approximate length of the F.28s. This 64- to 82-seat variant entered service in 1996, powered by Tay Mk 620 turbofans and offering a simplified avionics suite as standard equipment.

<u>Fokker 100EJ</u>. In early 2004, Fokker Services acquired a number of Fokker 100s retired by American and U.S. Airlines, among others, intending to refurbish and remarket them as the Fokker 100EJ. This is a lower cost, shorter range (1,150-3,200 nautical miles depending on payload) alternative to the corporate-configured Boeing 737 BBJ.

The company notes that the American and US Airways Fokkers have typically logged 20,000-30,000 cycles/hours, nowhere near their 90,000 cycles/hours of certificated lives. With 10 passengers the Fokker 100EJ will be capable of serving London-Riyadh, New York-Shannon, Moscow-Yakutsk, or Paris-Libreville city pairs.

Milestones

Month	Year	Major Development
	1961	F.28 development initiated
	1967	F.28 prototype first flight
	1969	F.28 obtains Dutch, German, FAA certification
	1983	Fokker 100 launched
	1986	F.28 production ends
Feb	1988	Initial Fokker 100 deliveries
Sep	1988	Stretched Fokker 130 variant announced
-	1995	Initial Fokker 70 deliveries
Mar	1996	Fokker declares bankruptcy
Early	2004	Fokker 100EJ upgrade announced

Worldwide Distribution

(As of June 1, 2005)

				Avg.		
Region	<u>Country</u>	<u>Total</u>	<u>Variant</u>	Age (Yr)		
<u>Africa</u>	Burkina Faso					
	Air Burkina	1	F.28-4000	19		
		1	F.28-2000	29		
	Gabon					
	Air Gabon	1	Fokker 100	13		
	Ghana					
	Air Force	1	F.28-3000	27		
	Govt.	1	F.28-3000	28		
	Ivory Coast					
	Air Ivoire	3	F.28-4000	19		
	Libya					
	Libyan Arab Airlines	5	F.28-4000	23		
	Mauritania					
	Air Mauritanie	1	F.28-6000	23		
		1	F.28-4000	30		
	Nigeria					
	IRS Airlines	3	F.28-4000	19		
		2	Fokker 100	13		
	South Africa					
	Airquarius Aviation	2	F.28-4000	19		
	1	1	F.28-3000	26		
	Tanzania		- 1-0 - 0000			
	Air Tanzania	1	F.28-4000	19		
	Govt.	1	F.28-3000	27		
	Togo	•	1.20 0000	2,		
	Air Force	2	F.28-2000	30		
	1111 1 0100	_	1.20 2000	50		



Dagian	Country	Total	Variant	Avg. Age (Yr)		
<u>Region</u> <u>Asia</u>	<u>Country</u> Bangladesh	<u>Total</u>	<u>v ariant</u>	Age (11)		
Asia	Biman Bangladesh	2	F.28-4000	28		
	Indonesia	_	1.20 1000	20		
	Air Force	1	F.28-1000	34		
		2	F.28-3000	27		
		2	F.28-2000	29		
	Batavia Air	1	F.28-4000	23		
	Garuda	1	F.28-3000	27		
	Merpati	12	F.28-4000	19		
		2	Fokker 100	12		
	Pelita Air Service	1	F.28-4000	21		
		5	Fokker 100	12		
	Malaysia	2	E 20 1000	20		
	Air Force	2	F.28-1000	29		
	Myanmar	2	E 20, 4000	20		
	Myanma Airways	3	F.28-4000	20		
	Nepal Cosmic Air	4	Fokker 100	13		
	Papua New Guinea	4	FORKEI 100	13		
	Air Niugini	1	F.28-1000	33		
	7 III 1 (Iugiiii	4	F.28-4000	21		
		2	Fokker 100	15		
	Taiwan	_	1011101 100	10		
	Mandarin Airlines	6	Fokker 100	13		
	Vietnam					
	Vietnam Airlines	2	Fokker 70	10		
Australia/						
New Zealand	Australia					
110 W Zealand	Alliance Airlines	6	Fokker 100	14		
	Skywest	3	Fokker 100	11		
_	-					
<u>Europe</u>	Austria	4	F 11 70	0		
	Austrian Airlines	4	Fokker 70	9		
	Austrian Arrows	6	Fokker 70	10		
	France	8	Fokker 100	11		
	Brit Air	10	Fokker 100	11		
	Regional Airlines	4	Fokker 70	10		
	Regional / Himes	7	Fokker 100	14		
	TAT	1	Fokker 100	13		
		1	F.28-1000	34		
	Germany					
	Air Berlin	1	Fokker 100	15		
	Luftahrgesellschaft	16	Fokker 100	13		
	Hungary					
	Malev	4	Fokker 70	9		
	Ireland					
	EU Jet	4	Fokker 100	14		
	Italy	_				
	Alpi Eagles	8	Fokker 100	17		
	Netherlands	10	E.11 70	0		
	KLM Cityhopper	19 15	Fokker 70 Fokker 100	9		
		13	LOKKEL 100	16		

Region Europe	Country Portugal	<u>Total</u>	<u>Variant</u>	Avg. Age (Yr)
(continued)	Portugal Portugalia Serbia & Montenegro	6	Fokker 100	15
	Montenegro Airlines Switzerland	3	Fokker 100	14
	Helvetic Airways Turkey	7	Fokker 100	11
Middle Feet	Inter Airlines Iran	2	Fokker 100	13
Middle East	Iran Asseman	4	F.28-4000	27
		2	F.28-1000	29
		10	Fokker 100	13
	Iran Air	9	Fokker 100	12
North America	Canada			
	Air Canada Jazz	8	F.28-1000	32
	Canadian North Mexico	1	F.28-1000	31
	Mexicana United States	10	Fokker 100	13
	American	3	Fokker 100	12
	Ford Motor Co	1	Fokker 70	14
South America	Argentina			
	Air Force	6	F.28-1000C	27
	Navy	3	F.28-3000	23
	Brazil			
	TAM	24	Fokker 100	11
	Colombia			
	Air Force	1	F.28-1000	34
		1	F.28-3000	32
	Satena Ecuador	1	F.28-3000	25
	TAME	2	F.28-4000	25
		5	F.28-4000 F.28-4000	20
	Icaro Express Peru	3	1.20-4000	20
	Air Force	1	F.28-1000	27
	Uruguay			
	U Air	2	Fokker 100	13

Opportunities

Fokker Services and Rolls-Royce launched the FUTURE100 program, which is the re-marketing of Fokker 100s coming available for sale or lease, in early 2003. Key vendors such as Honeywell, Rockwell Collins, and Messier-Dowty are involved in the program to ensure a competitive customized support package is available for new operators of the type.

Fokker Services stated it had handled about 150 FUTURE100 transactions by the end of 2004, in addition to 21 FUTURE50 remarketed Fokker 50 twinturboprops. Austrian Airlines, as an example, is

replacing its MD-80s with nine FUTURE100 transports, and also holds six options.

More recently Fokker Services launched the Fokker 100EJ (executive jet) and CS (corporate shuttle) projects, which refurbish ex-airline aircraft with customized executive interiors. These aircraft are priced at about \$12-\$15 million and offered as a lower cost but shorter range alternative to Boeing's 737-based BBJ and the Airbus ACJ.



AIRFRAME

<u>Fokker 100EJ/CS</u>. In the spring of 2004, Fokker Services launched the EJ modification of Fokker 100s withdrawn from airline service. The company will refurbish the airframe (no details provided) and replace the cabin interior with an executive layout per customer specifications. Optional configurations would include seating for 19-31 passenger seats or shower-equipped master suites. Depending on the selected configuration, the EJ aircraft will sell for \$12-\$15 million.

The EJ will offer a max-payload range of 1,150 nautical miles but, depending on fuel, gross weight and payload, will be capable of 3,200-nautical-mile ranges. The company has estimated potential demand for 20-30 such conversions.

Fokker Services also offers a corporate shuttle (CS) conversion typically seating 30-50 persons which, with installation of an auxiliary fuel k system, would have a range of about 2,350 nautical miles.

Fokker Services notes that the ex-American Airlines and US Airways Fokkers have typically logged 20,000-30,000 cycles/hours, nowhere near their 90,000 cycles/hours of certificated lives. The company adds that the aircraft's Tay 650 engines already meet the planned Stage 4 noise standards.

PROPULSION

<u>Hushkits</u>. There have been several attempts to come up with hushkits for the F.28's Rolls-Royce Spey engines in the past 10 years from outfits such as Nordam, Quiet Nacelle Corp (QNC), and Stage III Technologies, but none of these projects has reached fruition. Very little has been heard of such efforts in the past few years, and current interest is clearly favoring Fokker 100 upgrades, such as the FUTURE100 and Fokker 100EJ programs.

We are no longer including propulsion upgrades in our **Opportunity Outlook**.

ELECTRONICS

Avionics Upgrades. Airlines and corporate customers acquiring used/refurbished Fokker 100s may elect to retrofit new avionics to achieve fleet commonality, while existing operators may wish to refit their aircraft with updated and more efficient systems. Weather radar and state-of-the-art nav systems would appear to be likely systems for retrofit, and several operators have already performed such upgrades.

The recently launched FUTURE100 and Fokker 100EJ programs almost certainly will result in additional avionics upgrades.

FI's Opportunity Outlook

Program	05	06	07	80	09	10	11	12	13	14	15	16	17	18	19
AIRFRAME															
Fokker 100EJ	r/Cs														
Anticipated		<===	====	====	==>	25-5	0 F	'okke	r 10	0 (I	nt'l	.)			
Program	05	06	07	80	09	10	11	12	13	14	15	16	17	18	19
ELECTRONICS															
Avionics Upgrades															
Available		<==	====	====	==>	50+	Fok	ker	100	(Int	'1)				
Program	05	06	07	80	09	10	11	12	13	14	15	16	17	18	19